

GMAR® Report

Covers the Greater Metropolitan Area of Detroit, including but not limited to locales in Lapeer, Macomb, Oakland, Washtenaw and Wayne Counties.

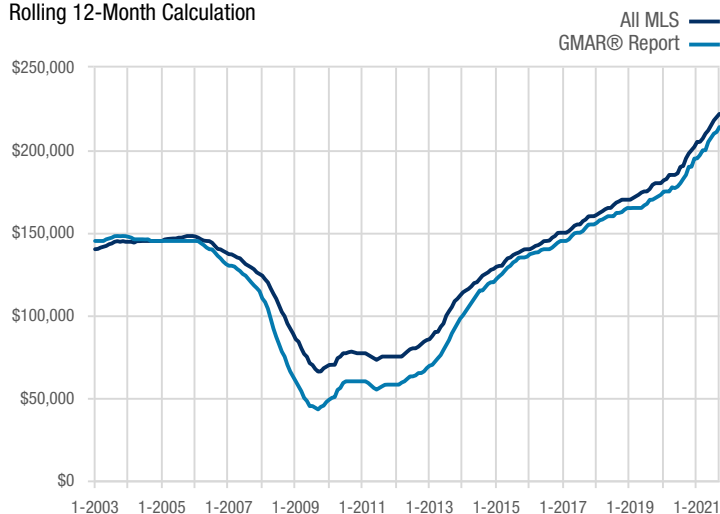
Residential Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	5,943	6,086	+ 2.4%	46,565	49,755	+ 6.9%
Pending Sales	4,772	4,684	- 1.8%	35,828	38,969	+ 8.8%
Closed Sales	5,055	4,610	- 8.8%	32,700	36,859	+ 12.7%
Days on Market Until Sale	33	21	- 36.4%	41	24	- 41.5%
Median Sales Price*	\$210,000	\$226,500	+ 7.9%	\$191,000	\$220,000	+ 15.2%
Average Sales Price*	\$249,489	\$273,763	+ 9.7%	\$233,277	\$269,924	+ 15.7%
Percent of List Price Received*	99.4%	100.7%	+ 1.3%	98.2%	101.3%	+ 3.2%
Inventory of Homes for Sale	7,644	7,442	- 2.6%	—	—	—
Months Supply of Inventory	2.0	1.8	- 10.0%	—	—	—

Condo Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1,112	1,013	- 8.9%	8,970	9,239	+ 3.0%
Pending Sales	885	828	- 6.4%	6,523	7,653	+ 17.3%
Closed Sales	958	798	- 16.7%	6,051	7,276	+ 20.2%
Days on Market Until Sale	37	23	- 37.8%	45	31	- 31.1%
Median Sales Price*	\$183,500	\$200,000	+ 9.0%	\$175,000	\$199,900	+ 14.2%
Average Sales Price*	\$214,159	\$244,701	+ 14.3%	\$207,478	\$235,358	+ 13.4%
Percent of List Price Received*	98.0%	99.6%	+ 1.6%	97.7%	99.9%	+ 2.3%
Inventory of Homes for Sale	1,856	1,308	- 29.5%	—	—	—
Months Supply of Inventory	2.7	1.6	- 40.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

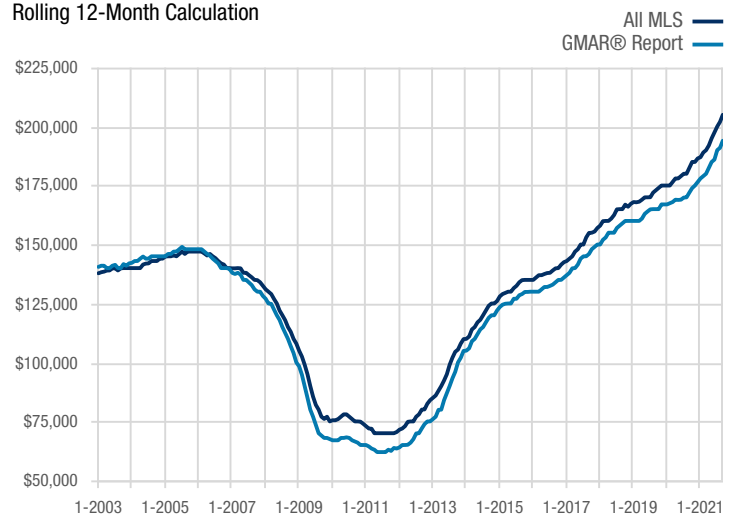
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2021. All data from Realcomp II Ltd. Report © 2021 ShowingTime.

Single-Family Real Estate Market Statistics

FOR IMMEDIATE RELEASE

Statistics Contact: Francine L. Green, Realcomp [248-553-3003, ext. 114], fgreen@corp.realcomp.com

SEASONS CHANGE BUT WILL THE MARKETPLACE?

*Advent of Fall Sees Home Sales Fall Slightly,
while, it's Status Quo for Rising Sales Prices*

Quick Facts

-11.8%

Year-Over-Year Change
in Closed Sales
Residential and Condo

-9.7%

Year-Over-Year Change
in Pending Sales
Residential and Condo

+8.9%

Year-Over-Year Change
in Median Sales Price
Residential and Condo

-3.7%

Year-Over-Year Change
in New Listings Received
Residential and Condo

This research tool provided by Realcomp covers primarily the residential real estate market in the southern half of Michigan.

September Real Estate Market Commentary:

Nationwide, existing home sales were down slightly in August, falling 2% after two consecutive months of increases, according to the National Association of REALTORS®. The decline in existing home sales coincides with rising sales prices, which have continued to soar into fall, with the median sales price of existing homes up 14.9% compared to last year. Declining affordability has had a significant impact on homebuyers, many of whom have been priced out of the market and are choosing to wait for sales prices to ease before resuming their home search.

Closed Sales decreased 11.3 percent for Residential homes and 15.2 percent for Condo homes. Pending Sales decreased 9.7 percent for Residential homes and 9.8 percent for Condo homes. Inventory decreased 15.6 percent for Residential homes and 34.3 percent for Condo homes.

The Median Sales Price increased 9.3 percent to \$236,000 for Residential homes and 12.0 percent to \$215,000 for Condo homes. Days on Market decreased 54.0 percent for Residential homes and 52.7 percent for Condo homes. Months Supply of Inventory decreased 19.0 percent for Residential homes and 42.9 percent for Condo homes.

There are signs the market may be shifting, however. New listings have continued to hit the market, bucking seasonality trends commonly seen in the fall, a time when listing and sales activity typically slows as children return to school. As inventory increases, competition for homes may soften, and could even bring a moderation in sales prices, which, after 114 months of year-over-year gains, would be music to the ears of homebuyers throughout the country.



Realcomp II Ltd. is Michigan's largest Multiple Listing Service, now serving more than 18,000 valued broker, agent, and appraiser REALTOR® customers in over 2,700 offices across Michigan. Realcomp is committed to providing the most reliable up-to-date real estate information using state-of-the-art delivery methods.

Single-Family Real Estate Market Statistics

All Residential and Condos Combined Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2020	9-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
New Listings		15,269	14,704	- 3.7%	120,455	124,566	+ 3.4%
Pending Sales		12,932	11,675	- 9.7%	97,955	102,107	+ 4.2%
Closed Sales		13,850	12,220	- 11.8%	88,910	97,015	+ 9.1%
Days on Market Until Sale		51	24	- 52.9%	59	29	- 50.8%
Median Sales Price		\$214,900	\$234,000	+ 8.9%	\$199,000	\$225,000	+ 13.1%
Average Sales Price		\$251,671	\$277,377	+ 10.2%	\$235,361	\$269,621	+ 14.6%
Percent of List Price Received		99.2%	100.6%	+ 1.4%	98.3%	101.1%	+ 2.8%
Housing Affordability Index		185	173	- 6.5%	199	179	- 10.1%
Inventory of Homes for Sale		22,905	18,724	- 18.3%	--	--	--
Months Supply of Inventory		2.2	1.7	- 22.7%	--	--	--

Current as of October 7, 2021. All data from Realcomp II Ltd. Report © 2021 ShowingTime. | 15

September Year-Over-Year Res & Condo (Combined) Comparisons:

- Median Sale Price was up by 8.9% from \$214,900 to \$234,000.
- The average days on market (DOM) decreased by 52.9% from 51 to 24 days.
- The average % of the last list price received increased by 1.4% from 99.2% to 100.6%.
- New Listings decreased by 3.7% from 15,269 to 14,704.
- Average Showings per Home decreased from 10 to 9.5.
- Pending Sales were down by 9.7% from 12,932 to 11,675.
- Closed Sales were down by 11.8% from 13,850 to 12,220.
- Listings that were both listed and pended in the same month were at 5,639. This represents 38.4% of the new listings for the month and 48.3% of the pended listings.
- Months-Supply of Inventory was down by 22.7% from 2.2 to 1.7.



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Single-Family Real Estate Market Statistics

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Listing and Sales Summary Report

September 2021



	Total Sales (Units)			Median Sales Prices			Average DOM			On-Market Listings (Ending Inventory)		
	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change
All MLS (All Inclusive)	12,220	13,850	-11.8%	\$234,000	\$214,900	+8.9%	24	51	-52.9%	18,724	22,905	-18.3%
City of Detroit*	355	414	-14.3%	\$77,500	\$53,500	+44.9%	40	55	-27.3%	1,657	1,590	+4.2%
Dearborn/Dearborn Heights*	229	246	-6.9%	\$190,000	\$171,750	+10.6%	16	25	-36.0%	275	327	-15.9%
Downriver Area*	443	482	-8.1%	\$175,000	\$150,000	+16.7%	17	23	-26.1%	613	587	+4.4%
Genesee County	555	640	-13.3%	\$190,000	\$170,000	+11.8%	20	37	-45.9%	900	815	+10.4%
Greater Wayne*	1,617	1,701	-4.9%	\$209,900	\$180,000	+16.6%	18	26	-30.8%	1,995	2,350	-15.1%
Grosse Pointe Areas*	85	90	-5.6%	\$355,000	\$342,750	+3.6%	35	37	-5.4%	174	228	-23.7%
Hillsdale County	59	72	-18.1%	\$165,000	\$148,000	+11.5%	55	84	-34.5%	133	117	+13.7%
Huron County	15	16	-6.3%	\$169,000	\$106,950	+58.0%	68	112	-39.3%	36	43	-16.3%
Jackson County	216	253	-14.6%	\$176,450	\$156,000	+13.1%	54	74	-27.0%	491	388	+26.5%
Lapeer County	114	143	-20.3%	\$270,995	\$225,000	+20.4%	36	40	-10.0%	229	227	+0.9%
Lenawee County	153	163	-6.1%	\$195,000	\$175,000	+11.4%	48	70	-31.4%	315	267	+18.0%
Livingston County	309	379	-18.5%	\$335,000	\$300,000	+11.7%	22	36	-38.9%	432	508	-15.0%
Macomb County	1,380	1,546	-10.7%	\$229,000	\$200,000	+14.5%	19	25	-24.0%	1,676	1,897	-11.6%
Metro Detroit Area*	5,607	6,331	-11.4%	\$246,000	\$227,500	+8.1%	21	31	-32.3%	8,812	9,888	-10.9%
Monroe County	217	203	+6.9%	\$238,000	\$210,000	+13.3%	30	42	-28.6%	324	343	-5.5%
Montcalm County	89	103	-13.6%	\$200,000	\$168,950	+18.4%	20	75	-73.3%	126	145	-13.1%
Oakland County	1,946	2,291	-15.1%	\$305,000	\$285,000	+7.0%	21	32	-34.4%	3,052	3,543	-13.9%
Saginaw County	228	203	+12.3%	\$144,000	\$130,000	+10.8%	21	36	-41.7%	315	288	+9.4%
Sanilac County	40	49	-18.4%	\$183,500	\$138,000	+33.0%	33	94	-64.9%	132	112	+17.9%
Shiawassee County	94	120	-21.7%	\$159,500	\$148,500	+7.4%	21	54	-61.1%	120	141	-14.9%
St. Clair County	227	259	-12.4%	\$220,000	\$191,000	+15.2%	30	36	-16.7%	361	388	-7.0%
Tuscola County	40	40	0.0%	\$167,000	\$151,500	+10.2%	29	33	-12.1%	69	49	+40.8%
Washtenaw County	447	469	-4.7%	\$330,000	\$290,000	+13.8%	22	38	-42.1%	897	1,279	-29.9%
Wayne County	1,972	2,115	-6.8%	\$190,000	\$166,000	+14.5%	22	32	-31.3%	3,652	3,940	-7.3%

* Included in county numbers.

Oakland County

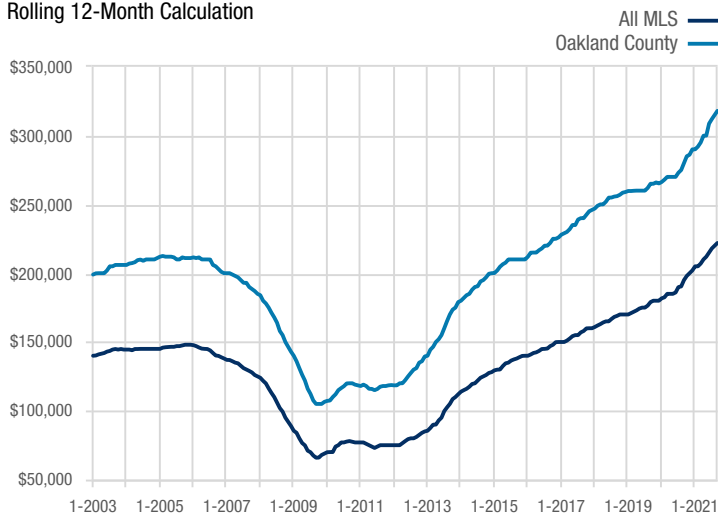
Residential Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	2,227	2,098	- 5.8%	18,025	18,179	+ 0.9%
Pending Sales	1,725	1,562	- 9.4%	12,976	13,732	+ 5.8%
Closed Sales	1,892	1,613	- 14.7%	11,878	13,041	+ 9.8%
Days on Market Until Sale	31	20	- 35.5%	37	23	- 37.8%
Median Sales Price*	\$300,000	\$325,000	+ 8.3%	\$286,100	\$325,000	+ 13.6%
Average Sales Price*	\$355,268	\$391,734	+ 10.3%	\$338,746	\$394,661	+ 16.5%
Percent of List Price Received*	99.3%	100.2%	+ 0.9%	98.6%	101.1%	+ 2.5%
Inventory of Homes for Sale	2,874	2,548	- 11.3%	—	—	—
Months Supply of Inventory	2.1	1.7	- 19.0%	—	—	—

Condo Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	495	461	- 6.9%	3,750	3,771	+ 0.6%
Pending Sales	374	344	- 8.0%	2,593	3,060	+ 18.0%
Closed Sales	399	333	- 16.5%	2,393	2,860	+ 19.5%
Days on Market Until Sale	37	22	- 40.5%	42	28	- 33.3%
Median Sales Price*	\$200,000	\$220,000	+ 10.0%	\$195,000	\$220,000	+ 12.8%
Average Sales Price*	\$242,916	\$276,983	+ 14.0%	\$238,413	\$262,393	+ 10.1%
Percent of List Price Received*	97.9%	99.4%	+ 1.5%	97.6%	99.9%	+ 2.4%
Inventory of Homes for Sale	669	504	- 24.7%	—	—	—
Months Supply of Inventory	2.5	1.6	- 36.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

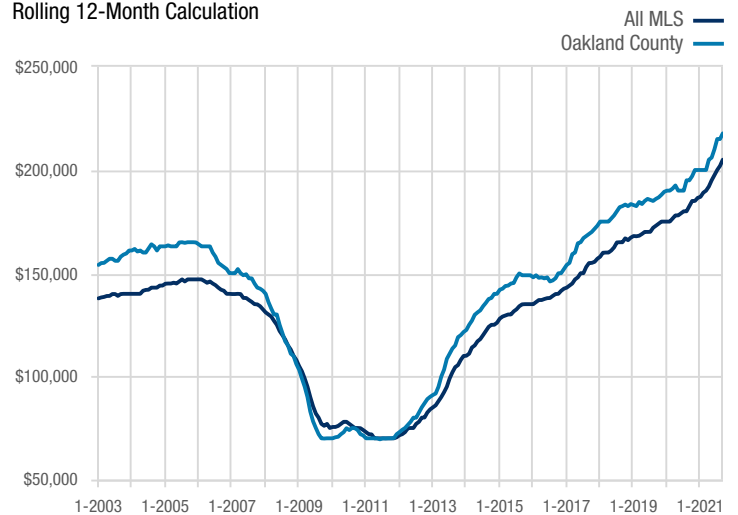
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Wayne County

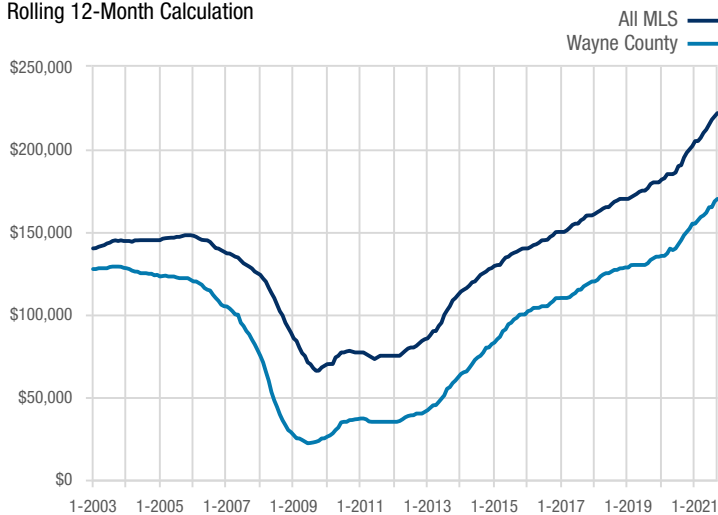
Residential Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	2,384	2,460	+ 3.2%	18,634	19,640	+ 5.4%
Pending Sales	1,811	1,918	+ 5.9%	13,841	15,106	+ 9.1%
Closed Sales	1,876	1,758	- 6.3%	12,639	14,155	+ 12.0%
Days on Market Until Sale	32	21	- 34.4%	39	24	- 38.5%
Median Sales Price*	\$165,000	\$185,250	+ 12.3%	\$151,000	\$175,000	+ 15.9%
Average Sales Price*	\$197,617	\$231,686	+ 17.2%	\$186,953	\$216,198	+ 15.6%
Percent of List Price Received*	98.8%	100.4%	+ 1.6%	97.2%	100.5%	+ 3.4%
Inventory of Homes for Sale	3,325	3,189	- 4.1%	—	—	—
Months Supply of Inventory	2.2	1.9	- 13.6%	—	—	—

Condo Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	316	255	- 19.3%	2,444	2,514	+ 2.9%
Pending Sales	226	198	- 12.4%	1,704	1,950	+ 14.4%
Closed Sales	239	214	- 10.5%	1,547	1,875	+ 21.2%
Days on Market Until Sale	35	29	- 17.1%	45	36	- 20.0%
Median Sales Price*	\$183,000	\$213,875	+ 16.9%	\$166,000	\$200,000	+ 20.5%
Average Sales Price*	\$205,640	\$250,175	+ 21.7%	\$193,834	\$229,563	+ 18.4%
Percent of List Price Received*	97.7%	99.1%	+ 1.4%	97.4%	99.5%	+ 2.2%
Inventory of Homes for Sale	615	463	- 24.7%	—	—	—
Months Supply of Inventory	3.5	2.2	- 37.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

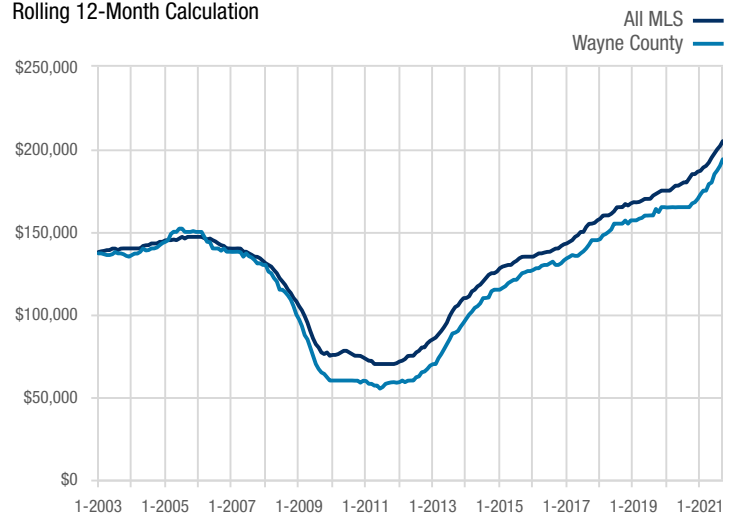
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Marketwatch Report

Q3-2021



This research tool provided by Realcomp covers the residential real estate market in Southeast Michigan.

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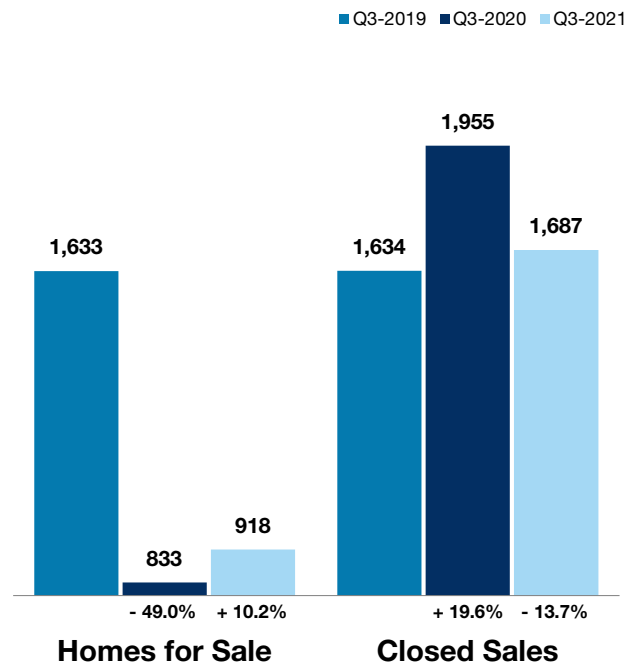
All Counties Overview

	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
Genesee County	2,285	+ 9.4%	1,799	- 5.4%	1,687	- 13.7%	\$190,000	+ 13.8%
Hillsdale County	227	- 7.7%	146	- 42.7%	184	- 26.4%	\$163,250	+ 5.3%
Huron County	50	- 5.7%	45	- 34.8%	42	- 22.2%	\$150,000	+ 26.1%
Jackson County	931	+ 10.4%	578	- 27.1%	738	- 6.7%	\$182,000	+ 10.3%
Lapeer County	455	- 1.9%	367	- 13.6%	342	- 16.4%	\$255,450	+ 13.5%
Lenawee County	526	+ 2.5%	380	- 29.1%	441	- 15.0%	\$190,000	+ 8.6%
Livingston County	1,226	- 0.9%	965	- 15.5%	969	- 18.2%	\$345,000	+ 15.0%
Macomb County	5,525	+ 3.0%	4,272	- 6.7%	4,187	- 9.9%	\$229,000	+ 14.5%
Monroe County	730	+ 1.1%	607	- 8.9%	641	- 2.3%	\$221,000	+ 13.4%
Montcalm County	335	- 2.6%	284	- 7.8%	275	- 11.0%	\$195,500	+ 18.5%
Oakland County	8,579	- 5.4%	6,080	- 12.3%	6,085	- 14.2%	\$315,000	+ 10.5%
Shiawassee County	357	- 1.9%	291	- 16.4%	292	- 12.0%	\$160,000	+ 10.3%
St. Clair County	890	- 2.9%	741	- 9.2%	707	- 13.8%	\$215,000	+ 13.2%
Sanilac County	204	+ 10.3%	144	- 26.5%	134	- 24.7%	\$169,700	+ 23.9%
Tuscola County	154	+ 9.2%	117	- 3.3%	125	+ 11.6%	\$176,100	+ 20.6%
Washtenaw County	1,709	- 6.7%	1,365	- 12.3%	1,472	- 8.0%	\$332,750	+ 12.8%
Wayne County	9,208	+ 5.6%	6,632	- 3.4%	6,200	- 8.9%	\$185,950	+ 14.1%

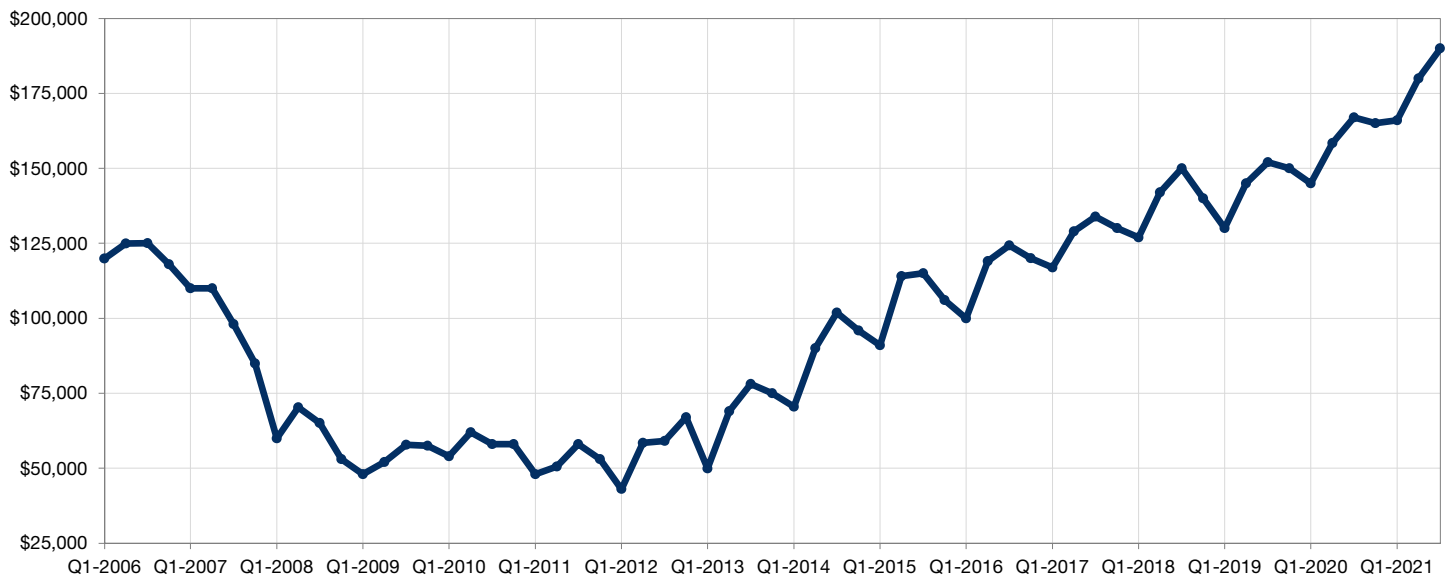
Genesee County

Key Metrics	Q3-2021	1-Year Change
New Listings	2,285	+ 9.4%
Pending Sales	1,799	- 5.4%
Closed Sales	1,687	- 13.7%
Days on Market	19	- 52.5%
Median Sales Price	\$190,000	+ 13.8%
Pct. of List Price Received	101.1%	+ 2.3%
Homes for Sale	918	+ 10.2%
Months Supply	1.8	0.0%
\$ Volume of Closed Sales (in millions)	\$351.6	- 0.8%

Market Activity



Historical Median Sales Price for Genesee County



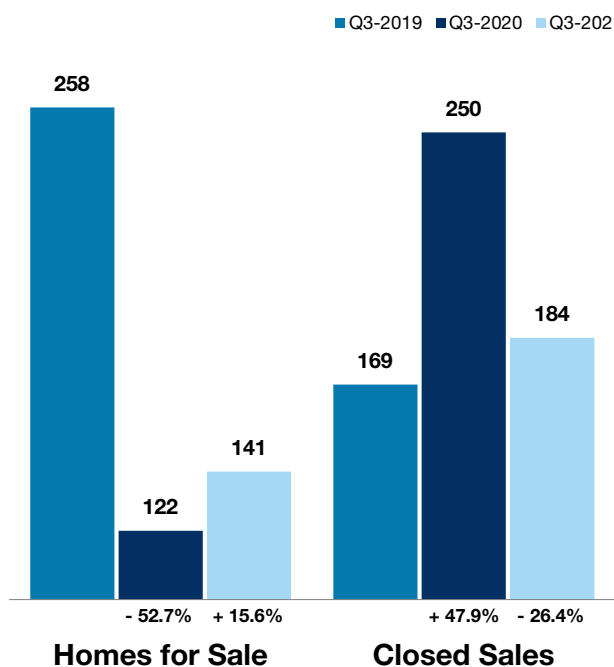
Genesee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48411	0	--	1	- 50.0%	1	- 66.7%	\$135,000	+ 35.0%
48418	28	+ 16.7%	16	- 27.3%	11	- 35.3%	\$257,000	+ 25.4%
48420	118	0.0%	114	- 10.2%	91	- 10.8%	\$178,000	+ 17.1%
48421	38	- 2.6%	25	- 26.5%	25	- 32.4%	\$255,000	+ 21.5%
48423	179	- 3.2%	155	+ 4.7%	153	0.0%	\$235,000	+ 30.3%
48429	48	+ 4.3%	38	- 20.8%	48	+ 29.7%	\$150,000	+ 3.5%
48430	270	+ 15.9%	226	+ 0.4%	197	- 19.6%	\$297,000	+ 8.0%
48433	173	+ 2.4%	149	- 0.7%	131	- 16.0%	\$210,000	+ 23.5%
48436	20	+ 42.9%	18	+ 38.5%	18	0.0%	\$289,500	+ 28.1%
48438	35	- 14.6%	32	- 13.5%	35	- 10.3%	\$372,000	+ 50.0%
48439	333	- 5.7%	268	- 20.7%	257	- 28.4%	\$238,500	+ 8.4%
48442	124	- 8.8%	85	- 25.4%	83	- 27.2%	\$260,000	+ 18.7%
48449	15	+ 36.4%	12	+ 33.3%	14	+ 100.0%	\$244,025	+ 47.9%
48451	112	+ 0.9%	89	+ 1.1%	92	0.0%	\$315,000	+ 17.3%
48457	30	- 18.9%	27	- 12.9%	29	- 6.5%	\$165,000	+ 22.2%
48458	78	- 8.2%	54	- 22.9%	44	- 35.3%	\$116,950	+ 2.4%
48460	9	+ 28.6%	6	+ 20.0%	4	- 33.3%	\$197,500	+ 5.3%
48463	15	- 25.0%	20	+ 33.3%	20	- 9.1%	\$196,000	+ 35.4%
48464	12	+ 9.1%	13	+ 8.3%	10	- 23.1%	\$257,500	+ 17.0%
48473	143	- 4.0%	107	- 29.1%	112	- 21.7%	\$211,000	+ 17.2%
48502	1	--	1	0.0%	0	--	--	--
48503	125	+ 31.6%	82	- 2.4%	76	- 10.6%	\$72,000	- 4.0%
48504	87	+ 35.9%	56	+ 1.8%	54	+ 12.5%	\$55,000	+ 69.2%
48505	37	+ 105.6%	29	+ 45.0%	24	+ 4.3%	\$26,000	+ 31.6%
48506	109	+ 17.2%	91	+ 3.4%	94	+ 10.6%	\$105,000	+ 31.4%
48507	167	+ 34.7%	111	- 0.9%	102	- 22.1%	\$85,000	+ 30.8%
48509	70	+ 9.4%	54	+ 14.9%	47	0.0%	\$170,900	+ 26.6%
48519	67	+ 139.3%	38	+ 18.8%	37	- 19.6%	\$155,000	+ 8.0%
48529	75	+ 87.5%	52	+ 40.5%	49	+ 44.1%	\$92,500	+ 32.1%
48532	98	- 10.1%	74	- 14.0%	70	- 12.5%	\$150,950	+ 9.2%
48746	22	- 51.1%	19	- 50.0%	26	+ 13.0%	\$182,250	+ 15.3%

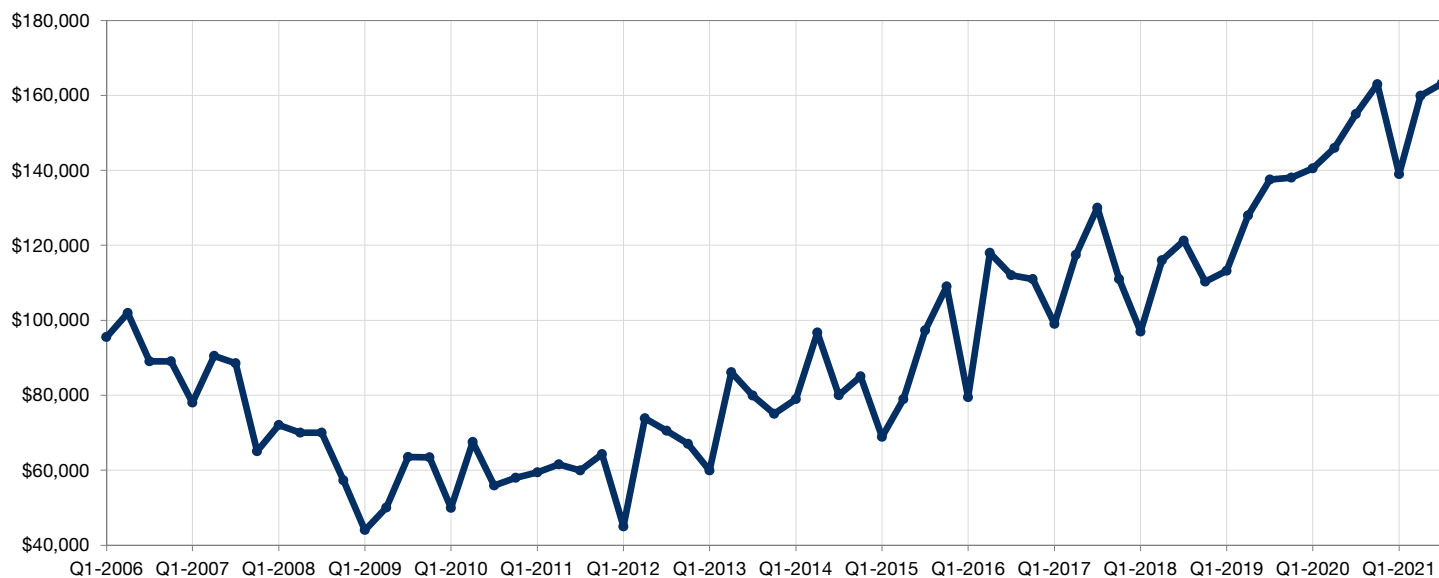
Hillsdale County

Key Metrics	Q3-2021	1-Year Change
New Listings	227	- 7.7%
Pending Sales	146	- 42.7%
Closed Sales	184	- 26.4%
Days on Market	52	- 37.3%
Median Sales Price	\$163,250	+ 5.3%
Pct. of List Price Received	100.5%	+ 3.0%
Homes for Sale	141	+ 15.6%
Months Supply	2.7	+ 28.6%
\$ Volume of Closed Sales (in millions)	\$36.8	- 15.6%

Market Activity



Historical Median Sales Price for Hillsdale County



Hillsdale County ZIP Codes

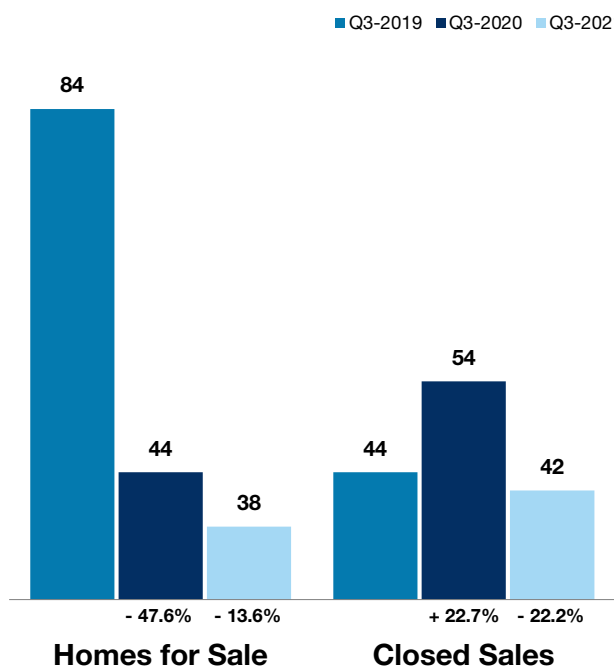
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
49082	22	- 21.4%	20	- 31.0%	31	- 3.1%	\$139,900	- 15.2%
49227	4	+ 100.0%	2	- 33.3%	4	- 33.3%	\$135,000	+ 25.6%
49232	10	- 16.7%	6	- 64.7%	8	- 52.9%	\$166,500	- 11.2%
49242	67	- 14.1%	38	- 55.8%	60	- 26.8%	\$141,000	+ 4.1%
49246	18	+ 20.0%	17	+ 13.3%	19	+ 26.7%	\$200,000	- 26.2%
49247	21	- 36.4%	18	- 50.0%	14	- 51.7%	\$152,750	+ 1.8%
49249	34	+ 36.0%	23	+ 4.5%	32	+ 28.0%	\$240,000	+ 23.1%
49250	19	- 38.7%	14	- 51.7%	17	- 32.0%	\$139,900	- 9.2%
49252	9	- 10.0%	5	- 44.4%	9	+ 12.5%	\$191,000	+ 81.9%
49255	9	+ 350.0%	4	0.0%	3	- 50.0%	\$135,000	+ 68.9%
49262	14	+ 600.0%	3	+ 50.0%	2	+ 100.0%	\$80,000	- 57.0%
49266	11	- 35.3%	9	- 47.1%	9	+ 12.5%	\$249,900	+ 113.9%
49271	6	- 40.0%	5	- 16.7%	4	- 66.7%	\$143,000	- 24.7%
49274	22	+ 10.0%	18	- 28.0%	24	+ 33.3%	\$130,950	- 23.0%
49282	1	0.0%	1	0.0%	1	0.0%	\$154,500	+ 145.2%
49288	4	- 55.6%	3	- 70.0%	3	- 62.5%	\$172,000	+ 38.1%

Huron County

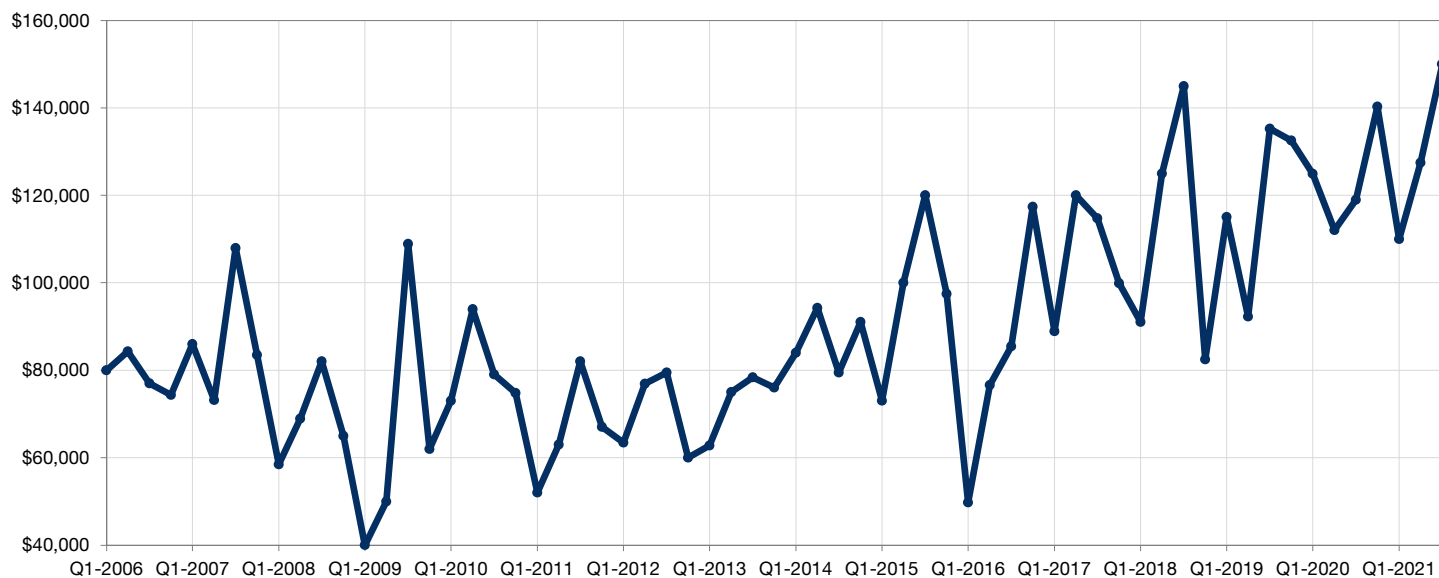
Key Metrics

	Q3-2021	1-Year Change
New Listings	50	- 5.7%
Pending Sales	45	- 34.8%
Closed Sales	42	- 22.2%
Days on Market	53	- 48.5%
Median Sales Price	\$150,000	+ 26.1%
Pct. of List Price Received	97.2%	+ 2.1%
Homes for Sale	38	- 13.6%
Months Supply	3.3	- 8.3%
\$ Volume of Closed Sales (in millions)	\$8.4	- 7.6%

Market Activity



Historical Median Sales Price for Huron County



Huron County ZIP Codes

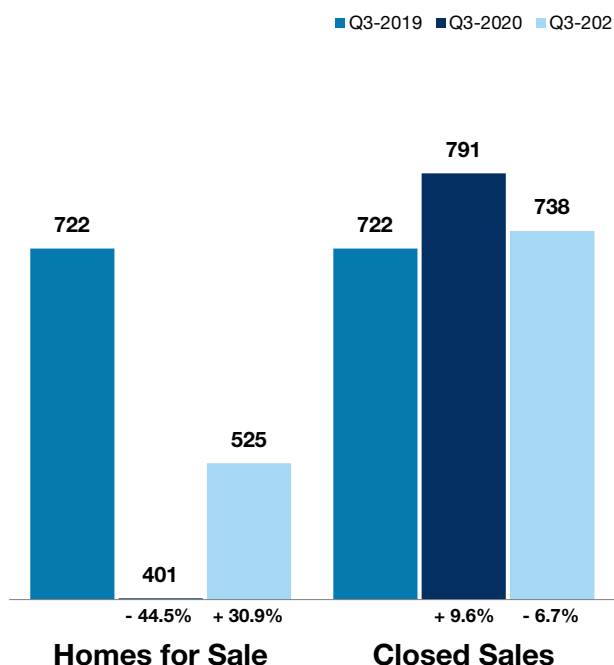
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48413	4	- 60.0%	5	- 37.5%	5	- 16.7%	\$134,900	+ 54.3%
48432	2	+ 100.0%	1	--	3	--	\$169,900	--
48441	3	+ 50.0%	4	+ 33.3%	2	+ 100.0%	\$472,450	+ 389.6%
48445	2	--	1	- 50.0%	2	0.0%	\$42,000	- 23.3%
48456	1	0.0%	0	--	0	--	--	--
48467	2	- 33.3%	1	- 88.9%	1	- 87.5%	\$249,900	+ 70.6%
48468	4	- 20.0%	2	- 33.3%	2	+ 100.0%	\$118,500	- 38.4%
48470	1	--	0	--	0	--	--	--
48475	4	+ 33.3%	3	- 25.0%	0	--	--	--
484720	0	--	0	--	0	--	--	--
48725	12	- 7.7%	19	- 5.0%	16	0.0%	\$170,500	+ 61.2%
48726	5	- 28.6%	4	0.0%	5	+ 66.7%	\$170,000	+ 82.8%
48731	1	0.0%	1	- 75.0%	2	- 60.0%	\$112,750	- 4.0%
48735	0	--	0	--	0	--	--	--
48754	1	--	0	--	0	--	--	--
48755	10	- 9.1%	7	- 50.0%	6	- 45.5%	\$185,000	+ 5.7%
48759	4	+ 33.3%	2	--	1	0.0%	\$125,000	- 37.5%
48767	3	--	2	+ 100.0%	4	+ 100.0%	\$76,000	- 53.2%

Jackson County

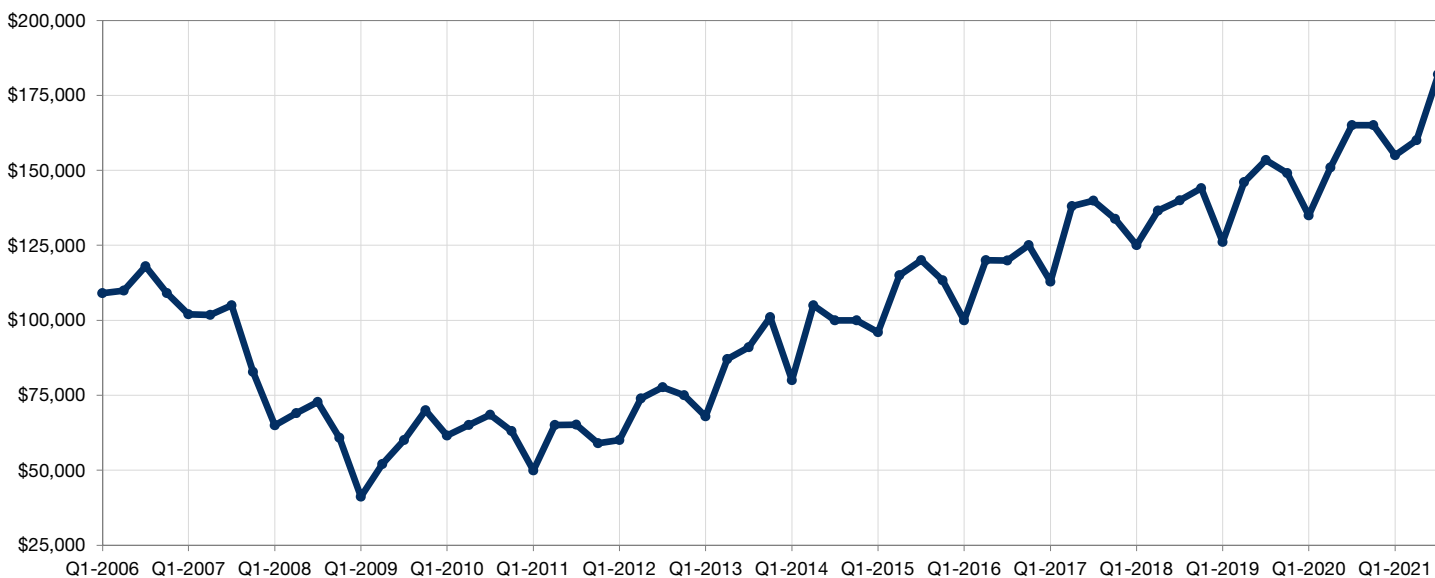
Key Metrics

	Q3-2021	1-Year Change
New Listings	931	+ 10.4%
Pending Sales	578	- 27.1%
Closed Sales	738	- 6.7%
Days on Market	47	- 34.7%
Median Sales Price	\$182,000	+ 10.3%
Pct. of List Price Received	100.7%	+ 2.0%
Homes for Sale	525	+ 30.9%
Months Supply	2.6	+ 30.0%
\$ Volume of Closed Sales (in millions)	\$153.4	- 1.1%

Market Activity



Historical Median Sales Price for Jackson County



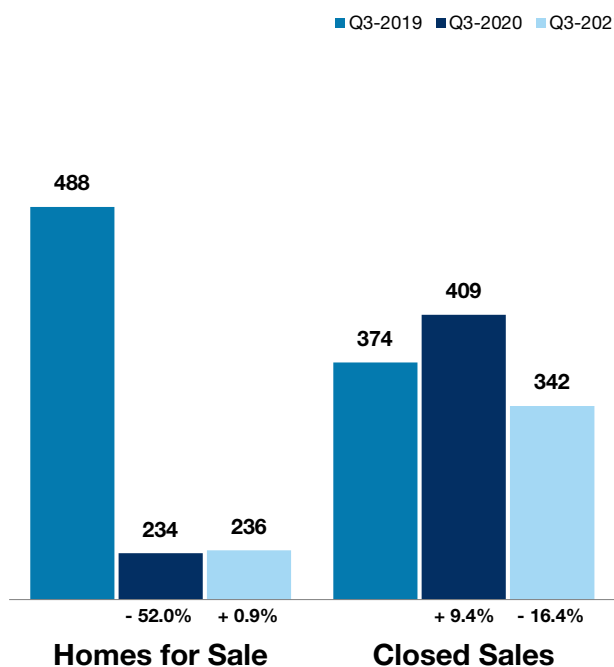
Jackson County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
49201	219	+ 6.3%	129	- 27.1%	151	- 20.1%	\$234,881	+ 27.7%
49202	125	+ 26.3%	72	- 28.7%	87	- 16.3%	\$110,000	+ 15.8%
49203	256	+ 12.3%	156	- 29.1%	222	+ 4.7%	\$148,000	+ 5.7%
49230	110	+ 41.0%	71	+ 6.0%	76	+ 8.6%	\$255,500	+ 2.4%
49233	19	+ 11.8%	13	- 27.8%	15	- 40.0%	\$267,000	+ 11.3%
49234	14	- 26.3%	14	- 26.3%	13	- 43.5%	\$273,641	+ 19.0%
49237	16	+ 6.7%	10	- 28.6%	16	+ 23.1%	\$163,500	+ 2.2%
49240	49	- 5.8%	43	- 4.4%	50	+ 13.6%	\$284,950	+ 0.9%
49241	10	+ 100.0%	6	0.0%	7	+ 75.0%	\$173,000	- 17.6%
49246	18	+ 20.0%	17	+ 13.3%	19	+ 26.7%	\$200,000	- 26.2%
49249	34	+ 36.0%	23	+ 4.5%	32	+ 28.0%	\$240,000	+ 23.1%
49252	9	- 10.0%	5	- 44.4%	9	+ 12.5%	\$191,000	+ 81.9%
49254	25	+ 13.6%	14	- 30.0%	21	+ 5.0%	\$189,116	+ 5.8%
49264	7	0.0%	1	- 85.7%	3	- 50.0%	\$171,000	- 17.7%
49269	32	+ 39.1%	19	- 24.0%	24	- 7.7%	\$210,000	+ 8.0%
49272	18	+ 38.5%	12	- 25.0%	13	- 18.8%	\$263,500	+ 3.8%
49277	18	+ 63.6%	11	- 15.4%	15	+ 200.0%	\$235,000	+ 17.6%
49283	18	- 10.0%	10	- 44.4%	10	- 41.2%	\$193,450	- 17.7%
49284	6	- 53.8%	6	- 33.3%	10	- 16.7%	\$167,500	+ 48.6%
49285	34	+ 17.2%	24	0.0%	24	- 17.2%	\$242,950	+ 8.0%

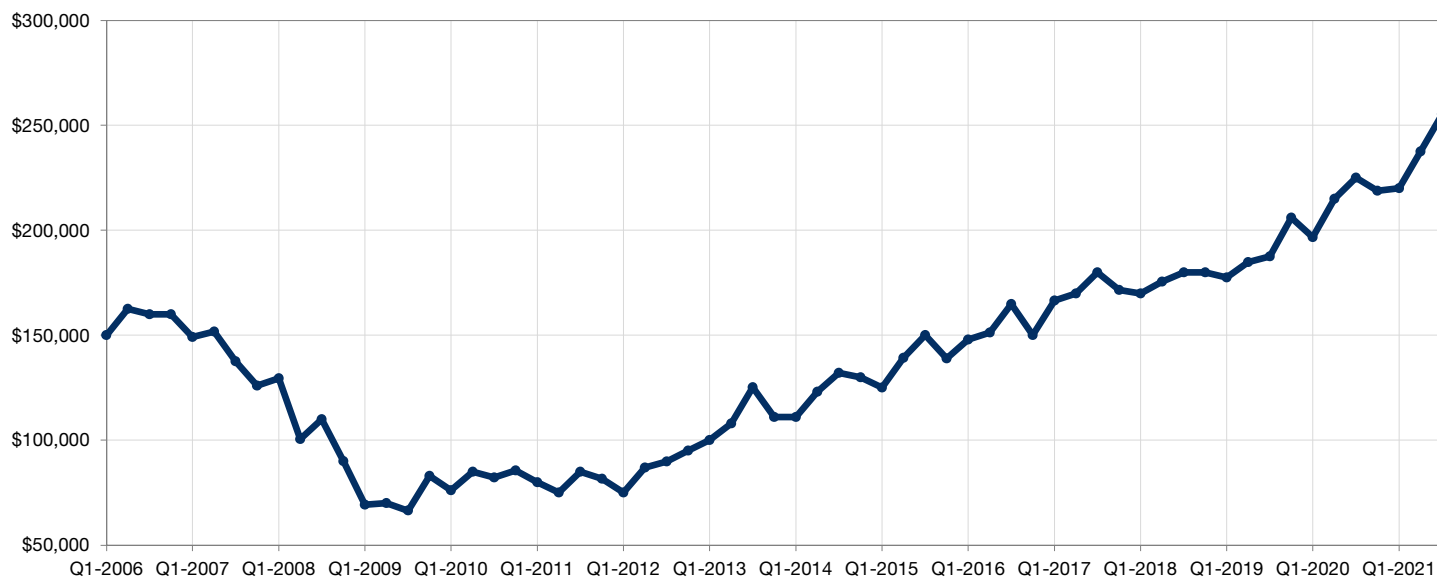
Lapeer County

Key Metrics	Q3-2021	1-Year Change
New Listings	455	- 1.9%
Pending Sales	367	- 13.6%
Closed Sales	342	- 16.4%
Days on Market	28	- 40.4%
Median Sales Price	\$255,450	+ 13.5%
Pct. of List Price Received	100.1%	+ 1.4%
Homes for Sale	236	+ 0.9%
Months Supply	2.2	- 8.3%
\$ Volume of Closed Sales (in millions)	\$95.5	- 2.7%

Market Activity



Historical Median Sales Price for Lapeer County



Lapeer County ZIP Codes

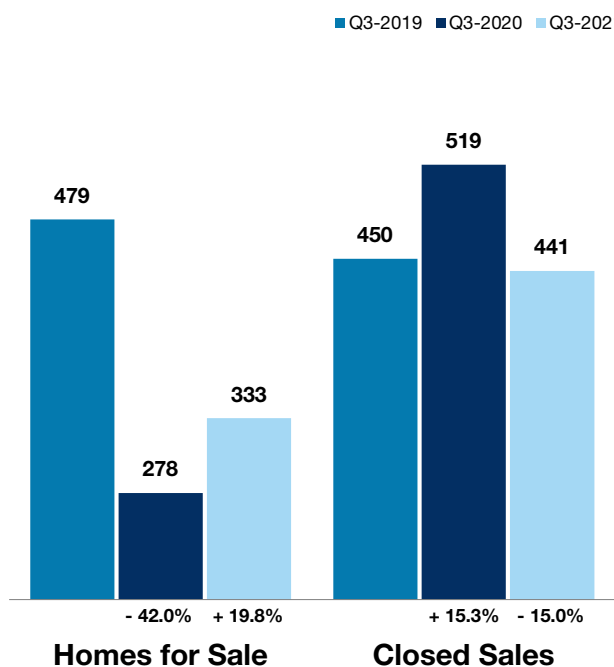
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48002	13	+ 44.4%	11	+ 22.2%	10	- 23.1%	\$252,500	- 12.9%
48003	37	+ 8.8%	35	+ 25.0%	30	+ 15.4%	\$304,950	+ 17.3%
48014	26	+ 73.3%	17	- 10.5%	16	- 20.0%	\$215,000	+ 13.2%
48097	26	+ 8.3%	23	0.0%	23	+ 4.5%	\$145,000	- 9.3%
48371	131	- 21.1%	105	- 18.6%	94	- 30.4%	\$371,450	+ 23.8%
48412	30	+ 25.0%	25	+ 8.7%	21	- 25.0%	\$210,000	- 0.2%
48416	31	+ 106.7%	23	+ 76.9%	14	+ 55.6%	\$175,000	+ 34.6%
48421	38	- 2.6%	25	- 26.5%	25	- 32.4%	\$255,000	+ 21.5%
48423	179	- 3.2%	155	+ 4.7%	153	0.0%	\$235,000	+ 30.3%
48428	16	- 33.3%	12	- 42.9%	8	- 63.6%	\$347,950	+ 31.3%
48435	9	- 10.0%	8	- 33.3%	8	- 11.1%	\$181,000	- 8.8%
48438	35	- 14.6%	32	- 13.5%	35	- 10.3%	\$372,000	+ 50.0%
48440	1	--	0	--	0	--	--	--
48444	48	+ 17.1%	39	- 9.3%	41	+ 10.8%	\$225,000	+ 7.1%
48446	158	- 11.7%	123	- 19.1%	125	- 14.4%	\$230,000	+ 16.5%
48453	23	+ 27.8%	16	- 23.8%	13	- 18.8%	\$145,000	+ 8.2%
48455	52	+ 8.3%	46	- 8.0%	41	+ 7.9%	\$350,000	+ 5.9%
48461	37	+ 15.6%	26	- 27.8%	26	- 25.7%	\$184,950	+ 19.3%
48462	67	- 2.9%	55	- 15.4%	64	- 13.5%	\$348,000	+ 29.4%
48463	15	- 25.0%	20	+ 33.3%	20	- 9.1%	\$196,000	+ 35.4%
48464	12	+ 9.1%	13	+ 8.3%	10	- 23.1%	\$257,500	+ 17.0%
48727	6	+ 100.0%	3	+ 200.0%	3	--	\$225,000	--
48744	27	+ 68.8%	18	+ 20.0%	12	- 20.0%	\$154,500	- 9.1%
48760	10	+ 150.0%	4	- 33.3%	4	- 33.3%	\$158,950	- 29.0%

Lenawee County

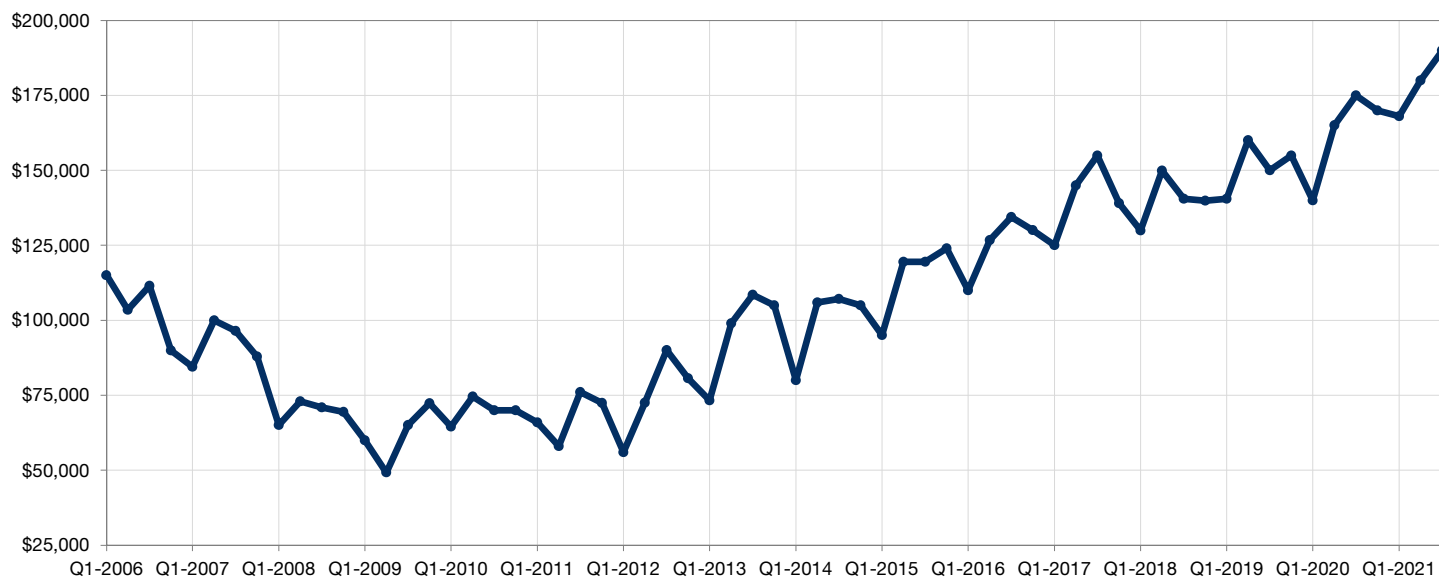
Key Metrics

	Q3-2021	1-Year Change
New Listings	526	+ 2.5%
Pending Sales	380	- 29.1%
Closed Sales	441	- 15.0%
Days on Market	49	- 33.8%
Median Sales Price	\$190,000	+ 8.6%
Pct. of List Price Received	100.0%	+ 1.3%
Homes for Sale	333	+ 19.8%
Months Supply	2.6	+ 18.2%
\$ Volume of Closed Sales (in millions)	\$98.3	- 10.2%

Market Activity



Historical Median Sales Price for Lenawee County



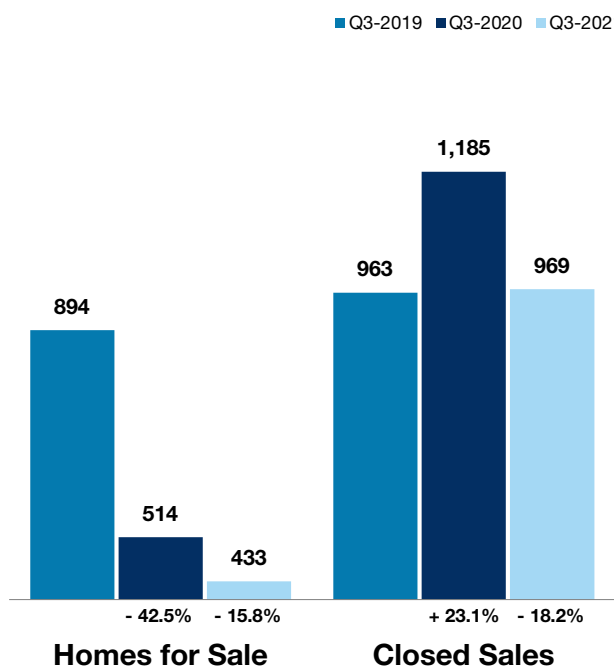
Lenawee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
49220	18	+ 12.5%	14	- 17.6%	17	+ 6.3%	\$190,000	+ 26.1%
49221	180	- 6.3%	145	- 22.0%	181	- 3.2%	\$160,000	+ 4.6%
49228	24	+ 9.1%	15	- 46.4%	21	- 32.3%	\$166,500	+ 11.0%
49229	16	- 11.1%	11	- 21.4%	14	+ 16.7%	\$230,500	+ 14.5%
49230	110	+ 41.0%	71	+ 6.0%	76	+ 8.6%	\$255,500	+ 2.4%
49233	19	+ 11.8%	13	- 27.8%	15	- 40.0%	\$267,000	+ 11.3%
49235	4	- 50.0%	4	- 55.6%	5	0.0%	\$178,000	+ 20.3%
49236	27	+ 35.0%	12	- 50.0%	12	- 47.8%	\$276,500	+ 49.5%
49238	4	0.0%	5	- 16.7%	5	0.0%	\$200,000	+ 48.1%
49247	21	- 36.4%	18	- 50.0%	14	- 51.7%	\$152,750	+ 1.8%
49248	2	- 33.3%	2	0.0%	3	- 40.0%	\$154,000	+ 40.0%
49253	28	+ 7.7%	18	- 48.6%	19	- 51.3%	\$350,000	+ 8.4%
49256	16	- 20.0%	14	- 30.0%	10	- 16.7%	\$79,950	- 18.0%
49265	25	- 10.7%	18	- 51.4%	23	- 28.1%	\$269,000	+ 8.2%
49267	14	+ 27.3%	12	+ 9.1%	11	0.0%	\$268,000	+ 12.6%
49268	2	- 75.0%	0	--	2	- 33.3%	\$155,000	- 26.2%
49276	4	+ 300.0%	3	+ 50.0%	4	0.0%	\$248,950	+ 104.9%
49279	1	0.0%	2	- 60.0%	2	- 71.4%	\$124,000	- 20.0%
49286	116	+ 36.5%	74	- 9.8%	74	- 10.8%	\$209,450	+ 10.8%
49287	8	- 55.6%	3	- 84.2%	6	- 60.0%	\$252,450	- 4.7%

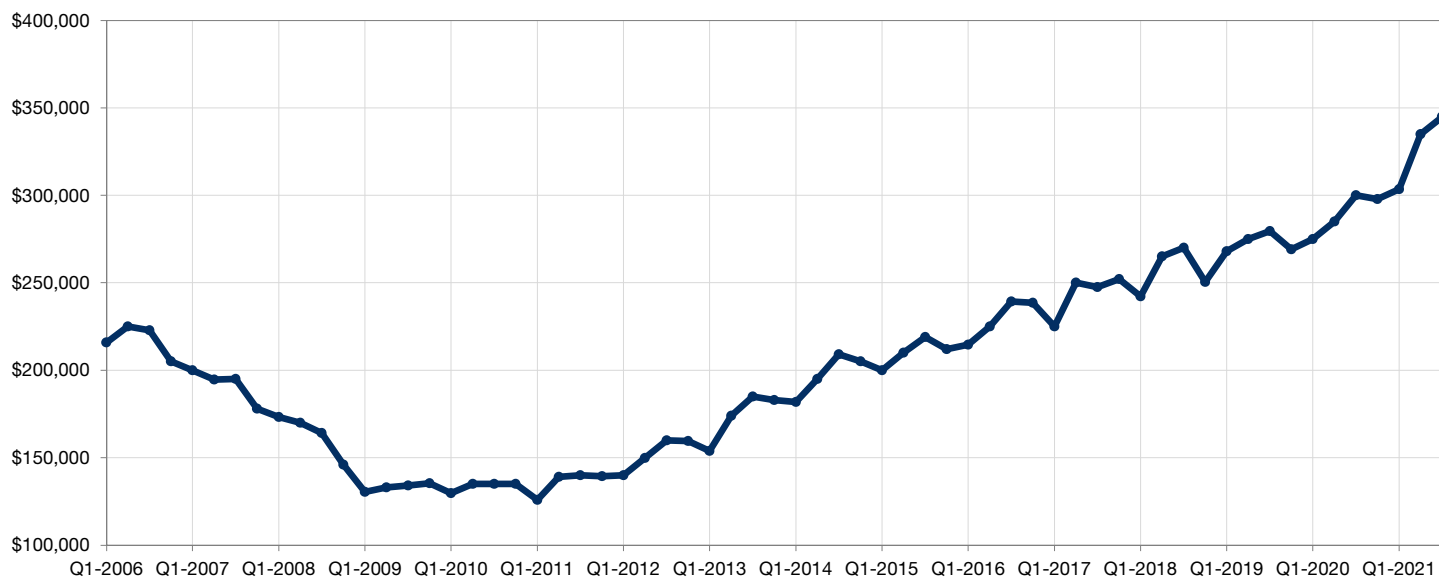
Livingston County

Key Metrics	Q3-2021	1-Year Change
New Listings	1,226	- 0.9%
Pending Sales	965	- 15.5%
Closed Sales	969	- 18.2%
Days on Market	22	- 40.5%
Median Sales Price	\$345,000	+ 15.0%
Pct. of List Price Received	101.4%	+ 2.0%
Homes for Sale	433	- 15.8%
Months Supply	1.5	- 21.1%
\$ Volume of Closed Sales (in millions)	\$373.4	- 6.6%

Market Activity



Historical Median Sales Price for Livingston County



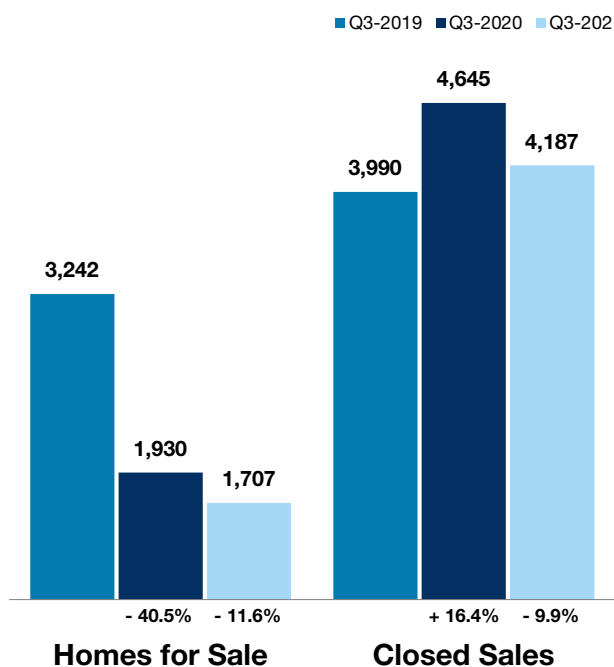
Livingston County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48114	140	- 4.8%	107	- 4.5%	97	- 21.1%	\$400,000	+ 14.3%
48116	187	- 9.7%	160	- 8.6%	171	- 7.6%	\$350,501	+ 8.5%
48137	29	+ 7.4%	24	- 4.0%	15	- 37.5%	\$241,300	+ 0.1%
48139	7	+ 75.0%	3	+ 200.0%	3	+ 50.0%	\$495,000	+ 115.2%
48143	2	+ 100.0%	1	- 50.0%	1	- 50.0%	\$60,000	- 91.7%
48169	138	- 6.1%	112	- 24.8%	118	- 23.4%	\$350,000	+ 18.6%
48178	226	- 22.9%	200	- 2.9%	237	+ 3.0%	\$425,000	+ 13.3%
48189	75	+ 23.0%	65	+ 6.6%	68	- 6.8%	\$333,000	+ 11.0%
48353	25	- 16.7%	20	- 33.3%	21	- 34.4%	\$350,000	+ 25.8%
48380	42	- 17.6%	38	- 11.6%	33	- 19.5%	\$525,000	+ 26.5%
48418	28	+ 16.7%	16	- 27.3%	11	- 35.3%	\$257,000	+ 25.4%
48430	270	+ 15.9%	226	+ 0.4%	197	- 19.6%	\$297,000	+ 8.0%
48451	112	+ 0.9%	89	+ 1.1%	92	0.0%	\$315,000	+ 17.3%
48816	1	0.0%	1	0.0%	0	--	--	--
48836	87	+ 13.0%	72	- 8.9%	67	- 15.2%	\$265,000	+ 12.8%
48843	330	+ 4.8%	245	- 21.5%	247	- 19.3%	\$339,900	+ 20.3%
48855	101	+ 7.4%	73	- 27.7%	83	- 23.1%	\$315,000	+ 9.6%
48872	38	- 13.6%	33	- 13.2%	26	- 35.0%	\$213,000	+ 29.1%
48892	19	0.0%	15	- 34.8%	14	- 36.4%	\$243,950	+ 20.5%
49285	34	+ 17.2%	24	0.0%	24	- 17.2%	\$242,950	+ 8.0%

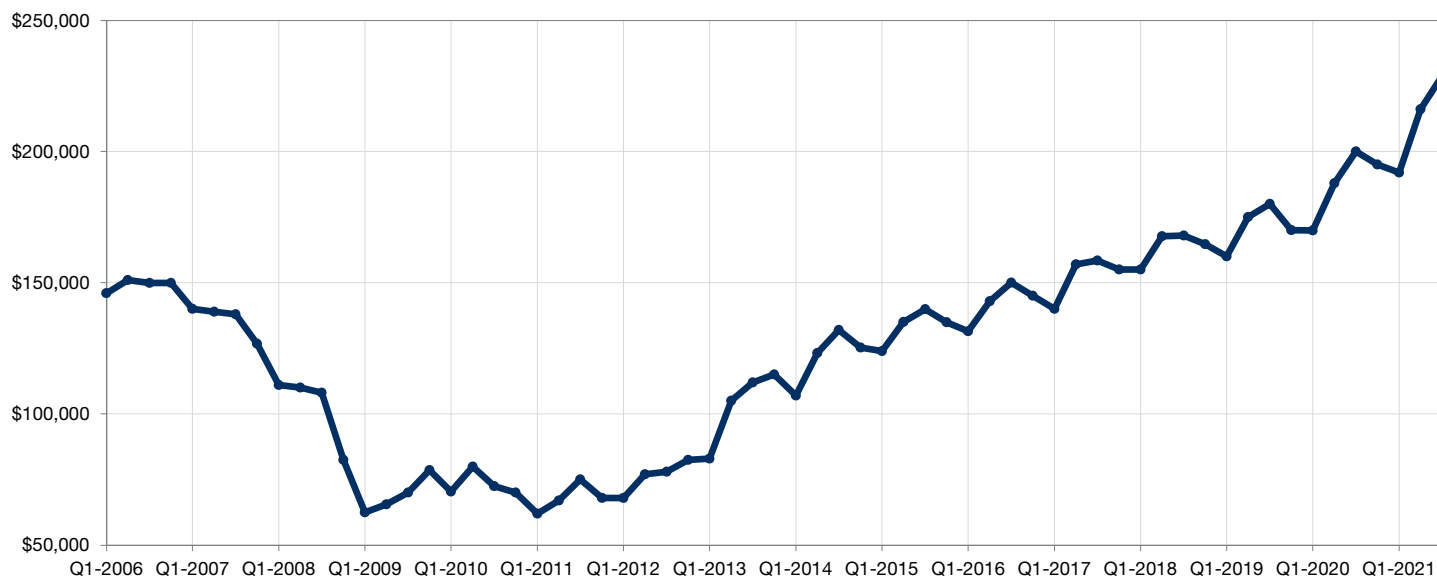
Macomb County

Key Metrics	Q3-2021	1-Year Change
New Listings	5,525	+ 3.0%
Pending Sales	4,272	- 6.7%
Closed Sales	4,187	- 9.9%
Days on Market	18	- 41.9%
Median Sales Price	\$229,000	+ 14.5%
Pct. of List Price Received	101.6%	+ 2.4%
Homes for Sale	1,707	- 11.6%
Months Supply	1.4	- 17.6%
\$ Volume of Closed Sales (in millions)	\$1,078.9	+ 2.5%

Market Activity



Historical Median Sales Price for Macomb County



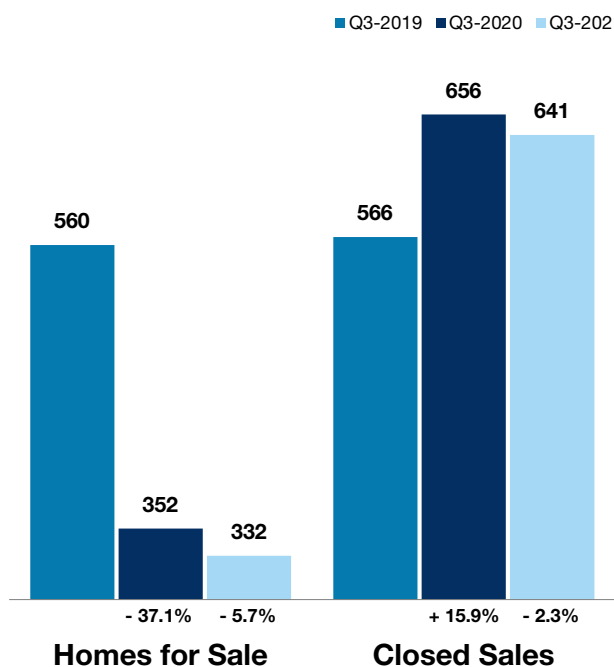
Macomb County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48005	26	+ 4.0%	12	- 60.0%	12	- 53.8%	\$250,000	+ 13.6%
48015	44	+ 10.0%	33	- 26.7%	30	- 40.0%	\$148,950	+ 15.9%
48021	285	+ 39.0%	204	+ 10.3%	178	- 4.3%	\$134,500	+ 19.0%
48026	92	- 3.2%	69	- 6.8%	68	- 25.3%	\$198,950	+ 12.4%
48035	201	+ 19.6%	144	- 10.0%	139	- 13.1%	\$186,000	+ 13.1%
48036	119	+ 8.2%	84	+ 15.1%	83	- 5.7%	\$215,000	+ 1.2%
48038	251	+ 8.2%	208	0.0%	199	- 9.5%	\$250,500	+ 23.4%
48041	11	- 50.0%	14	- 22.2%	19	+ 11.8%	\$246,000	+ 0.4%
48042	180	- 31.6%	141	- 46.0%	154	- 38.4%	\$387,450	+ 13.1%
48043	84	- 18.4%	64	- 20.0%	66	- 7.0%	\$150,000	+ 18.1%
48044	261	- 13.6%	237	- 20.5%	226	- 23.4%	\$385,000	+ 13.2%
48045	165	- 15.4%	131	- 12.1%	133	- 17.4%	\$235,000	+ 20.5%
48046	0	--	0	--	0	--	--	--
48047	264	+ 5.2%	204	- 6.4%	223	- 0.9%	\$310,000	+ 19.2%
48048	28	- 12.5%	19	- 34.5%	23	- 37.8%	\$268,501	+ 25.5%
48050	8	+ 33.3%	7	+ 75.0%	5	- 16.7%	\$325,000	+ 23.3%
48051	100	- 29.1%	94	- 14.5%	99	- 6.6%	\$286,000	+ 21.8%
48062	42	- 20.8%	33	- 32.7%	49	+ 22.5%	\$263,000	+ 6.0%
48065	62	+ 14.8%	45	- 6.3%	49	+ 25.6%	\$376,671	+ 32.2%
48066	377	+ 23.2%	281	+ 18.1%	254	+ 11.9%	\$150,000	+ 20.0%
48080	206	- 5.5%	151	- 17.5%	144	- 25.0%	\$194,445	+ 20.8%
48081	171	+ 23.0%	135	+ 18.4%	124	+ 2.5%	\$199,450	+ 10.8%
48082	119	- 17.9%	90	- 15.9%	94	- 23.0%	\$190,000	+ 15.2%
48088	161	+ 23.8%	126	+ 5.0%	109	- 20.4%	\$215,000	+ 16.2%
48089	234	+ 23.2%	174	- 1.1%	163	- 5.8%	\$109,000	+ 21.1%
48091	234	+ 43.6%	159	+ 17.8%	143	+ 10.0%	\$137,000	+ 11.0%
48092	183	- 1.1%	133	- 14.2%	142	- 3.4%	\$224,000	+ 16.1%
48093	195	+ 16.1%	168	+ 14.3%	154	+ 17.6%	\$188,500	+ 14.2%
48094	118	- 12.6%	97	- 15.7%	96	- 19.3%	\$404,500	+ 4.0%
48095	39	+ 25.8%	29	- 3.3%	27	- 12.9%	\$465,000	+ 3.8%
48096	14	0.0%	11	+ 10.0%	6	- 40.0%	\$242,000	- 5.3%
48306	177	- 9.2%	114	- 31.7%	128	- 24.7%	\$492,500	+ 16.9%
48310	234	+ 4.5%	175	+ 5.4%	175	- 1.7%	\$275,000	+ 15.5%
48312	214	+ 8.1%	179	+ 2.3%	150	- 21.9%	\$260,000	+ 17.5%
48313	180	- 6.3%	146	- 20.2%	150	- 21.1%	\$250,000	+ 18.5%
48314	123	+ 15.0%	87	+ 11.5%	83	+ 16.9%	\$290,000	+ 22.9%
48315	162	- 4.1%	134	- 2.2%	144	- 6.5%	\$417,000	+ 17.5%
48316	196	+ 13.3%	149	+ 7.2%	157	+ 14.6%	\$365,000	+ 12.3%
48317	150	- 18.9%	113	- 18.7%	125	- 0.8%	\$245,000	+ 2.3%

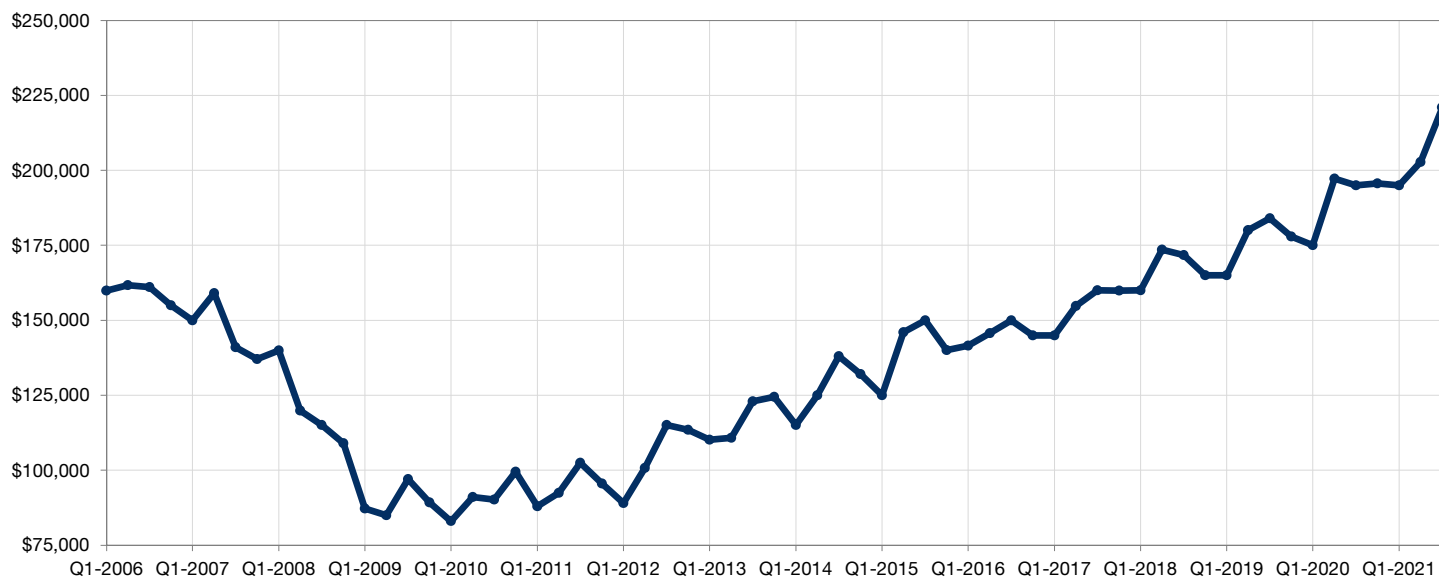
Monroe County

Key Metrics	Q3-2021	1-Year Change
New Listings	730	+ 1.1%
Pending Sales	607	- 8.9%
Closed Sales	641	- 2.3%
Days on Market	27	- 43.8%
Median Sales Price	\$221,000	+ 13.4%
Pct. of List Price Received	100.5%	+ 1.6%
Homes for Sale	332	- 5.7%
Months Supply	1.9	- 9.5%
\$ Volume of Closed Sales (in millions)	\$151.2	+ 11.3%

Market Activity



Historical Median Sales Price for Monroe County



Monroe County ZIP Codes

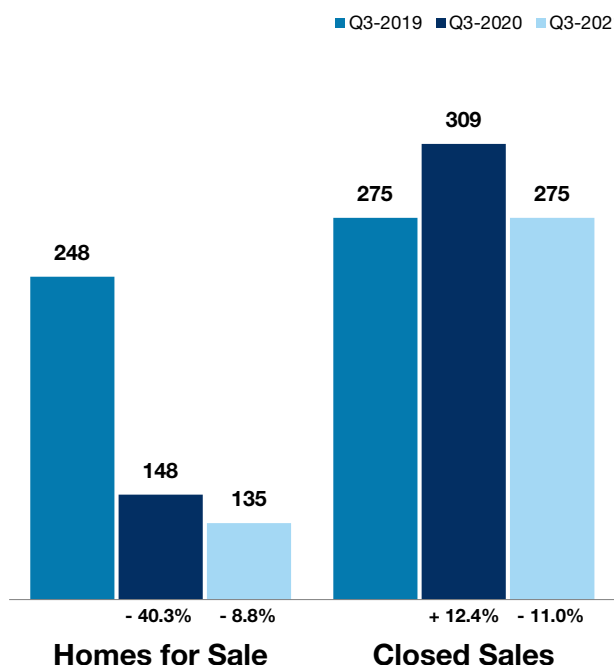
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48110	0	--	0	--	0	--	--	--
48117	33	+ 3.1%	17	- 46.9%	16	- 50.0%	\$257,000	+ 12.5%
48131	35	- 28.6%	29	- 23.7%	37	- 11.9%	\$240,000	+ 0.8%
48133	26	+ 30.0%	14	- 33.3%	24	+ 4.3%	\$175,000	+ 4.5%
48140	14	+ 75.0%	11	+ 22.2%	10	- 9.1%	\$232,500	+ 7.8%
48144	59	+ 7.3%	49	- 15.5%	63	+ 6.8%	\$269,000	+ 42.3%
48145	9	- 40.0%	8	- 60.0%	6	- 70.0%	\$187,500	+ 5.8%
48157	9	- 35.7%	7	- 50.0%	8	- 38.5%	\$202,500	+ 75.3%
48159	5	- 28.6%	4	- 20.0%	2	- 60.0%	\$304,250	+ 79.0%
48160	75	- 9.6%	65	- 18.8%	67	- 13.0%	\$251,000	+ 10.2%
48161	123	+ 8.8%	98	- 5.8%	100	- 8.3%	\$166,450	+ 2.7%
48162	151	- 1.9%	138	- 9.2%	157	+ 6.8%	\$175,315	+ 6.3%
48166	60	- 3.2%	51	- 3.8%	38	+ 2.7%	\$263,995	+ 1.1%
48177	1	--	1	0.0%	2	0.0%	\$160,000	+ 10.5%
48179	14	+ 16.7%	4	- 63.6%	6	- 33.3%	\$311,750	+ 41.8%
48182	123	+ 12.8%	114	+ 40.7%	108	+ 20.0%	\$246,000	+ 11.8%
49228	24	+ 9.1%	15	- 46.4%	21	- 32.3%	\$166,500	+ 11.0%
49229	16	- 11.1%	11	- 21.4%	14	+ 16.7%	\$230,500	+ 14.5%
49267	14	+ 27.3%	12	+ 9.1%	11	0.0%	\$268,000	+ 12.6%
49270	27	+ 28.6%	23	+ 15.0%	21	+ 23.5%	\$225,000	- 8.5%
49276	4	+ 300.0%	3	+ 50.0%	4	0.0%	\$248,950	+ 104.9%

Montcalm County

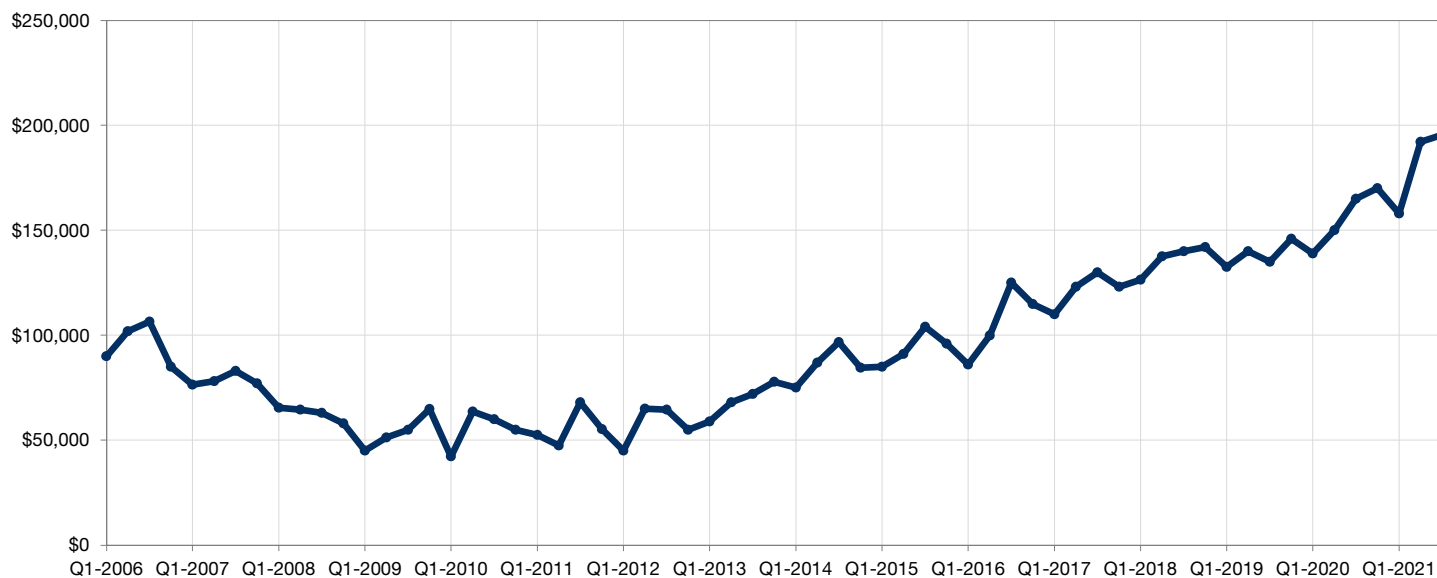
Key Metrics

Key Metrics	Q3-2021	1-Year Change
New Listings	335	- 2.6%
Pending Sales	284	- 7.8%
Closed Sales	275	- 11.0%
Days on Market	20	- 74.0%
Median Sales Price	\$195,500	+ 18.5%
Pct. of List Price Received	101.8%	+ 2.5%
Homes for Sale	135	- 8.8%
Months Supply	1.7	- 15.0%
\$ Volume of Closed Sales (in millions)	\$61.2	+ 10.2%

Market Activity



Historical Median Sales Price for Montcalm County



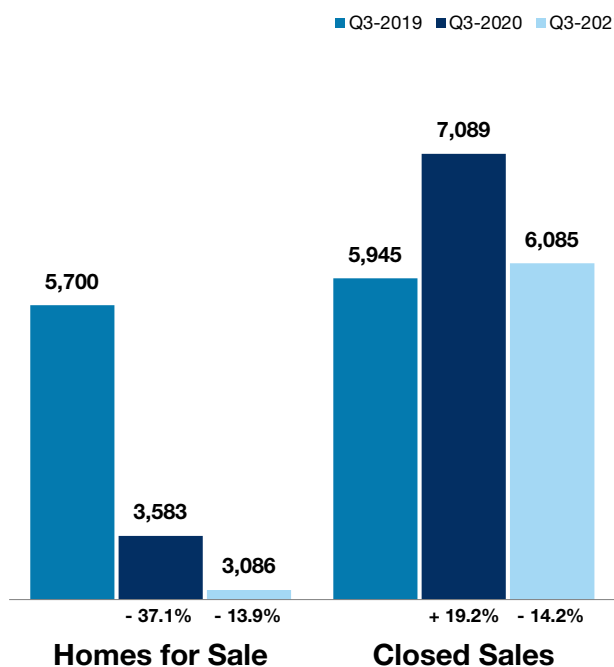
Montcalm County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48811	11	- 15.4%	10	- 28.6%	16	+ 128.6%	\$127,250	- 29.3%
48818	14	0.0%	9	- 35.7%	9	- 18.2%	\$145,000	+ 3.6%
48829	13	+ 85.7%	5	- 50.0%	8	0.0%	\$138,000	+ 16.7%
48834	11	+ 57.1%	13	+ 116.7%	13	+ 160.0%	\$239,900	+ 20.0%
48838	116	- 0.9%	94	- 8.7%	82	- 26.1%	\$225,000	+ 34.7%
48845	2	- 60.0%	3	+ 200.0%	4	+ 33.3%	\$193,200	+ 61.0%
48850	33	+ 13.8%	32	+ 33.3%	29	+ 45.0%	\$162,500	- 9.1%
48877	4	0.0%	4	+ 100.0%	4	0.0%	\$301,500	+ 168.0%
48884	15	- 25.0%	15	- 21.1%	10	- 28.6%	\$142,500	+ 1.6%
48885	2	- 60.0%	1	- 85.7%	2	- 66.7%	\$250,000	+ 31.2%
48886	18	0.0%	13	- 18.8%	11	- 26.7%	\$195,000	+ 69.6%
48888	31	+ 47.6%	26	- 3.7%	28	- 3.4%	\$198,750	+ 23.1%
48891	9	+ 12.5%	11	+ 57.1%	10	+ 66.7%	\$177,000	+ 33.6%
49310	7	+ 133.3%	7	+ 250.0%	4	0.0%	\$136,225	+ 35.5%
49322	6	0.0%	5	+ 25.0%	4	- 20.0%	\$256,500	+ 42.9%
49326	23	+ 27.8%	21	+ 5.0%	21	0.0%	\$269,000	+ 14.5%
49329	45	- 13.5%	45	+ 12.5%	46	- 4.2%	\$189,500	- 1.6%
49336	16	+ 45.5%	14	+ 40.0%	12	- 14.3%	\$207,500	+ 42.6%
49337	64	- 12.3%	66	+ 17.9%	64	0.0%	\$199,950	- 0.4%
49339	12	- 47.8%	10	- 33.3%	10	- 33.3%	\$227,500	+ 16.7%
49343	30	+ 25.0%	27	- 3.6%	22	- 33.3%	\$230,000	0.0%
49347	7	- 22.2%	10	+ 11.1%	12	+ 33.3%	\$285,000	+ 23.9%

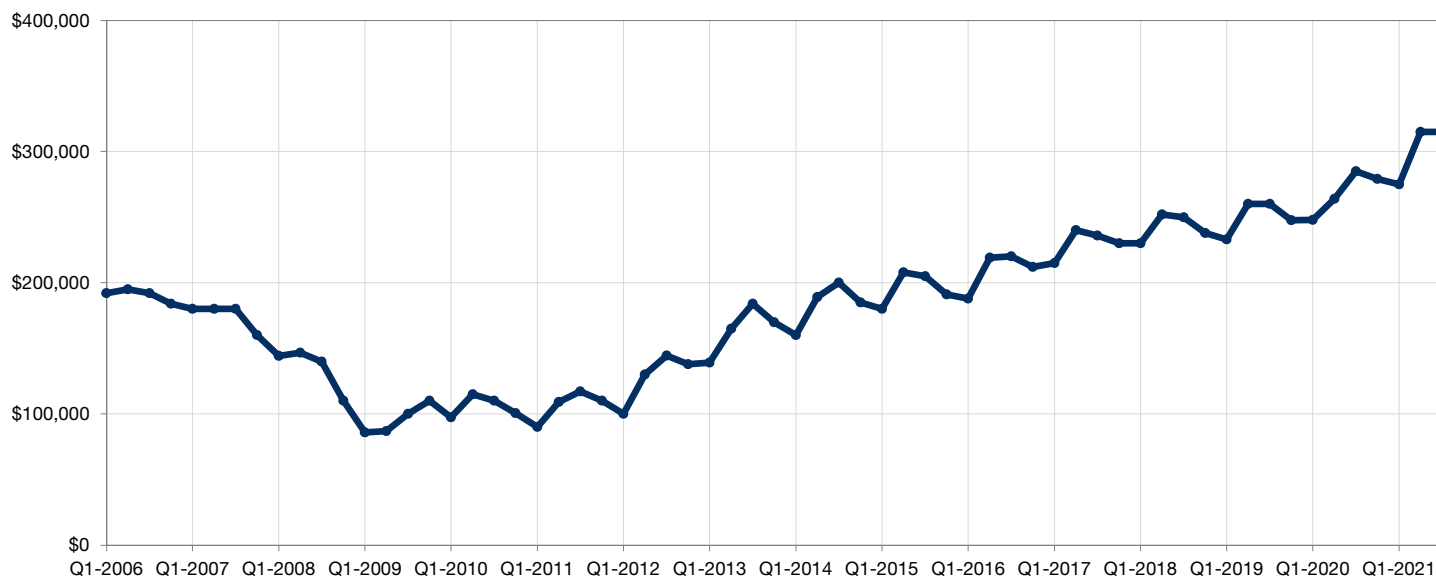
Oakland County

Key Metrics	Q3-2021	1-Year Change
New Listings	8,579	- 5.4%
Pending Sales	6,080	- 12.3%
Closed Sales	6,085	- 14.2%
Days on Market	19	- 40.6%
Median Sales Price	\$315,000	+ 10.5%
Pct. of List Price Received	101.0%	+ 2.0%
Homes for Sale	3,086	- 13.9%
Months Supply	1.7	- 22.7%
\$ Volume of Closed Sales (in millions)	\$2,299.6	- 3.7%

Market Activity



Historical Median Sales Price for Oakland County



Oakland County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48007	0	--	0	--	0	--	--	--
48009	301	- 28.8%	171	- 16.2%	184	- 7.1%	\$573,950	- 9.3%
48012	0	--	0	--	0	--	--	--
48017	112	+ 6.7%	85	0.0%	87	+ 8.7%	\$255,000	+ 12.8%
48025	159	+ 6.0%	66	- 37.7%	86	- 18.1%	\$487,500	+ 24.7%
48030	156	0.0%	100	- 16.0%	98	- 16.2%	\$154,000	+ 20.8%
48033	74	- 10.8%	50	- 10.7%	45	- 4.3%	\$165,000	+ 11.9%
48034	38	+ 8.6%	20	- 9.1%	24	+ 14.3%	\$181,250	- 7.1%
48037	0	--	0	--	0	--	--	--
48067	350	- 4.9%	246	- 1.2%	259	- 1.9%	\$295,000	+ 6.1%
48068	0	--	0	--	0	--	--	--
48069	31	+ 47.6%	22	+ 29.4%	19	0.0%	\$376,000	+ 12.6%
48070	34	- 30.6%	27	- 22.9%	30	- 30.2%	\$417,500	+ 9.9%
48071	175	- 2.2%	124	- 6.1%	139	0.0%	\$183,000	+ 7.6%
48072	177	- 16.9%	126	- 15.4%	107	- 38.9%	\$277,500	+ 11.0%
48073	361	- 7.0%	225	- 26.0%	226	- 27.6%	\$270,000	+ 10.2%
48075	93	- 17.7%	54	- 33.3%	54	- 21.7%	\$205,000	+ 16.5%
48076	129	- 0.8%	108	- 8.5%	100	- 6.5%	\$241,250	+ 20.0%
48083	135	+ 32.4%	99	+ 13.8%	83	- 2.4%	\$290,000	+ 23.7%
48084	87	+ 8.7%	51	- 5.6%	46	- 14.8%	\$313,000	+ 2.6%
48085	162	+ 8.0%	134	+ 14.5%	136	+ 7.1%	\$375,500	+ 10.4%
48086	0	--	0	--	0	--	--	--
48098	165	+ 21.3%	105	- 10.3%	100	- 7.4%	\$477,500	+ 18.5%
48099	0	--	0	--	0	--	--	--
48165	47	+ 27.0%	50	+ 31.6%	46	+ 2.2%	\$350,250	+ 3.8%
48167	136	- 15.5%	105	- 26.1%	95	- 38.3%	\$430,000	+ 18.3%
48168	152	- 2.6%	121	- 11.0%	131	- 9.0%	\$521,000	+ 16.3%
48178	226	- 22.9%	200	- 2.9%	237	+ 3.0%	\$425,000	+ 13.3%
48220	288	+ 6.3%	180	- 7.7%	199	- 8.3%	\$220,000	+ 0.5%
48237	135	+ 7.1%	106	+ 21.8%	98	+ 10.1%	\$204,950	+ 19.9%
48301	142	- 17.0%	68	- 20.9%	84	- 12.5%	\$600,000	+ 17.6%
48302	194	- 10.2%	100	- 2.0%	99	- 9.2%	\$685,000	+ 41.2%
48303	0	--	0	--	0	--	--	--
48304	201	- 15.5%	100	- 22.5%	97	- 26.0%	\$369,900	- 5.2%
48306	177	- 9.2%	114	- 31.7%	128	- 24.7%	\$492,500	+ 16.9%
48307	270	- 1.5%	198	- 17.8%	195	- 14.8%	\$350,000	+ 12.9%
48308	0	--	0	--	0	--	--	--
48309	183	- 0.5%	142	- 13.9%	132	- 19.5%	\$382,000	+ 13.5%
48320	40	- 16.7%	23	- 28.1%	23	- 28.1%	\$220,000	+ 5.3%
48321	0	--	0	--	0	--	--	--
48322	225	- 12.5%	146	- 15.1%	128	- 15.8%	\$350,000	+ 11.1%
48323	117	- 23.5%	77	- 31.3%	77	- 34.2%	\$436,000	+ 11.8%
48324	147	- 7.5%	104	0.0%	99	- 6.6%	\$386,250	+ 6.6%

Oakland County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48325	0	--	0	--	0	--	--	--
48326	102	- 15.0%	87	- 8.4%	84	- 16.8%	\$220,750	- 7.5%
48327	147	+ 9.7%	106	- 10.9%	98	- 25.8%	\$238,000	+ 5.7%
48328	168	+ 1.8%	123	- 5.4%	113	- 9.6%	\$219,900	+ 19.5%
48329	159	- 15.9%	126	- 19.2%	135	- 10.0%	\$240,000	+ 14.3%
48330	0	--	0	--	0	--	--	--
48331	136	- 7.5%	108	- 18.2%	110	- 11.3%	\$379,000	+ 12.5%
48332	0	--	0	--	0	--	--	--
48333	0	--	0	--	0	--	--	--
48334	123	- 8.2%	97	- 11.8%	97	- 11.0%	\$313,000	+ 20.4%
48335	93	+ 19.2%	60	- 21.1%	78	- 4.9%	\$357,500	+ 11.7%
48336	169	+ 3.7%	140	+ 2.9%	131	- 6.4%	\$245,000	+ 14.0%
48340	78	+ 14.7%	62	+ 19.2%	51	- 13.6%	\$125,000	+ 42.9%
48341	101	+ 80.4%	68	+ 38.8%	55	+ 14.6%	\$146,900	+ 21.0%
48342	50	+ 19.0%	39	+ 95.0%	27	0.0%	\$110,000	+ 38.3%
48343	0	--	0	--	0	--	--	--
48346	136	+ 10.6%	103	0.0%	104	- 14.8%	\$310,000	+ 10.7%
48347	0	--	0	--	0	--	--	--
48348	169	- 17.2%	121	- 27.1%	119	- 22.2%	\$485,000	+ 16.2%
48350	47	- 4.1%	26	- 40.9%	23	- 45.2%	\$395,000	+ 3.6%
48353	25	- 16.7%	20	- 33.3%	21	- 34.4%	\$350,000	+ 25.8%
48356	56	+ 19.1%	39	+ 2.6%	35	- 30.0%	\$285,000	+ 6.6%
48357	53	- 11.7%	40	- 2.4%	39	+ 2.6%	\$410,000	+ 19.8%
48359	71	+ 16.4%	70	+ 34.6%	58	+ 16.0%	\$413,500	+ 19.0%
48360	94	+ 6.8%	81	+ 3.8%	83	- 5.7%	\$365,000	+ 9.1%
48361	0	--	0	--	0	--	--	--
48362	107	+ 5.9%	84	- 8.7%	88	+ 3.5%	\$297,000	+ 6.1%
48363	45	0.0%	31	- 11.4%	32	- 13.5%	\$665,000	+ 29.1%
48366	0	--	1	--	1	--	\$590,000	--
48367	32	- 11.1%	23	- 20.7%	21	- 19.2%	\$430,000	+ 12.1%
48370	6	- 68.4%	9	- 25.0%	9	+ 12.5%	\$535,000	+ 12.0%
48371	131	- 21.1%	105	- 18.6%	94	- 30.4%	\$371,450	+ 23.8%
48374	92	- 14.8%	88	- 17.0%	81	- 27.0%	\$535,000	+ 3.7%
48375	127	- 4.5%	110	- 5.2%	127	+ 2.4%	\$349,000	+ 21.4%
48376	0	--	0	--	0	--	--	--
48377	74	- 26.7%	67	- 34.3%	65	- 28.6%	\$405,000	+ 50.6%
48380	42	- 17.6%	38	- 11.6%	33	- 19.5%	\$525,000	+ 26.5%
48381	91	- 10.8%	54	- 40.0%	55	- 45.5%	\$380,000	+ 11.8%
48382	160	+ 3.9%	126	- 8.7%	114	- 25.5%	\$393,500	+ 15.7%
48383	62	- 19.5%	43	- 37.7%	46	- 37.8%	\$360,000	+ 7.1%
48386	119	+ 14.4%	86	- 1.1%	100	- 7.4%	\$319,400	+ 7.7%
48390	169	- 6.6%	125	- 16.7%	132	- 15.4%	\$254,500	+ 3.8%
48391	0	--	0	--	0	--	--	--

Oakland County ZIP Codes Cont.

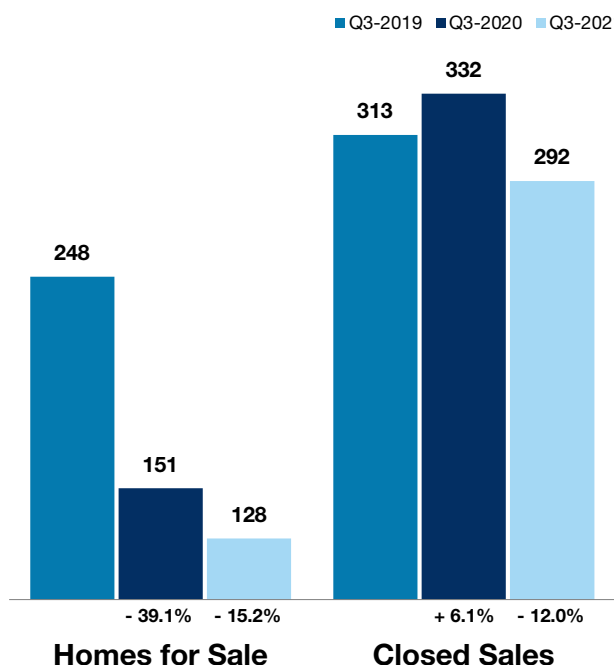
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48393	58	- 33.3%	50	- 26.5%	57	- 5.0%	\$325,000	+ 22.2%
48428	16	- 33.3%	12	- 42.9%	8	- 63.6%	\$347,950	+ 31.3%
48430	270	+ 15.9%	226	+ 0.4%	197	- 19.6%	\$297,000	+ 8.0%
48438	35	- 14.6%	32	- 13.5%	35	- 10.3%	\$372,000	+ 50.0%
48439	333	- 5.7%	268	- 20.7%	257	- 28.4%	\$238,500	+ 8.4%
48442	124	- 8.8%	85	- 25.4%	83	- 27.2%	\$260,000	+ 18.7%
48455	52	+ 8.3%	46	- 8.0%	41	+ 7.9%	\$350,000	+ 5.9%
48462	67	- 2.9%	55	- 15.4%	64	- 13.5%	\$348,000	+ 29.4%

Shiawassee County

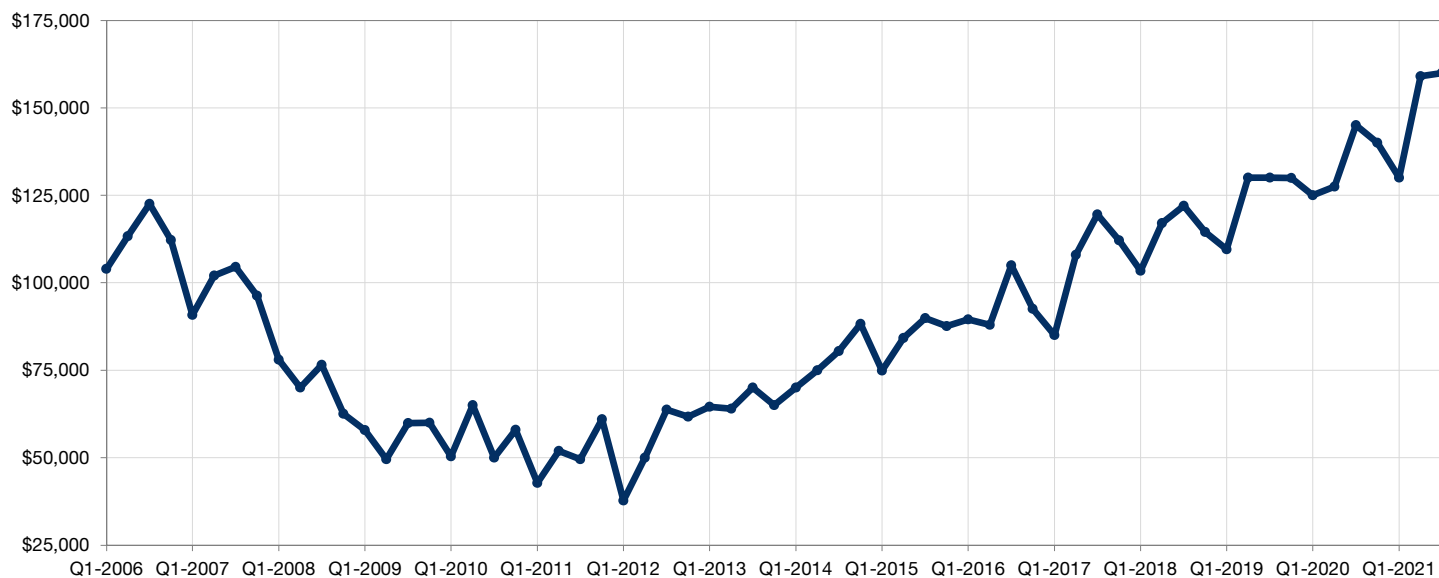
Key Metrics

	Q3-2021	1-Year Change
New Listings	357	- 1.9%
Pending Sales	291	- 16.4%
Closed Sales	292	- 12.0%
Days on Market	24	- 56.4%
Median Sales Price	\$160,000	+ 10.3%
Pct. of List Price Received	101.5%	+ 1.2%
Homes for Sale	128	- 15.2%
Months Supply	1.5	- 21.1%
\$ Volume of Closed Sales (in millions)	\$53.4	- 2.8%

Market Activity



Historical Median Sales Price for Shiawassee County



Shiawassee County ZIP Codes

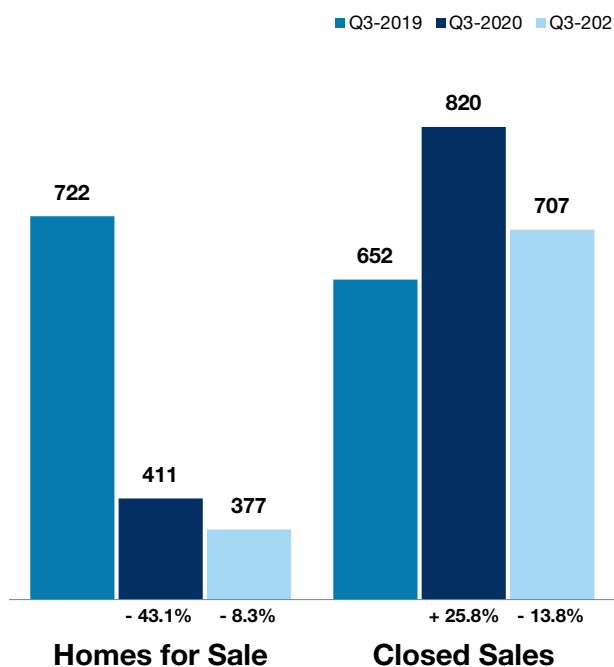
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48414	7	- 46.2%	8	- 27.3%	12	+ 9.1%	\$154,000	- 14.4%
48418	28	+ 16.7%	16	- 27.3%	11	- 35.3%	\$257,000	+ 25.4%
48429	48	+ 4.3%	38	- 20.8%	48	+ 29.7%	\$150,000	+ 3.5%
48436	20	+ 42.9%	18	+ 38.5%	18	0.0%	\$289,500	+ 28.1%
48449	15	+ 36.4%	12	+ 33.3%	14	+ 100.0%	\$244,025	+ 47.9%
48460	9	+ 28.6%	6	+ 20.0%	4	- 33.3%	\$197,500	+ 5.3%
48649	5	+ 150.0%	3	--	5	+ 66.7%	\$129,510	+ 2.0%
48817	29	+ 16.0%	28	+ 55.6%	26	+ 4.0%	\$197,450	+ 36.2%
48831	11	+ 10.0%	5	- 54.5%	8	- 42.9%	\$177,500	+ 23.5%
48841	1	- 83.3%	2	- 71.4%	1	- 80.0%	\$33,500	- 51.4%
48848	34	- 19.0%	27	- 40.0%	30	- 23.1%	\$257,250	- 1.5%
48857	16	0.0%	9	- 35.7%	6	- 53.8%	\$237,025	+ 69.3%
48866	22	+ 22.2%	14	- 6.7%	8	- 46.7%	\$210,000	+ 31.3%
48867	160	+ 0.6%	132	- 10.2%	129	- 11.6%	\$139,000	+ 7.0%
48872	38	- 13.6%	33	- 13.2%	26	- 35.0%	\$213,000	+ 29.1%

St. Clair County

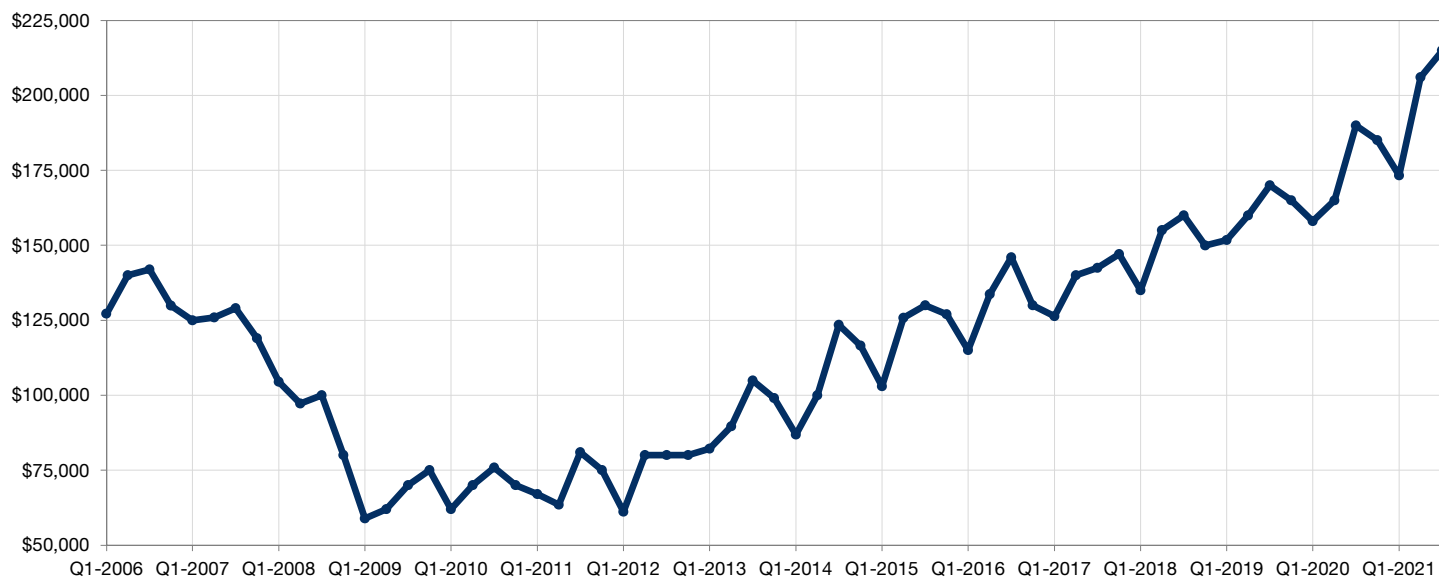
Key Metrics

	Q3-2021	1-Year Change
New Listings	890	- 2.9%
Pending Sales	741	- 9.2%
Closed Sales	707	- 13.8%
Days on Market	25	- 44.4%
Median Sales Price	\$215,000	+ 13.2%
Pct. of List Price Received	100.1%	+ 2.0%
Homes for Sale	377	- 8.3%
Months Supply	1.8	- 14.3%
\$ Volume of Closed Sales (in millions)	\$176.9	- 3.9%

Market Activity



Historical Median Sales Price for St. Clair County



St. Clair County ZIP Codes

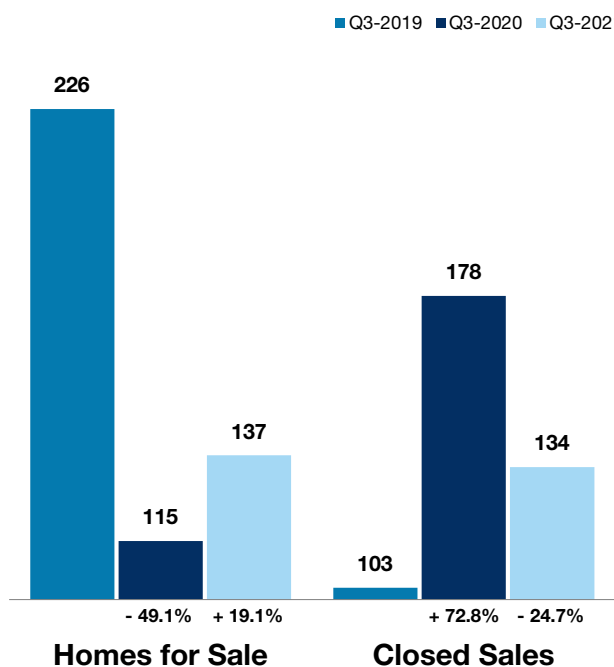
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48001	102	+ 1.0%	65	- 19.8%	59	- 30.6%	\$249,999	+ 19.0%
48002	13	+ 44.4%	11	+ 22.2%	10	- 23.1%	\$252,500	- 12.9%
48004	0	--	0	--	0	--	--	--
48005	26	+ 4.0%	12	- 60.0%	12	- 53.8%	\$250,000	+ 13.6%
48006	16	+ 23.1%	9	0.0%	10	- 9.1%	\$255,000	+ 10.9%
48014	26	+ 73.3%	17	- 10.5%	16	- 20.0%	\$215,000	+ 13.2%
48022	3	- 40.0%	3	- 25.0%	5	- 37.5%	\$137,500	- 50.0%
48023	19	0.0%	21	+ 31.3%	18	- 5.3%	\$322,500	+ 8.2%
48027	13	+ 44.4%	6	- 45.5%	6	- 25.0%	\$257,500	- 16.9%
48028	24	- 27.3%	19	- 5.0%	25	+ 19.0%	\$242,500	- 25.4%
48032	9	+ 80.0%	5	- 28.6%	3	- 57.1%	\$200,000	+ 5.8%
48039	32	- 39.6%	23	- 41.0%	37	- 17.8%	\$255,000	+ 64.5%
48040	86	+ 19.4%	76	+ 18.8%	65	- 13.3%	\$208,000	+ 34.2%
48041	11	- 50.0%	14	- 22.2%	19	+ 11.8%	\$246,000	+ 0.4%
48049	26	- 21.2%	21	- 27.6%	17	- 26.1%	\$240,000	+ 17.1%
48054	54	+ 45.9%	45	+ 9.8%	37	- 9.8%	\$350,000	+ 39.4%
48059	71	- 26.0%	73	- 27.0%	84	- 7.7%	\$232,500	+ 16.3%
48060	223	+ 8.8%	176	- 1.7%	161	- 8.5%	\$135,900	+ 3.0%
48062	42	- 20.8%	33	- 32.7%	49	+ 22.5%	\$263,000	+ 6.0%
48063	13	- 13.3%	9	- 52.6%	8	- 55.6%	\$257,500	- 3.4%
48064	16	+ 128.6%	13	+ 333.3%	12	+ 200.0%	\$285,275	- 12.9%
48074	43	- 23.2%	45	+ 7.1%	38	- 7.3%	\$193,750	+ 5.9%
48079	66	- 25.0%	69	- 15.9%	57	- 26.0%	\$256,000	- 10.6%
48097	26	+ 8.3%	23	0.0%	23	+ 4.5%	\$145,000	- 9.3%
48416	31	+ 106.7%	23	+ 76.9%	14	+ 55.6%	\$175,000	+ 34.6%
48444	48	+ 17.1%	39	- 9.3%	41	+ 10.8%	\$225,000	+ 7.1%

Sanilac County

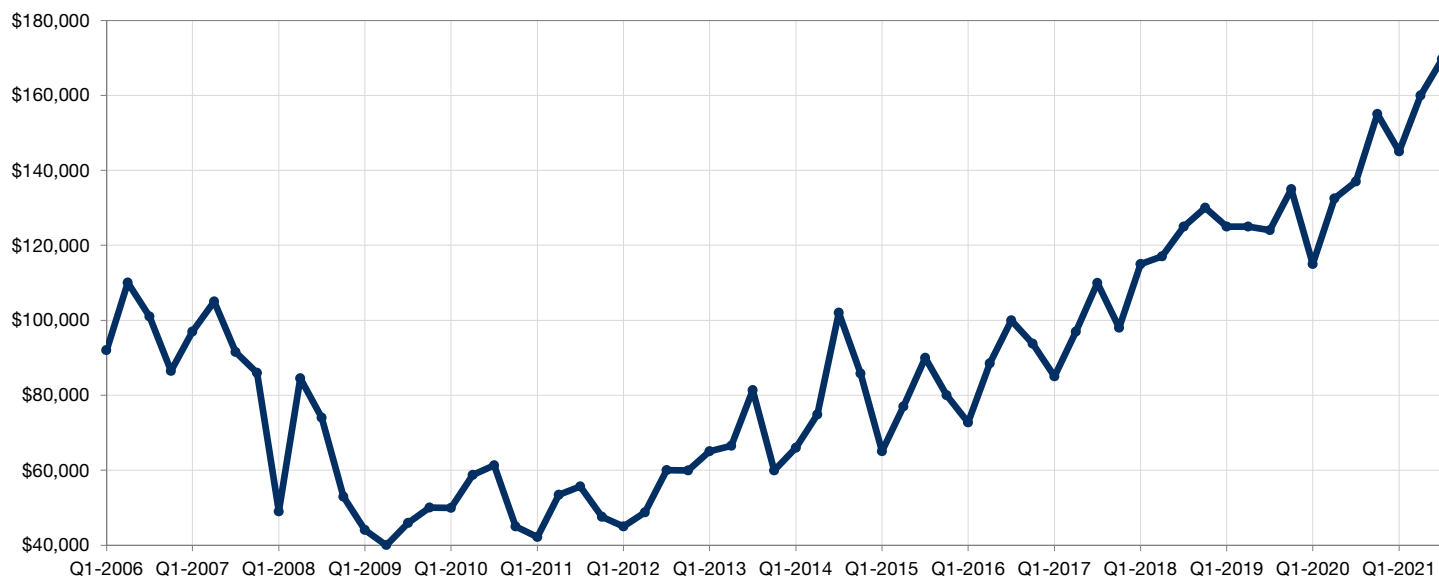
Key Metrics

	Q3-2021	1-Year Change
New Listings	204	+ 10.3%
Pending Sales	144	- 26.5%
Closed Sales	134	- 24.7%
Days on Market	32	- 64.4%
Median Sales Price	\$169,700	+ 23.9%
Pct. of List Price Received	98.4%	+ 1.2%
Homes for Sale	137	+ 19.1%
Months Supply	3.5	+ 16.7%
\$ Volume of Closed Sales (in millions)	\$27.8	- 13.3%

Market Activity



Historical Median Sales Price for Sanilac County



Sanilac County ZIP Codes

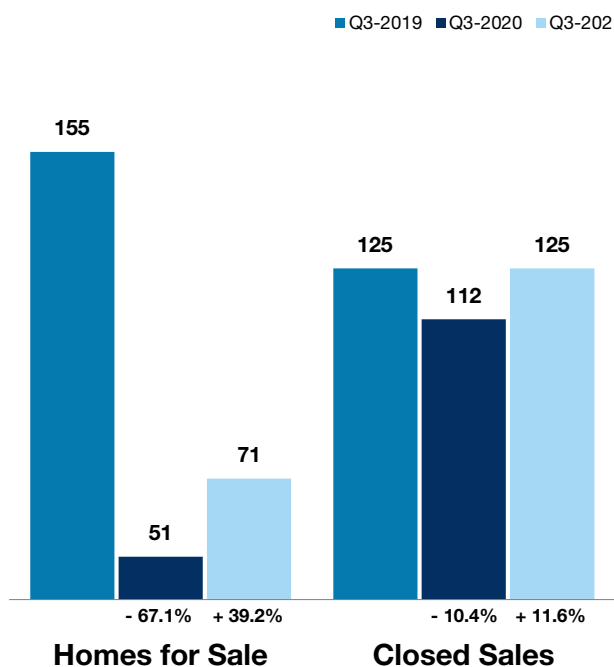
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48032	9	+ 80.0%	5	- 28.6%	3	- 57.1%	\$200,000	+ 5.8%
48097	26	+ 8.3%	23	0.0%	23	+ 4.5%	\$145,000	- 9.3%
48401	3	- 70.0%	8	0.0%	8	+ 14.3%	\$241,250	+ 87.1%
48410	0	--	0	--	0	--	--	--
48416	31	+ 106.7%	23	+ 76.9%	14	+ 55.6%	\$175,000	+ 34.6%
48419	11	+ 37.5%	10	+ 42.9%	9	+ 50.0%	\$150,000	- 4.2%
48422	22	- 12.0%	16	- 27.3%	20	+ 33.3%	\$170,000	+ 33.3%
48426	2	0.0%	0	--	0	--	--	--
48427	13	+ 30.0%	8	- 20.0%	11	+ 10.0%	\$318,900	+ 73.6%
48434	2	--	1	--	2	--	\$266,000	--
48441	3	+ 50.0%	4	+ 33.3%	2	+ 100.0%	\$472,450	+ 389.6%
48450	64	- 1.5%	43	- 48.2%	34	- 59.5%	\$185,500	+ 32.5%
48453	23	+ 27.8%	16	- 23.8%	13	- 18.8%	\$145,000	+ 8.2%
48454	6	0.0%	5	0.0%	5	+ 25.0%	\$202,500	- 5.4%
48456	1	0.0%	0	--	0	--	--	--
48465	1	- 50.0%	0	--	0	--	--	--
48466	3	- 50.0%	4	+ 100.0%	3	+ 50.0%	\$146,900	+ 3.4%
48469	15	+ 36.4%	5	- 50.0%	3	- 62.5%	\$150,000	- 57.8%
48470	1	--	0	--	0	--	--	--
48471	14	0.0%	9	- 25.0%	15	+ 50.0%	\$130,000	+ 48.7%
48472	3	- 25.0%	0	--	2	0.0%	\$91,725	- 9.2%
48475	4	+ 33.3%	3	- 25.0%	0	--	--	--
48726	5	- 28.6%	4	0.0%	5	+ 66.7%	\$170,000	+ 82.8%
48729	1	- 50.0%	0	--	0	--	--	--
48741	7	+ 250.0%	7	+ 600.0%	4	0.0%	\$239,950	+ 5.1%

Tuscola County

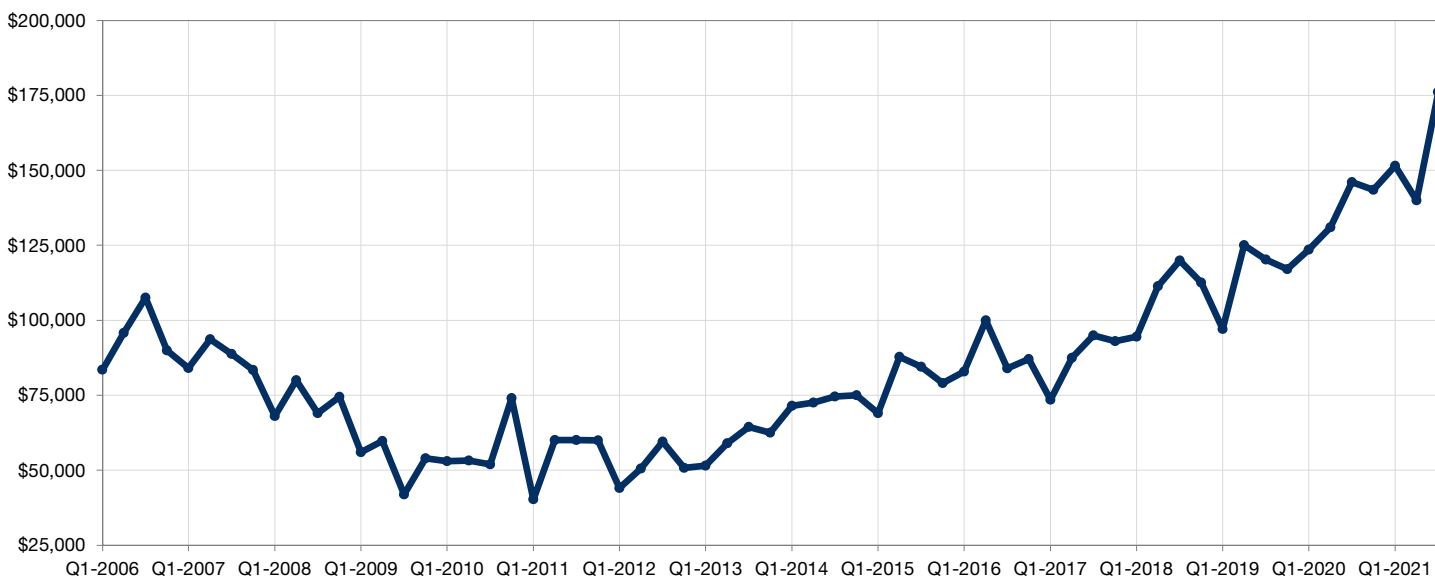
Key Metrics

Key Metrics	Q3-2021	1-Year Change
New Listings	154	+ 9.2%
Pending Sales	117	- 3.3%
Closed Sales	125	+ 11.6%
Days on Market	24	- 29.4%
Median Sales Price	\$176,100	+ 20.6%
Pct. of List Price Received	99.0%	- 0.4%
Homes for Sale	71	+ 39.2%
Months Supply	1.9	+ 18.8%
\$ Volume of Closed Sales (in millions)	\$23.9	+ 41.0%

Market Activity



Historical Median Sales Price for Tuscola County



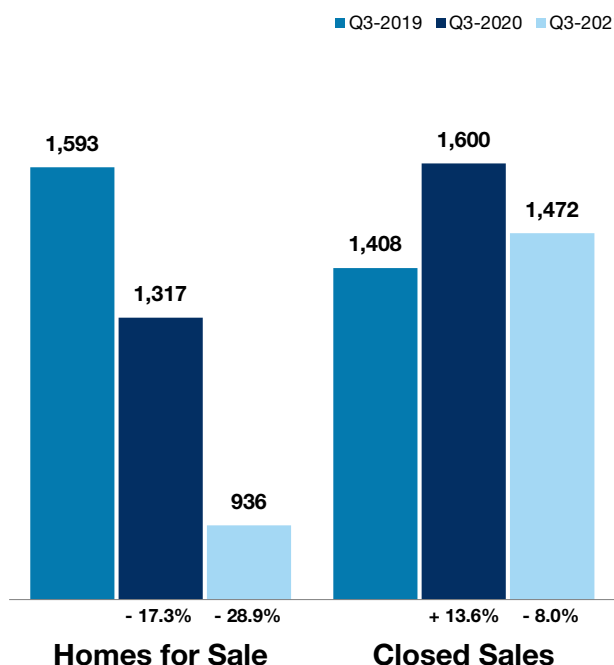
Tuscola County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48415	34	- 2.9%	33	+ 6.5%	27	- 6.9%	\$179,900	+ 5.8%
48420	118	0.0%	114	- 10.2%	91	- 10.8%	\$178,000	+ 17.1%
48426	2	0.0%	0	--	0	--	--	--
48435	9	- 10.0%	8	- 33.3%	8	- 11.1%	\$181,000	- 8.8%
48453	23	+ 27.8%	16	- 23.8%	13	- 18.8%	\$145,000	+ 8.2%
48454	6	0.0%	5	0.0%	5	+ 25.0%	\$202,500	- 5.4%
48464	12	+ 9.1%	13	+ 8.3%	10	- 23.1%	\$257,500	+ 17.0%
48701	4	--	2	--	2	+ 100.0%	\$114,000	+ 570.6%
48723	20	- 13.0%	18	- 10.0%	22	0.0%	\$167,500	+ 34.0%
48726	5	- 28.6%	4	0.0%	5	+ 66.7%	\$170,000	+ 82.8%
48727	6	+ 100.0%	3	+ 200.0%	3	--	\$225,000	--
48729	1	- 50.0%	0	--	0	--	--	--
48733	4	+ 300.0%	4	+ 300.0%	5	+ 400.0%	\$79,000	+ 21.4%
48734	39	+ 69.6%	25	+ 47.1%	29	+ 16.0%	\$264,900	+ 12.7%
48735	0	--	0	--	0	--	--	--
48736	1	--	1	--	1	--	\$397,000	--
48741	7	+ 250.0%	7	+ 600.0%	4	0.0%	\$239,950	+ 5.1%
48744	27	+ 68.8%	18	+ 20.0%	12	- 20.0%	\$154,500	- 9.1%
48746	22	- 51.1%	19	- 50.0%	26	+ 13.0%	\$182,250	+ 15.3%
48757	8	- 38.5%	7	- 46.2%	6	- 14.3%	\$187,500	+ 7.1%
48758	1	0.0%	0	--	0	--	--	--
48759	4	+ 33.3%	2	--	1	0.0%	\$125,000	- 37.5%
48760	10	+ 150.0%	4	- 33.3%	4	- 33.3%	\$158,950	- 29.0%
48767	3	--	2	+ 100.0%	4	+ 100.0%	\$76,000	- 53.2%
48768	39	+ 30.0%	33	+ 57.1%	33	+ 26.9%	\$181,000	+ 25.3%

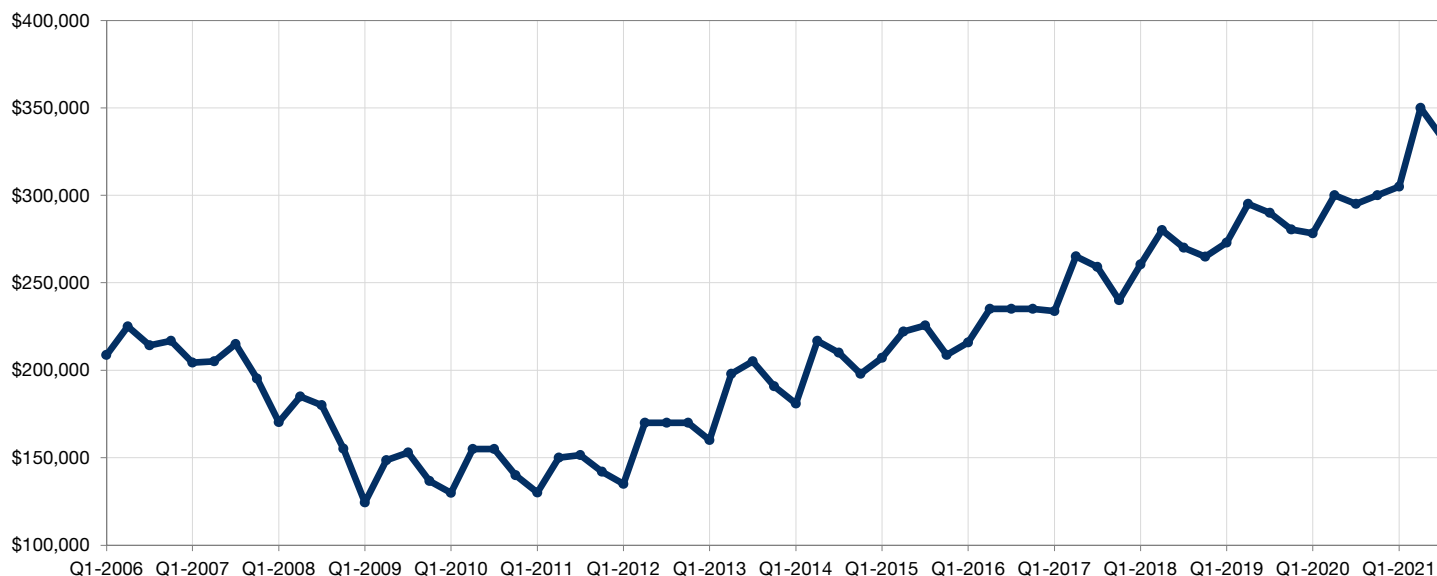
Washtenaw County

Key Metrics	Q3-2021	1-Year Change
New Listings	1,709	- 6.7%
Pending Sales	1,365	- 12.3%
Closed Sales	1,472	- 8.0%
Days on Market	20	- 44.4%
Median Sales Price	\$332,750	+ 12.8%
Pct. of List Price Received	101.6%	+ 2.7%
Homes for Sale	936	- 28.9%
Months Supply	2.1	- 40.0%
\$ Volume of Closed Sales (in millions)	\$570.8	+ 3.3%

Market Activity



Historical Median Sales Price for Washtenaw County



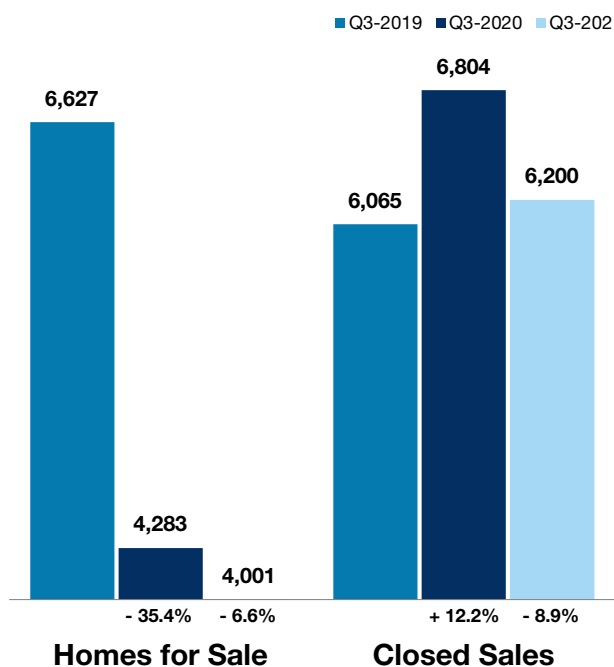
Washtenaw County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48103	295	- 16.0%	217	- 11.1%	236	- 10.3%	\$421,000	+ 8.4%
48104	128	- 19.0%	123	- 1.6%	139	+ 7.8%	\$420,000	+ 14.0%
48105	178	+ 6.6%	128	+ 8.5%	134	+ 9.8%	\$417,500	+ 4.0%
48108	135	- 16.1%	121	- 9.0%	131	+ 0.8%	\$370,205	+ 30.8%
48109	0	--	0	--	0	--	--	--
48118	69	- 18.8%	62	- 29.5%	67	- 17.3%	\$367,450	+ 31.3%
48130	72	- 28.7%	64	- 35.4%	76	- 20.8%	\$412,500	+ 12.6%
48137	29	+ 7.4%	24	- 4.0%	15	- 37.5%	\$241,300	+ 0.1%
48158	36	- 5.3%	30	- 16.7%	30	- 14.3%	\$276,328	+ 22.8%
48160	75	- 9.6%	65	- 18.8%	67	- 13.0%	\$251,000	+ 10.2%
48167	136	- 15.5%	105	- 26.1%	95	- 38.3%	\$430,000	+ 18.3%
48168	152	- 2.6%	121	- 11.0%	131	- 9.0%	\$521,000	+ 16.3%
48169	138	- 6.1%	112	- 24.8%	118	- 23.4%	\$350,000	+ 18.6%
48170	255	- 21.5%	196	- 24.6%	210	- 19.2%	\$370,000	+ 7.7%
48175	1	- 50.0%	0	--	0	--	--	--
48176	149	0.0%	105	- 17.3%	112	- 13.2%	\$369,500	- 4.0%
48178	226	- 22.9%	200	- 2.9%	237	+ 3.0%	\$425,000	+ 13.3%
48189	75	+ 23.0%	65	+ 6.6%	68	- 6.8%	\$333,000	+ 11.0%
48190	5	+ 400.0%	4	--	3	--	\$170,000	--
48191	9	+ 125.0%	8	+ 14.3%	13	+ 30.0%	\$280,000	+ 24.2%
48197	281	+ 3.3%	235	- 13.0%	250	- 11.7%	\$283,500	+ 13.4%
48198	210	+ 9.9%	159	- 9.1%	157	- 11.8%	\$185,000	+ 12.8%
49229	16	- 11.1%	11	- 21.4%	14	+ 16.7%	\$230,500	+ 14.5%
49236	27	+ 35.0%	12	- 50.0%	12	- 47.8%	\$276,500	+ 49.5%
49240	49	- 5.8%	43	- 4.4%	50	+ 13.6%	\$284,950	+ 0.9%
49285	34	+ 17.2%	24	0.0%	24	- 17.2%	\$242,950	+ 8.0%

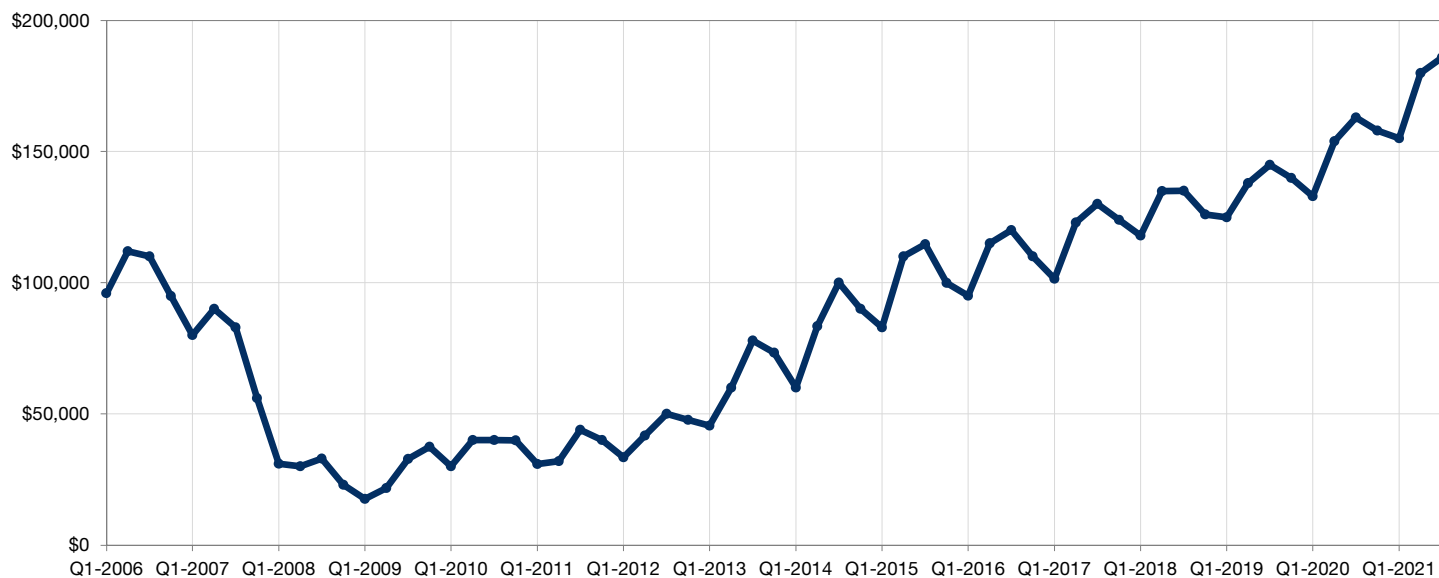
Wayne County

Key Metrics	Q3-2021	1-Year Change
New Listings	9,208	+ 5.6%
Pending Sales	6,632	- 3.4%
Closed Sales	6,200	- 8.9%
Days on Market	21	- 41.7%
Median Sales Price	\$185,950	+ 14.1%
Pct. of List Price Received	100.7%	+ 2.7%
Homes for Sale	4,001	- 6.6%
Months Supply	2.1	- 16.0%
\$ Volume of Closed Sales (in millions)	\$1,393.8	+ 2.1%

Market Activity



Historical Median Sales Price for Wayne County



Wayne County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48101	209	+ 24.4%	154	+ 4.1%	147	+ 4.3%	\$186,400	+ 19.5%
48111	168	- 9.7%	134	- 22.5%	124	- 29.1%	\$275,000	+ 14.6%
48120	21	- 22.2%	15	- 31.8%	11	- 45.0%	\$156,000	- 23.3%
48122	46	- 13.2%	27	- 40.0%	31	- 24.4%	\$110,000	+ 22.4%
48124	281	+ 2.6%	223	+ 6.2%	226	- 3.4%	\$190,000	+ 18.2%
48125	195	+ 7.7%	145	- 5.2%	113	- 16.9%	\$136,500	+ 18.7%
48126	179	- 5.8%	97	- 17.1%	83	- 28.4%	\$180,000	+ 3.7%
48127	229	- 0.9%	184	- 1.6%	177	- 6.8%	\$202,500	+ 12.5%
48128	96	- 14.3%	71	- 14.5%	64	- 21.0%	\$245,500	+ 25.9%
48134	102	- 4.7%	88	- 9.3%	92	- 8.9%	\$258,500	+ 3.4%
48135	175	+ 8.7%	143	- 4.7%	141	- 14.5%	\$170,000	+ 21.3%
48138	76	- 3.8%	72	- 2.7%	62	- 16.2%	\$350,225	+ 15.4%
48141	69	- 37.3%	50	- 36.7%	46	- 41.0%	\$72,500	+ 25.2%
48146	200	+ 9.3%	155	- 3.7%	138	- 19.8%	\$132,750	+ 20.7%
48150	226	+ 1.8%	179	+ 3.5%	172	- 4.4%	\$228,750	+ 13.1%
48152	215	- 4.9%	170	- 15.0%	181	- 12.6%	\$268,000	+ 11.7%
48154	233	- 0.9%	211	+ 3.9%	222	+ 1.8%	\$280,000	+ 10.8%
48164	55	+ 44.7%	47	+ 27.0%	41	+ 2.5%	\$260,000	- 2.8%
48166	60	- 3.2%	51	- 3.8%	38	+ 2.7%	\$263,995	+ 1.1%
48167	136	- 15.5%	105	- 26.1%	95	- 38.3%	\$430,000	+ 18.3%
48168	152	- 2.6%	121	- 11.0%	131	- 9.0%	\$521,000	+ 16.3%
48170	255	- 21.5%	196	- 24.6%	210	- 19.2%	\$370,000	+ 7.7%
48173	60	+ 13.2%	48	+ 9.1%	40	- 20.0%	\$260,000	+ 34.0%
48174	126	- 18.7%	99	- 9.2%	99	- 12.4%	\$224,750	+ 45.0%
48180	357	+ 26.1%	245	- 5.4%	214	- 13.4%	\$141,900	+ 14.9%
48183	235	+ 11.4%	203	+ 7.4%	181	- 12.1%	\$205,000	+ 11.9%
48184	98	- 20.3%	71	- 7.8%	63	- 7.4%	\$150,000	+ 20.7%
48185	278	+ 1.5%	227	+ 1.8%	223	+ 3.7%	\$199,900	+ 24.9%
48186	208	+ 6.1%	170	+ 10.4%	166	+ 11.4%	\$170,900	+ 13.9%
48187	295	+ 8.1%	247	- 3.1%	241	- 5.5%	\$325,000	+ 8.3%
48188	302	- 1.0%	242	- 7.3%	275	- 6.8%	\$335,000	+ 6.3%
48192	172	+ 33.3%	133	+ 24.3%	133	+ 15.7%	\$168,000	+ 15.9%
48193	64	- 20.0%	47	- 41.3%	46	- 37.0%	\$217,500	+ 27.9%
48195	147	0.0%	126	- 0.8%	130	+ 0.8%	\$163,750	+ 16.1%
48201	61	+ 29.8%	26	+ 136.4%	24	+ 71.4%	\$428,000	+ 32.9%
48202	83	0.0%	48	- 5.9%	42	+ 7.7%	\$198,500	+ 4.5%
48203	61	0.0%	38	0.0%	30	- 30.2%	\$69,000	+ 176.0%
48204	89	+ 41.3%	45	- 11.8%	39	- 18.8%	\$40,000	+ 60.0%
48205	153	+ 39.1%	83	+ 2.5%	76	+ 16.9%	\$42,000	+ 50.0%
48206	80	- 8.0%	63	+ 8.6%	64	+ 10.3%	\$140,000	+ 28.4%
48207	103	- 1.0%	50	0.0%	51	+ 34.2%	\$185,000	+ 32.1%
48208	30	+ 42.9%	16	0.0%	17	+ 41.7%	\$275,000	+ 19.6%
48209	44	+ 4.8%	24	+ 50.0%	20	+ 66.7%	\$112,500	+ 5.6%

Wayne County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change	Q3-2021	1-Year Change
48210	29	+ 31.8%	24	+ 71.4%	8	- 20.0%	\$37,000	+ 23.3%
48211	13	+ 62.5%	7	- 22.2%	6	- 25.0%	\$56,050	+ 128.8%
48212	162	+ 38.5%	68	+ 1.5%	61	+ 3.4%	\$149,500	+ 60.8%
48213	50	+ 56.3%	22	- 18.5%	9	- 64.0%	\$30,000	+ 6.2%
48214	113	0.0%	55	+ 44.7%	47	+ 38.2%	\$83,000	- 30.8%
48215	31	+ 3.3%	15	- 25.0%	10	- 56.5%	\$136,050	+ 45.5%
48216	8	- 46.7%	7	- 12.5%	9	- 43.8%	\$330,000	- 23.1%
48217	17	+ 88.9%	5	- 50.0%	4	- 42.9%	\$57,500	+ 117.0%
48218	32	- 13.5%	12	- 47.8%	14	- 48.1%	\$73,500	+ 63.3%
48219	164	- 1.2%	108	- 15.6%	77	- 28.7%	\$80,000	+ 45.5%
48221	227	+ 14.6%	152	- 5.0%	130	- 9.7%	\$145,000	+ 7.0%
48223	96	+ 23.1%	63	- 7.4%	56	- 17.6%	\$136,250	+ 78.1%
48224	292	+ 45.3%	194	+ 23.6%	165	+ 29.9%	\$65,000	+ 47.7%
48225	116	+ 9.4%	82	+ 6.5%	68	- 12.8%	\$140,000	+ 21.7%
48226	26	+ 23.8%	9	+ 80.0%	7	+ 75.0%	\$305,000	- 5.4%
48227	153	+ 3.4%	89	- 4.3%	79	- 6.0%	\$65,000	+ 64.6%
48228	229	+ 38.8%	119	+ 6.3%	90	- 6.3%	\$48,500	+ 42.6%
48229	36	+ 5.9%	28	+ 7.7%	21	+ 5.0%	\$84,900	+ 64.9%
48230	135	- 7.5%	87	- 23.0%	84	- 24.3%	\$422,500	+ 4.3%
48233	0	--	0	--	1	--	\$165,000	--
48234	120	+ 106.9%	75	+ 70.5%	60	+ 25.0%	\$46,100	+ 44.1%
48235	194	+ 26.8%	106	- 0.9%	94	- 4.1%	\$85,000	+ 30.8%
48236	238	- 18.8%	163	- 20.1%	166	- 25.6%	\$338,750	+ 2.7%
48238	110	+ 50.7%	63	+ 12.5%	45	- 11.8%	\$50,500	+ 48.5%
48239	235	+ 9.8%	200	+ 6.4%	184	+ 11.5%	\$155,000	+ 24.0%
48240	111	- 0.9%	98	- 4.9%	92	- 14.0%	\$144,500	+ 38.9%
48242	0	--	0	--	0	--	--	--
48243	0	--	0	--	0	--	--	--