

GMAR® Report

Covers the Greater Metropolitan Area of Detroit, including but not limited to locales in Lapeer, Macomb, Oakland, Washtenaw and Wayne Counties.

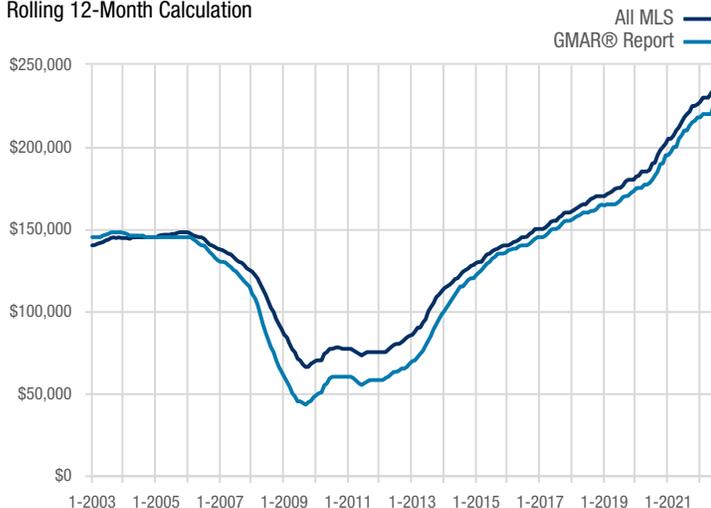
Residential Key Metrics	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	6,782	6,879	+ 1.4%	29,911	30,731	+ 2.7%
Pending Sales	4,884	4,370	- 10.5%	24,496	23,488	- 4.1%
Closed Sales	4,867	4,348	- 10.7%	22,756	21,687	- 4.7%
Days on Market Until Sale	18	16	- 11.1%	26	24	- 7.7%
Median Sales Price*	\$231,000	\$260,000	+ 12.6%	\$210,000	\$225,000	+ 7.1%
Average Sales Price*	\$289,343	\$314,871	+ 8.8%	\$265,081	\$282,595	+ 6.6%
Percent of List Price Received*	103.1%	102.7%	- 0.4%	101.2%	101.8%	+ 0.6%
Inventory of Homes for Sale	6,263	7,244	+ 15.7%	—	—	—
Months Supply of Inventory	1.5	1.8	+ 20.0%	—	—	—

Condo Key Metrics	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1,257	1,133	- 9.9%	5,961	5,477	- 8.1%
Pending Sales	981	823	- 16.1%	5,061	4,520	- 10.7%
Closed Sales	1,009	790	- 21.7%	4,730	4,285	- 9.4%
Days on Market Until Sale	25	19	- 24.0%	35	24	- 31.4%
Median Sales Price*	\$211,500	\$239,987	+ 13.5%	\$195,000	\$224,500	+ 15.1%
Average Sales Price*	\$244,205	\$266,514	+ 9.1%	\$233,021	\$253,366	+ 8.7%
Percent of List Price Received*	101.0%	102.1%	+ 1.1%	99.7%	101.4%	+ 1.7%
Inventory of Homes for Sale	1,321	1,189	- 10.0%	—	—	—
Months Supply of Inventory	1.6	1.5	- 6.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

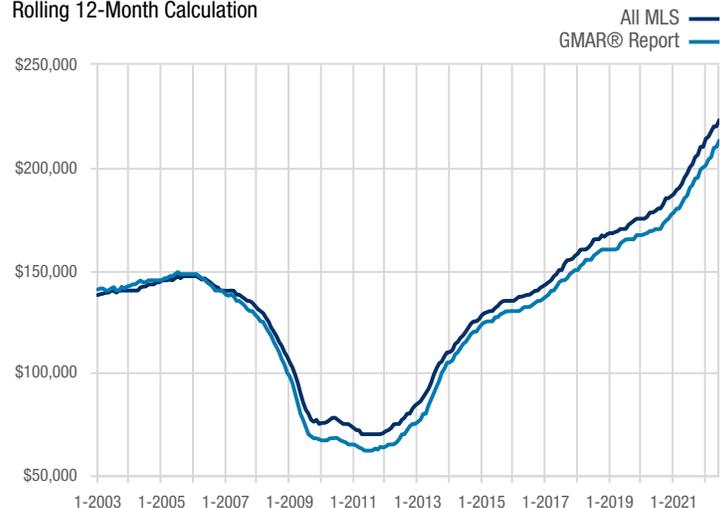
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of July 8, 2022. All data from Realcomp II Ltd. Report © 2022 ShowingTime.

Single-Family Real Estate Market Statistics

FOR IMMEDIATE RELEASE

Statistics Contact: Francine L. Green, Realcomp [248-553-3003, ext. 114], fgreen@corp.realcomp.com

Realcomp Quick Facts - June 2022



This information, provided by Realcomp, represents the single-family real estate market for primarily the southern half of the Michigan mitten.

*A MONTH OF ALL-TIME HIGHS FOR MEDIAN SALES PRICES ACROSS ENTIRE MLS**

June – National Real Estate Commentary

Rising inflation, soaring home prices, and increased mortgage interest rates have combined to cause a slowdown in the U.S. housing market. To help quell inflation, which reached 8.6% as of last measure in May, the Federal Reserve raised interest rates by three quarters of a percentage point in June, the largest interest rate hike since 1994. Higher prices, coupled with 30-year fixed mortgage rates approaching 6%, have exacerbated affordability challenges and rapidly cooled demand, with home sales and mortgage applications falling sharply from a year ago.



Realcomp II Ltd. is Michigan's largest Multiple Listing Service, now serving more than 18,000 valued broker, agent, and appraiser REALTOR® customers in over 2,700 offices across Michigan. Realcomp is committed to providing the most reliable up-to-date real estate information using state-of-the-art delivery methods.

Single-Family Real Estate Market Statistics

With monthly mortgage payments up more than 50% compared to this time last year, the rising costs of homeownership have sidelined many prospective buyers. Nationally, the median sales price of existing homes recently exceeded \$400,000 for the first time ever, a 15% increase from the same period a year ago, according to the National Association of REALTORS®. As existing home sales continue to soften nationwide, housing supply is slowly improving, with inventory up for the second straight month. In time, price growth is expected to moderate as supply grows; for now, however, inventory remains low, and buyers are feeling the squeeze of higher prices all around.

June – Activity by Region or County – A Month of Firsts

- The Median Sale Price for the **Metro Detroit** area (Livingston, Macomb, Oakland, & Wayne combined) reached an all-time high at \$275,000, up by 8.5% over last June, based on 5,221 sales. Listings spent an average of 16 days on the market, down 3 days compared to last June.
- The Median Sale Price for the **City of Detroit** surpassed the \$100K threshold for the first time at \$100,250, up by 38.3% over last June, based on 381 sales. Listings spent an average of 36 days on the market, down 8 days compared to last June.
- The Median Sale Price for **Lapeer County** surpassed the \$280K threshold for the first time at \$282,450, up by 13% over last June, based on 112 sales. Listings spent an average of 30 days on the market, up 8 days compared to last June.
- The Median Sale Price for **Livingston County** rose to \$358,000, up by 3.8% over last June, based on 288 sales. Listings spent an average of 15 days on the market, up 5 days compared to last June. *The Livingston County median sale price reached an all-time high of \$379,900 in May of this year.*
- The Median Sale Price for **Macomb County** surpassed the \$250K threshold for the first time at \$252,500, up by 14.8% over last June, based on 1,293 sales. Listings spent an average of 15 days on the market, down 1 day compared to last June.
- The Median Sale Price for **Oakland County** surpassed the \$350K threshold for the first time at \$355,000, up by 10.1% over last June, based on 1,856 sales. Listings spent an average of 13 days on the market, down 6 days compared to last June.
- The Median Sale Price for **Wayne County** passed the \$200K threshold for the first time at \$217,500, up by 17.6% over last June, based on 1,784 sales. Listings spent an average of 19 days on the market, down 3 days compared to last June.

June – All MLS Numbers – Residential & Condos Combined

- Median Sale Price increased by 8.8% from \$239,000 to \$260,000.
- The average days on market (DOM) decreased by 13.6% from 22 to 19 days.
- The average % of the last list price received decreased by .1% from 102.6% to 102.5%.
- New Listings increased by 2.7% from 17,035 to 17,501.
- Average Showings per Home decreased by 4 from 13 to 9.
- Pending Sales decreased by 12.2% from 12,941 to 11,368.
- Closed Sales decreased by 11.4% from 12,999 to 11,516.
- Listings that were both listed and pended in the same month were at 6,772. This represents 38.7% of the new listings for the month and 59.6% of the pended listings.
- Months-Supply of Inventory increased by 21.4% from 1.4 to 1.7.



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Single-Family Real Estate Market Statistics

All Residential and Condos Combined Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2021	6-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
New Listings		17,035	17,501	+ 2.7%	76,051	76,825	+ 1.0%
Pending Sales		12,941	11,368	- 12.2%	64,794	60,364	- 6.8%
Closed Sales		12,999	11,516	- 11.4%	59,801	56,086	- 6.2%
Days on Market Until Sale		22	19	- 13.6%	33	27	- 18.2%
Median Sales Price		\$239,000	\$260,000	+ 8.8%	\$219,900	\$239,000	+ 8.7%
Average Sales Price		\$285,244	\$312,099	+ 9.4%	\$263,588	\$286,947	+ 8.9%
Percent of List Price Received		102.6%	102.5%	- 0.1%	100.9%	101.6%	+ 0.7%
Housing Affordability Index		167	119	- 28.7%	182	130	- 28.6%
Inventory of Homes for Sale		16,119	18,577	+ 15.2%	--	--	--
Months Supply of Inventory		1.4	1.7	+ 21.4%	--	--	--

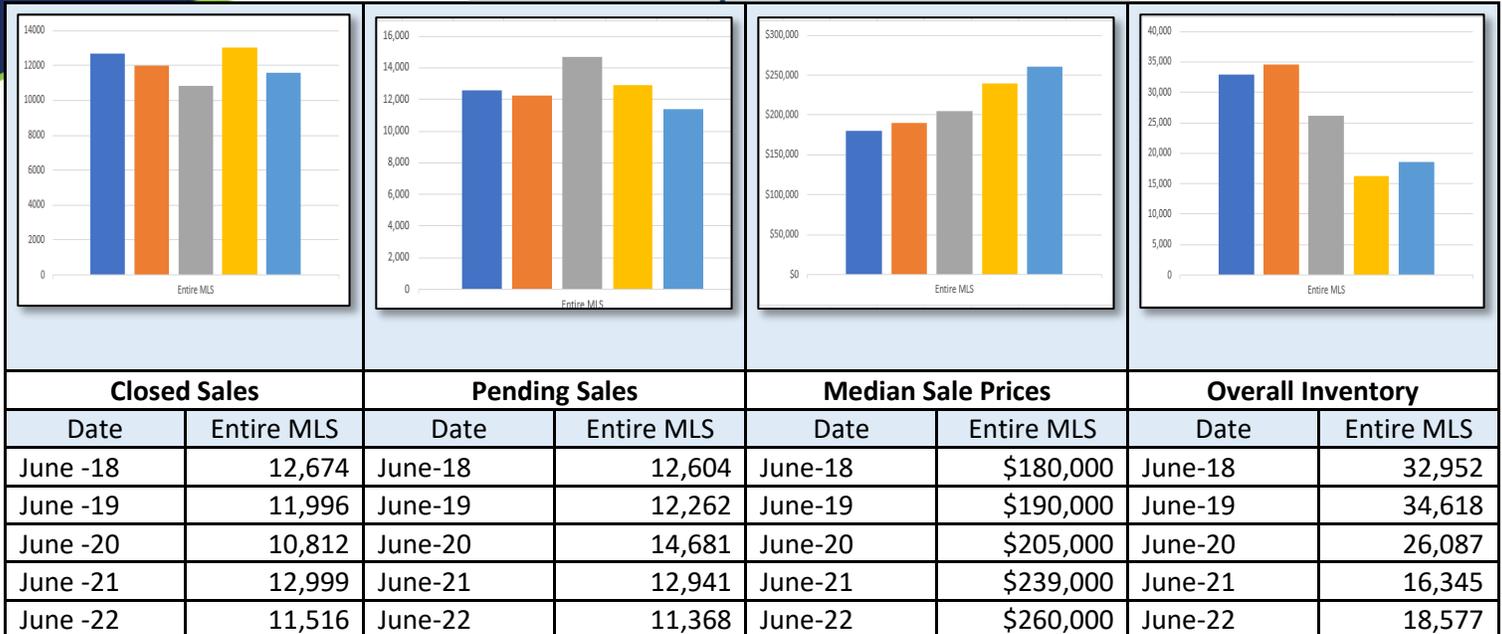
Current as of July 8, 2022. All data from Realcomp II Ltd. Report © 2022 ShowingTime. | 15



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Single-Family Real Estate Market Statistics

June 5-Year Perspectives -- All MLS Numbers



It's important to note that these numbers present a high level view of what is happening in the real estate market in the lower part of Michigan and in specific regions. Be sure to contact a REALTOR® for their expertise about local markets.

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Listing and Sales Summary Report

June 2022



	Total Sales (Units)			Median Sales Prices			Average DOM			On-Market Listings (Ending Inventory)		
	Jun-22	Jun-21	% Change	Jun-22	Jun-21	% Change	Jun-22	Jun-21	% Change	Jun-22	Jun-21	% Change
All MLS (All Inclusive)	11,516	12,999	-11.4%	\$260,000	\$239,000	+8.8%	19	22	-13.6%	18,577	16,119	+15.2%
City of Detroit*	381	424	-10.1%	\$100,250	\$72,500	+38.3%	36	44	-18.2%	1,983	1,428	+38.9%
Dearborn/Dearborn Heights*	216	205	+5.4%	\$227,450	\$185,000	+22.9%	13	13	0.0%	263	274	-4.0%
Downriver Area*	375	470	-20.2%	\$195,000	\$170,000	+14.7%	15	17	-11.8%	511	488	+4.7%
Genesee County	507	589	-13.9%	\$198,358	\$180,000	+10.2%	20	16	+25.0%	920	721	+27.6%
Greater Wayne*	1,403	1,670	-16.0%	\$240,000	\$205,000	+17.1%	14	16	-12.5%	1,848	1,824	+1.3%
Grosse Pointe Areas*	112	114	-1.8%	\$422,500	\$362,500	+16.6%	19	23	-17.4%	156	154	+1.3%
Hillsdale County	55	52	+5.8%	\$215,000	\$170,700	+26.0%	38	61	-37.7%	133	88	+51.1%
Huron County	13	18	-27.8%	\$180,000	\$133,500	+34.8%	52	35	+48.6%	35	39	-10.3%
Jackson County	239	246	-2.8%	\$206,503	\$170,000	+21.5%	35	47	-25.5%	413	307	+34.5%
Lapeer County	112	124	-9.7%	\$282,450	\$250,000	+13.0%	30	22	+36.4%	259	221	+17.2%
Lenawee County	136	147	-7.5%	\$223,000	\$195,000	+14.4%	36	41	-12.2%	295	245	+20.4%
Livingston County	288	336	-14.3%	\$358,000	\$345,000	+3.8%	15	20	-25.0%	461	390	+18.2%
Macomb County	1,293	1,398	-7.5%	\$252,500	\$220,000	+14.8%	15	16	-6.3%	1,772	1,401	+26.5%
Metro Detroit Area*	5,221	6,034	-13.5%	\$275,000	\$253,525	+8.5%	16	19	-15.8%	8,978	7,773	+15.5%
Monroe County	181	190	-4.7%	\$240,000	\$214,000	+12.1%	26	30	-13.3%	247	288	-14.2%
Montcalm County	80	82	-2.4%	\$216,000	\$199,500	+8.3%	15	22	-31.8%	121	118	+2.5%
Oakland County	1,856	2,206	-15.9%	\$355,000	\$322,500	+10.1%	13	19	-31.6%	2,914	2,730	+6.7%
Saginaw County	196	188	+4.3%	\$172,000	\$150,500	+14.3%	17	18	-5.6%	239	213	+12.2%
Sanilac County	35	52	-32.7%	\$173,000	\$145,000	+19.3%	46	49	-6.1%	96	111	-13.5%
Shiawassee County	72	86	-16.3%	\$184,000	\$151,250	+21.7%	14	22	-36.4%	108	100	+8.0%
St. Clair County	219	249	-12.0%	\$220,000	\$225,000	-2.2%	23	23	0.0%	393	356	+10.4%
Tuscola County	37	40	-7.5%	\$232,500	\$148,250	+56.8%	41	23	+78.3%	79	62	+27.4%
Washtenaw County	488	553	-11.8%	\$375,000	\$361,098	+3.8%	14	18	-22.2%	894	935	-4.4%
Wayne County	1,784	2,094	-14.8%	\$217,500	\$185,000	+17.6%	19	22	-13.6%	3,831	3,252	+17.8%

* Included in county numbers.

Wayne County

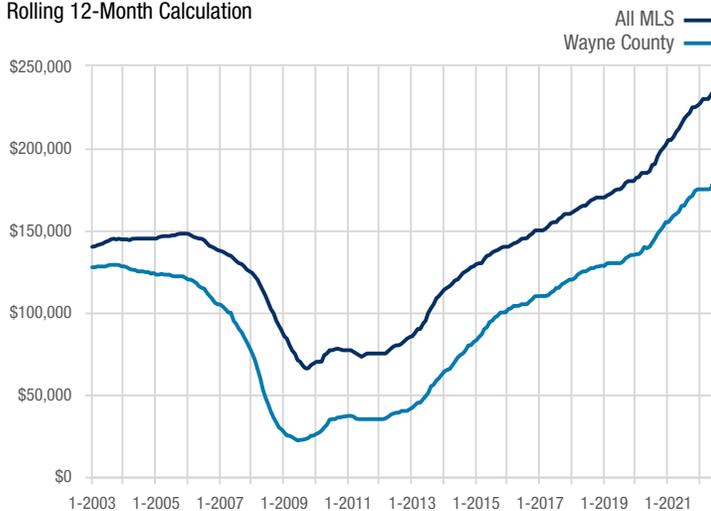
Residential Key Metrics	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2,541	2,813	+ 10.7%	11,773	13,042	+ 10.8%
Pending Sales	1,787	1,799	+ 0.7%	9,342	9,470	+ 1.4%
Closed Sales	1,817	1,582	- 12.9%	8,842	8,560	- 3.2%
Days on Market Until Sale	20	18	- 10.0%	27	26	- 3.7%
Median Sales Price*	\$180,000	\$212,500	+ 18.1%	\$167,000	\$175,000	+ 4.8%
Average Sales Price*	\$228,130	\$261,429	+ 14.6%	\$209,545	\$223,210	+ 6.5%
Percent of List Price Received*	102.2%	101.9%	- 0.3%	100.1%	100.8%	+ 0.7%
Inventory of Homes for Sale	2,777	3,378	+ 21.6%	—	—	—
Months Supply of Inventory	1.7	2.1	+ 23.5%	—	—	—

Condo Key Metrics	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	340	305	- 10.3%	1,639	1,509	- 7.9%
Pending Sales	244	211	- 13.5%	1,306	1,145	- 12.3%
Closed Sales	277	202	- 27.1%	1,240	1,084	- 12.6%
Days on Market Until Sale	29	25	- 13.8%	40	29	- 27.5%
Median Sales Price*	\$223,000	\$245,000	+ 9.9%	\$195,500	\$220,000	+ 12.5%
Average Sales Price*	\$240,716	\$263,516	+ 9.5%	\$227,244	\$245,241	+ 7.9%
Percent of List Price Received*	100.2%	102.0%	+ 1.8%	99.2%	101.3%	+ 2.1%
Inventory of Homes for Sale	475	453	- 4.6%	—	—	—
Months Supply of Inventory	2.2	2.3	+ 4.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

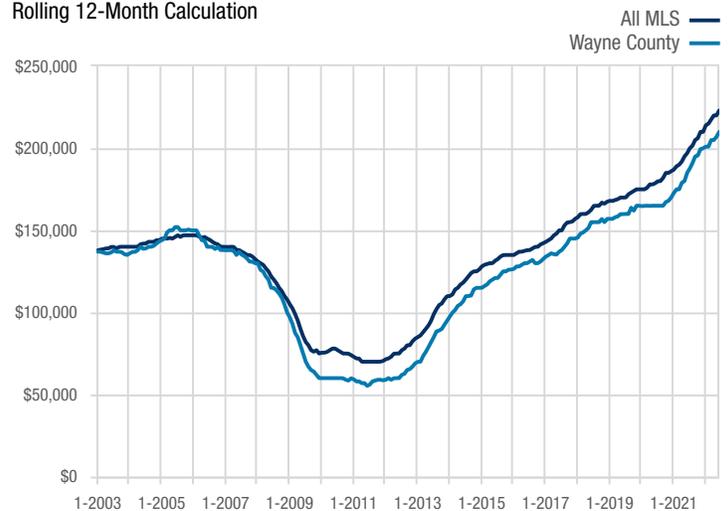
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Oakland County

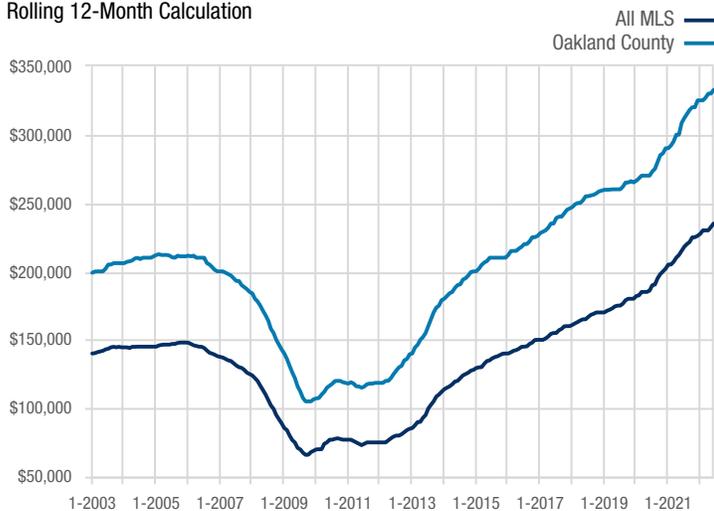
Residential Key Metrics	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2,546	2,499	- 1.8%	11,064	10,612	- 4.1%
Pending Sales	1,751	1,517	- 13.4%	8,740	7,909	- 9.5%
Closed Sales	1,849	1,549	- 16.2%	8,038	7,248	- 9.8%
Days on Market Until Sale	18	13	- 27.8%	25	21	- 16.0%
Median Sales Price*	\$345,000	\$379,000	+ 9.9%	\$320,000	\$340,000	+ 6.3%
Average Sales Price*	\$426,970	\$442,986	+ 3.8%	\$391,126	\$418,893	+ 7.1%
Percent of List Price Received*	102.4%	102.8%	+ 0.4%	101.0%	102.2%	+ 1.2%
Inventory of Homes for Sale	2,252	2,480	+ 10.1%	—	—	—
Months Supply of Inventory	1.5	1.8	+ 20.0%	—	—	—

Condo Key Metrics	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	513	441	- 14.0%	2,371	2,211	- 6.7%
Pending Sales	378	320	- 15.3%	1,988	1,784	- 10.3%
Closed Sales	357	307	- 14.0%	1,827	1,701	- 6.9%
Days on Market Until Sale	23	16	- 30.4%	31	23	- 25.8%
Median Sales Price*	\$233,000	\$255,000	+ 9.4%	\$216,000	\$250,000	+ 15.7%
Average Sales Price*	\$259,190	\$286,837	+ 10.7%	\$256,389	\$282,154	+ 10.0%
Percent of List Price Received*	101.3%	101.6%	+ 0.3%	99.7%	101.1%	+ 1.4%
Inventory of Homes for Sale	478	434	- 9.2%	—	—	—
Months Supply of Inventory	1.4	1.4	0.0%	—	—	—

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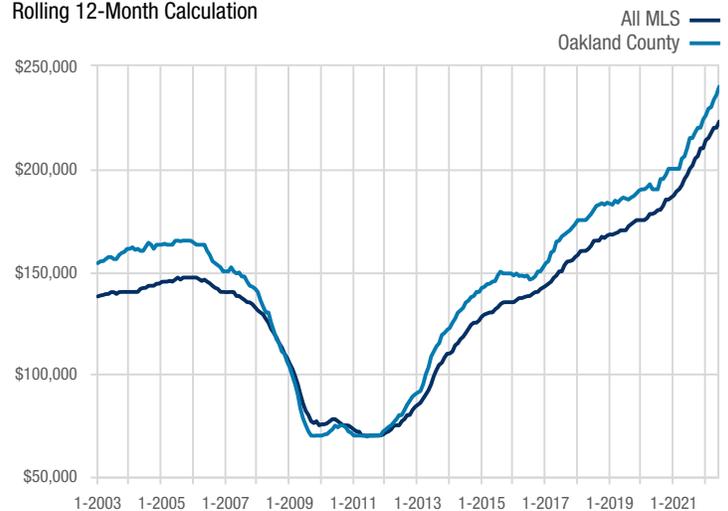
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Median Sales Price - Condo

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