

## GMAR® Report

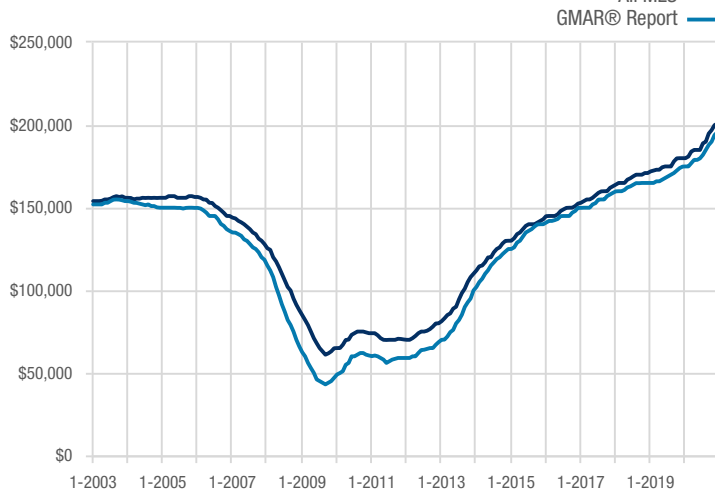
Covers the Greater Metropolitan Area of Detroit, including but not limited to locales in Lapeer, Macomb, Oakland, Washtenaw and Wayne Counties.

Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	2,846	<b>2,868</b>	+ 0.8%	65,830	<b>54,956</b>	- 16.5%
Pending Sales	2,442	<b>3,121</b>	+ 27.8%	42,867	<b>43,822</b>	+ 2.2%
Closed Sales	3,335	<b>4,017</b>	+ 20.4%	42,899	<b>42,396</b>	- 1.2%
Days on Market Until Sale	41	<b>31</b>	- 24.4%	36	<b>36</b>	0.0%
Median Sales Price*	\$167,000	<b>\$197,200</b>	+ 18.1%	\$174,900	<b>\$195,800</b>	+ 11.9%
Average Sales Price*	\$210,731	<b>\$247,279</b>	+ 17.3%	\$218,510	<b>\$240,599</b>	+ 10.1%
Percent of List Price Received*	96.3%	<b>98.9%</b>	+ 2.7%	97.2%	<b>98.3%</b>	+ 1.1%
Inventory of Homes for Sale	9,055	<b>4,637</b>	- 48.8%	—	—	—
Months Supply of Inventory	2.5	<b>1.3</b>	- 48.0%	—	—	—

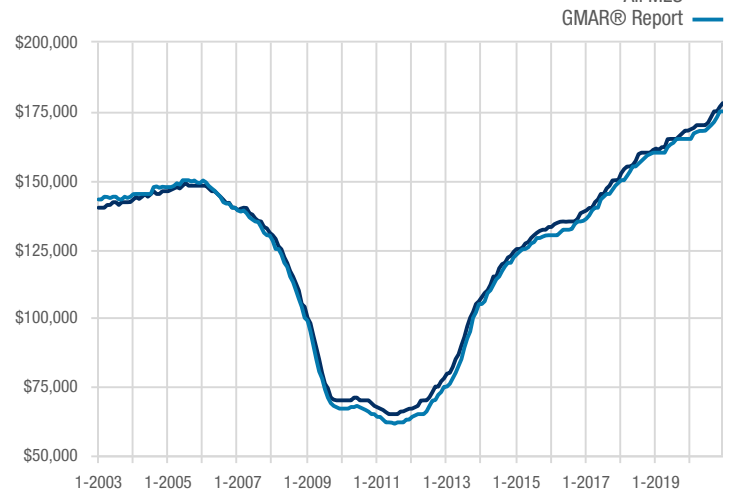
Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	526	<b>581</b>	+ 10.5%	11,866	<b>10,697</b>	- 9.9%
Pending Sales	481	<b>571</b>	+ 18.7%	8,001	<b>8,120</b>	+ 1.5%
Closed Sales	613	<b>652</b>	+ 6.4%	8,027	<b>7,892</b>	- 1.7%
Days on Market Until Sale	42	<b>37</b>	- 11.9%	36	<b>41</b>	+ 13.9%
Median Sales Price*	\$163,000	<b>\$182,000</b>	+ 11.7%	\$165,000	<b>\$175,000</b>	+ 6.1%
Average Sales Price*	\$189,309	<b>\$208,154</b>	+ 10.0%	\$198,771	<b>\$207,705</b>	+ 4.5%
Percent of List Price Received*	97.0%	<b>97.9%</b>	+ 0.9%	97.5%	<b>97.8%</b>	+ 0.3%
Inventory of Homes for Sale	1,755	<b>1,229</b>	- 30.0%	—	—	—
Months Supply of Inventory	2.6	<b>1.8</b>	- 30.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Residential



### Median Sales Price - Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 8, 2021. All data from Realcomp II Ltd. Report © 2021 ShowingTime.

# Single-Family Real Estate Market Statistics

## FOR IMMEDIATE RELEASE

### Statistics Contact:

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## *2020 Residential Real Estate Market Goes Out Like a Lion*

### Quick Facts

**+ 21.0%**

Year-Over-Year Change  
in **Closed Sales**  
Residential and Condo

**+ 20.4%**

Year-Over-Year Change  
in **Pending Sales**  
Residential and Condo

**+ 15.6%**

Year-Over-Year Change  
in **Median Sales Price**  
Residential and Condo

**+ 4.9%**

Year-Over-Year Change  
in **New Listings Received**  
Residential and Condo

This research tool provided by Realcomp covers the residential real estate market in Southeast Michigan.  
Percent changes are calculated using rounded figures.

### December Real Estate Market Commentary:

December is normally one of the slowest months of the year but strong buyer demand across most segments of the market, buoyed by near-record low interest rates, continued to drive a healthy sales pace in the face of a new wave of COVID-19 infections and a softening jobs market.

Closed Sales increased 22.2 percent for Residential homes and 11.9 percent for Condo homes. Pending Sales increased 20.5 percent for Residential homes and 19.4 percent for Condo homes. Inventory decreased 48.3 percent for Residential homes and 28.8 percent for Condo homes.

The Median Sales Price increased 17.2 percent to \$204,900 for Residential homes and 10.3 percent to \$183,000 for Condo homes. Days on Market decreased 23.9 percent for Residential homes and 21.3 percent for Condo homes. Months Supply of Inventory decreased 50.0 percent for Residential homes and 29.6 percent for Condo homes.

With low mortgage rates and strong buyer demand in most market segments, the housing market of early 2021 looks to continue the trends we saw in the second half of 2020. Low inventory and multiple offers on in-demand properties and market segments are likely to remain common while the market waits and hopes for a boost in new construction and a surge in home sellers to help provide more balance to the market.



Realcomp II Ltd. is Michigan's largest Multiple Listing Service, now serving more than 16,600 valued broker, agent, and appraiser REALTOR® customers in over 2,600 offices across Michigan. Realcomp is committed to providing the most reliable up-to-date real estate information using state-of-the-art delivery methods.

# Single-Family Real Estate Market Statistics

## All Residential and Condos Combined Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2019	12-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		5,480	5,747	+ 4.9%	130,957	111,520	- 14.8%
Pending Sales		4,968	5,979	+ 20.4%	88,610	91,248	+ 3.0%
Closed Sales		6,736	8,148	+ 21.0%	88,485	88,775	+ 0.3%
Days on Market Until Sale		47	35	- 25.5%	41	42	+ 2.4%
Median Sales Price		\$173,000	\$200,000	+ 15.6%	\$179,000	\$198,000	+ 10.6%
Average Sales Price		\$210,221	\$241,980	+ 15.1%	\$216,488	\$236,200	+ 9.1%
Percent of List Price Received		96.7%	98.8%	+ 2.2%	97.5%	98.4%	+ 0.9%
Housing Affordability Index		184	176	- 4.3%	178	178	0.0%
Inventory of Homes for Sale		19,489	10,553	- 45.9%	--	--	--
Months Supply of Inventory		2.6	1.4	- 46.2%	--	--	--

Current as of January 8, 2021. All data from Realcomp II Ltd. Report © 2021 ShowingTime. | 15

### December Year-Over-Year Quick Comparisons:

- New Listings were up 4.9% from 5,480 to 5,747.
- Pending Sales were up 20.4% from 4,968 to 5,979.
- Closed Sales were up 21.0% from 6,736 to 8,148.
- Listings that were both listed and pended in the same month were at 3,315. This represents 57.7% of the new listings for the month and 55.4% of the pended listings for the month.
- Median Sales Price was up 15.6% from \$173,000 to \$200,000.
- Months-Supply of Inventory was down 46.2% from 2.6 to 1.4.
- Average Showings per Home increased from 5 to 9.4.



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# Single-Family Real Estate Market Statistics

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# Listing and Sales Summary Report

## December 2020



	Total Sales (Units)			Median Sales Prices			Average DOM			On-Market Listings (Ending Inventory)		
	Dec-20	Dec-19	% Change	Dec-20	Dec-19	% Change	Dec-20	Dec-19	% Change	Dec-20	Dec-19	% Change
<b>All MLS (All Inclusive)</b>	<b>8,148</b>	<b>6,736</b>	<b>+21.0%</b>	<b>\$200,000</b>	<b>\$173,000</b>	<b>+15.6%</b>	<b>35</b>	<b>47</b>	<b>-25.5%</b>	<b>10,553</b>	<b>19,489</b>	<b>-45.9%</b>
City of Detroit*	402	370	+8.6%	\$72,000	\$47,500	+51.6%	51	50	+2.0%	1,215	2,265	-46.4%
Dearborn/Dearborn Heights*	223	194	+14.9%	\$169,500	\$135,000	+25.6%	24	33	-27.3%	199	400	-50.3%
Downriver Area*	413	388	+6.4%	\$145,000	\$130,000	+11.5%	22	38	-42.1%	402	831	-51.6%
Genesee County	494	423	+16.8%	\$160,000	\$147,250	+8.7%	30	51	-41.2%	563	1,277	-55.9%
Greater Wayne*	1,438	1,250	+15.0%	\$175,000	\$155,000	+12.9%	27	37	-27.0%	1,477	2,787	-47.0%
Grosse Pointe Areas*	63	49	+28.6%	\$295,000	\$310,000	-4.8%	46	52	-11.5%	86	157	-45.2%
Hillsdale County	46	49	-6.1%	\$143,500	\$134,900	+6.4%	65	87	-25.3%	112	164	-31.7%
Huron County	10	6	+66.7%	\$135,250	\$169,750	-20.3%	133	167	-20.4%	24	58	-58.6%
Jackson County	210	189	+11.1%	\$171,500	\$134,028	+28.0%	59	77	-23.4%	409	464	-11.9%
Lapeer County	119	87	+36.8%	\$220,000	\$181,900	+20.9%	46	51	-9.8%	146	335	-56.4%
Lenawee County	143	116	+23.3%	\$169,000	\$141,500	+19.4%	62	75	-17.3%	219	332	-34.0%
Livingston County	248	238	+4.2%	\$297,000	\$268,000	+10.8%	43	51	-15.7%	279	660	-57.7%
Macomb County	1,268	1,013	+25.2%	\$193,500	\$169,900	+13.9%	29	40	-27.5%	1,100	2,296	-52.1%
Metro Detroit Area*	5,206	4,352	+19.6%	\$215,000	\$184,000	+16.8%	32	41	-22.0%	6,188	11,924	-48.1%
Monroe County	171	136	+25.7%	\$189,325	\$170,000	+11.4%	45	61	-26.2%	231	461	-49.9%
Montcalm County	18	7	+157.1%	\$169,000	\$120,000	+40.8%	28	18	+55.6%	23	51	-54.9%
Oakland County	1,850	1,481	+24.9%	\$274,000	\$240,000	+14.2%	31	41	-24.4%	2,117	3,916	-45.9%
Saginaw County	217	147	+47.6%	\$129,500	\$105,000	+23.3%	27	51	-47.1%	197	409	-51.8%
Sanilac County	27	28	-3.6%	\$148,000	\$135,750	+9.0%	113	55	+105.5%	68	163	-58.3%
Shiawassee County	109	76	+43.4%	\$129,900	\$130,000	-0.1%	31	41	-24.4%	127	194	-34.5%
St. Clair County	174	164	+6.1%	\$184,450	\$165,000	+11.8%	38	52	-26.9%	273	511	-46.6%
Tuscola County	40	40	0.0%	\$146,000	\$130,000	+12.3%	28	68	-58.8%	43	109	-60.6%
Washtenaw County	381	318	+19.8%	\$297,500	\$270,000	+10.2%	34	51	-33.3%	797	1,070	-25.5%
Wayne County	1,840	1,620	+13.6%	\$157,000	\$137,847	+13.9%	32	40	-20.0%	2,692	5,052	-46.7%

\* Included in county numbers.

# Marketwatch Report

## Q4-2020



This research tool provided by Realcomp covers the residential real estate market in Southeast Michigan.

## Counties

<b>All Counties Overview</b>	<b>2</b>
Genesee County	3
Hillsdale County	5
Huron County	7
Jackson County	9
Lapeer County	11
Lenawee County	13
Livingston County	15
Macomb County	17
Monroe County	19
Montcalm County	21
Oakland County	23
Shiawassee County	27
St. Clair County	29
Sanilac County	31
Tuscola County	33
Washtenaw County	35
Wayne County	37

## All Counties Overview

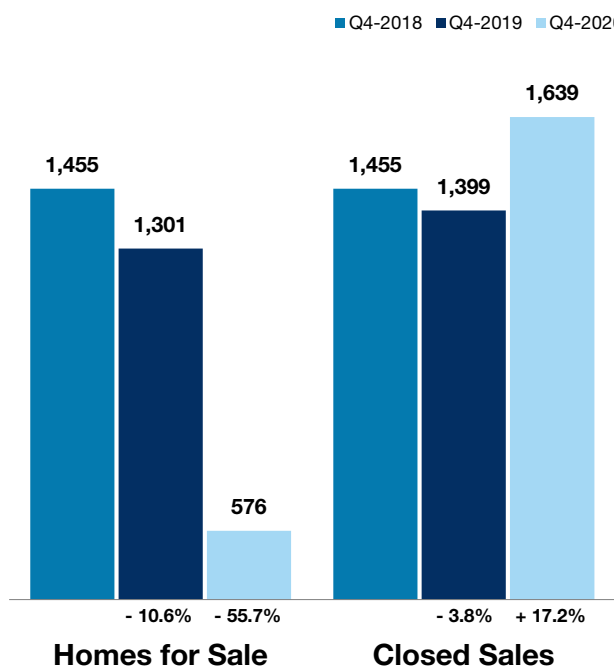
	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
Genesee County	1,405	- 1.5%	1,377	+ 15.9%	1,639	+ 17.2%	\$165,000	+ 10.0%
Hillsdale County	151	+ 16.2%	112	- 11.8%	178	+ 11.9%	\$164,000	+ 19.7%
Huron County	20	- 20.0%	29	+ 20.8%	41	+ 41.4%	\$142,500	+ 7.5%
Jackson County	595	- 2.8%	411	- 14.6%	647	+ 3.5%	\$162,500	+ 10.5%
Lapeer County	299	+ 3.1%	307	+ 29.5%	390	+ 20.4%	\$218,270	+ 4.0%
Lenawee County	346	+ 3.6%	320	- 0.6%	424	+ 12.8%	\$170,000	+ 10.4%
Livingston County	719	- 15.8%	768	+ 15.1%	876	+ 14.2%	\$298,000	+ 10.8%
Macomb County	3,540	- 4.1%	3,469	+ 22.1%	3,950	+ 18.7%	\$195,000	+ 14.7%
Monroe County	469	- 1.3%	503	+ 23.9%	602	+ 25.2%	\$199,000	+ 11.8%
Montcalm County	43	+ 13.2%	42	+ 61.5%	45	+ 4.7%	\$163,000	+ 30.4%
Oakland County	5,532	- 5.7%	5,068	+ 25.6%	5,863	+ 22.2%	\$280,000	+ 12.9%
Shiawassee County	273	+ 0.7%	242	+ 12.0%	301	+ 25.4%	\$141,500	+ 8.9%
St. Clair County	548	- 7.0%	505	+ 13.7%	636	+ 18.9%	\$185,000	+ 12.1%
Sanilac County	86	- 5.5%	92	+ 27.8%	136	+ 51.1%	\$151,500	+ 13.3%
Tuscola County	113	+ 24.2%	105	+ 23.5%	125	+ 23.8%	\$144,250	+ 23.3%
Washtenaw County	1,177	+ 15.5%	1,154	+ 23.4%	1,221	+ 16.8%	\$300,000	+ 7.1%
Wayne County	6,076	- 11.4%	5,505	+ 21.6%	6,083	+ 17.0%	\$158,600	+ 13.7%



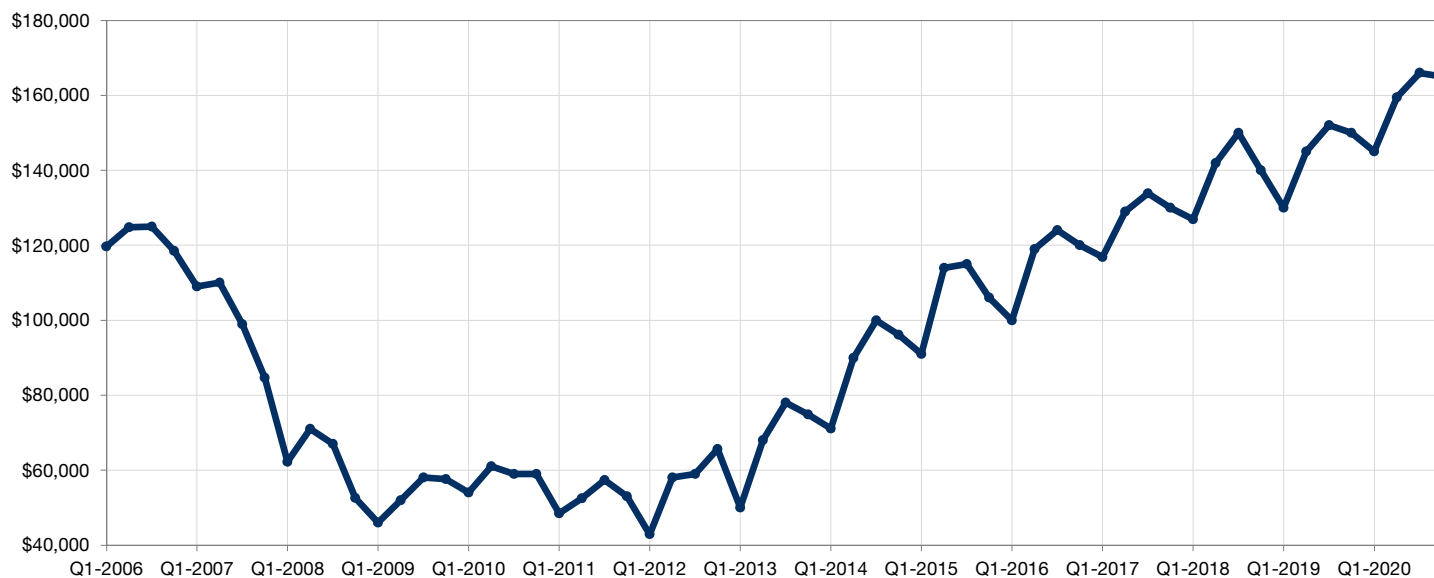
# Genesee County

Key Metrics	Q4-2020	1-Year Change
New Listings	1,405	- 1.5%
Pending Sales	1,377	+ 15.9%
Closed Sales	1,639	+ 17.2%
Days on Market	30	- 33.3%
Median Sales Price	\$165,000	+ 10.0%
Pct. of List Price Received	99.3%	+ 2.0%
Homes for Sale	576	- 55.7%
Months Supply	1.2	- 55.6%
\$ Volume of Closed Sales (in millions)	\$301.3	+ 33.0%

## Market Activity



## Historical Median Sales Price for Genesee County





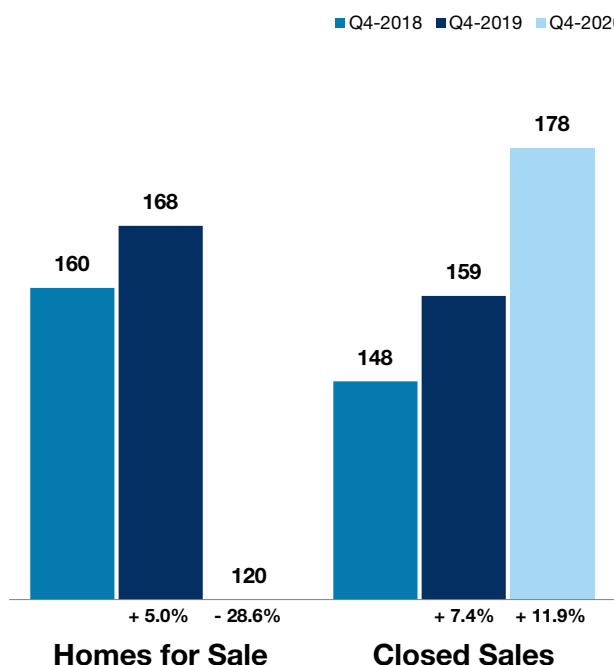
# Genesee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48411	0	--	1	--	0	--	--	--
48418	15	- 31.8%	16	0.0%	21	+ 31.3%	\$218,750	+ 16.0%
48420	99	+ 20.7%	67	+ 3.1%	105	+ 31.3%	\$160,000	+ 11.5%
48421	27	+ 8.0%	33	+ 94.1%	40	+ 53.8%	\$193,500	+ 1.8%
48423	112	- 0.9%	116	+ 23.4%	135	+ 13.4%	\$184,900	+ 10.1%
48429	32	- 17.9%	33	+ 37.5%	39	+ 56.0%	\$132,500	- 8.1%
48430	132	- 2.2%	139	+ 12.1%	175	+ 23.2%	\$269,900	- 0.0%
48433	112	+ 3.7%	118	+ 26.9%	144	+ 19.0%	\$170,000	+ 10.4%
48436	9	+ 12.5%	11	+ 57.1%	13	+ 62.5%	\$220,000	+ 34.1%
48438	29	- 21.6%	34	+ 30.8%	41	+ 41.4%	\$280,000	+ 15.9%
48439	222	+ 4.2%	208	+ 3.0%	278	+ 15.8%	\$218,000	+ 8.3%
48442	104	- 2.8%	89	+ 29.0%	108	+ 38.5%	\$239,950	+ 24.0%
48449	11	+ 57.1%	11	+ 22.2%	10	- 9.1%	\$203,200	+ 25.4%
48451	70	+ 2.9%	74	+ 12.1%	82	+ 5.1%	\$260,000	+ 11.1%
48457	21	- 27.6%	29	+ 26.1%	27	+ 3.8%	\$164,900	+ 46.9%
48458	52	+ 30.0%	59	+ 59.5%	64	+ 16.4%	\$103,000	+ 18.9%
48460	5	- 44.4%	4	- 60.0%	3	- 40.0%	\$139,000	- 10.3%
48463	15	+ 15.4%	17	+ 30.8%	16	0.0%	\$142,000	- 5.3%
48464	4	- 66.7%	5	- 28.6%	9	+ 125.0%	\$155,000	- 6.1%
48473	93	- 13.9%	95	+ 10.5%	118	+ 38.8%	\$176,500	+ 13.1%
48502	0	--	0	--	1	--	\$67,900	--
48503	78	- 7.1%	70	+ 25.0%	73	+ 25.9%	\$75,000	+ 36.4%
48504	62	- 8.8%	58	+ 45.0%	59	+ 31.1%	\$48,900	+ 17.8%
48505	23	+ 64.3%	18	+ 350.0%	13	+ 85.7%	\$17,000	+ 16.4%
48506	55	- 11.3%	51	+ 2.0%	66	+ 8.2%	\$90,500	+ 13.1%
48507	94	+ 1.1%	95	+ 26.7%	98	+ 16.7%	\$102,750	+ 31.8%
48509	32	- 36.0%	42	+ 2.4%	49	+ 14.0%	\$140,000	+ 16.7%
48519	28	0.0%	17	- 22.7%	22	- 33.3%	\$150,500	+ 13.6%
48529	28	- 20.0%	30	- 28.6%	30	- 26.8%	\$70,000	+ 48.9%
48532	69	+ 16.9%	66	+ 37.5%	82	+ 30.2%	\$150,000	+ 17.2%
48746	25	+ 38.9%	24	+ 9.1%	35	+ 12.9%	\$187,000	+ 14.2%

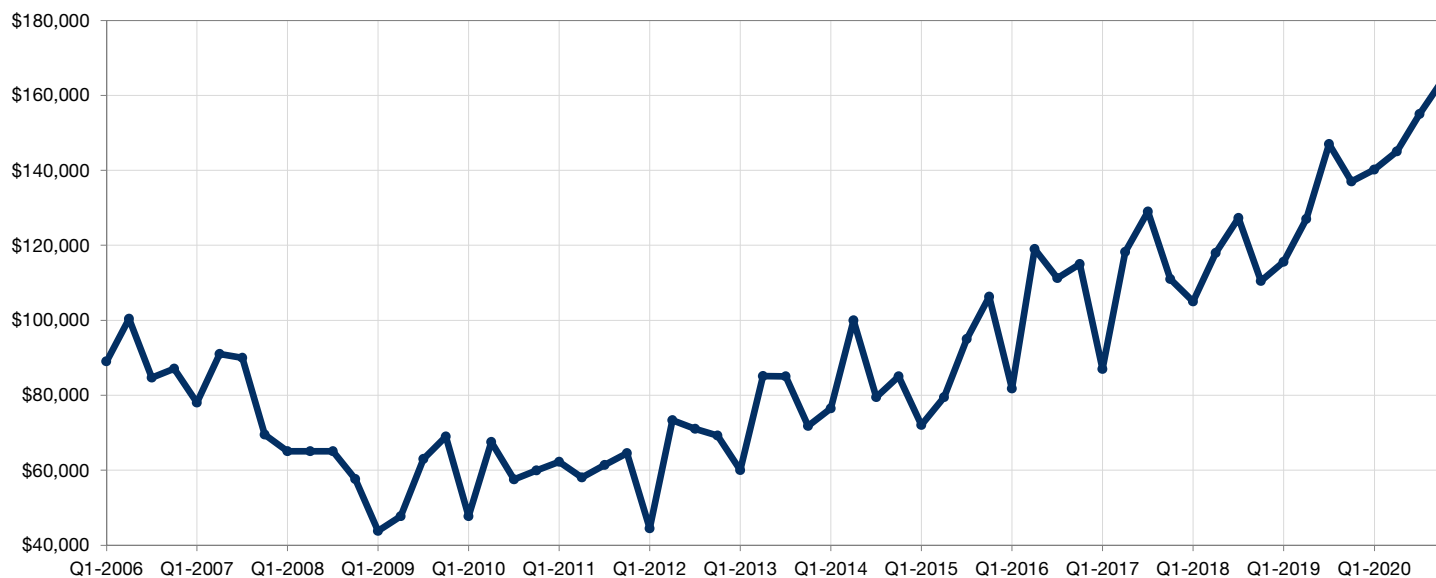
# Hillsdale County

Key Metrics	Q4-2020	1-Year Change
New Listings	151	+ 16.2%
Pending Sales	112	- 11.8%
Closed Sales	178	+ 11.9%
Days on Market	72	- 22.6%
Median Sales Price	\$164,000	+ 19.7%
Pct. of List Price Received	98.4%	+ 2.5%
Homes for Sale	120	- 28.6%
Months Supply	2.3	- 37.8%
\$ Volume of Closed Sales (in millions)	\$36.3	+ 46.4%

## Market Activity



## Historical Median Sales Price for Hillsdale County



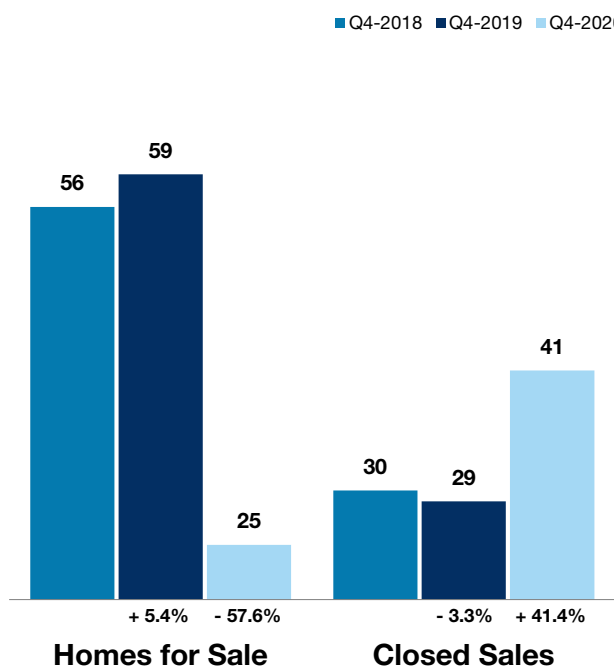
# Hillsdale County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
49082	15	- 25.0%	15	+ 66.7%	19	+ 171.4%	\$179,000	+ 92.5%
49227	5	+ 25.0%	2	0.0%	4	0.0%	\$252,500	+ 50.7%
49232	8	- 11.1%	5	- 16.7%	8	- 20.0%	\$316,250	+ 94.8%
49242	66	+ 69.2%	46	+ 4.5%	68	+ 19.3%	\$145,750	+ 8.0%
49246	11	- 15.4%	7	- 30.0%	12	- 36.8%	\$325,978	+ 53.0%
49247	13	+ 8.3%	11	0.0%	18	+ 5.9%	\$158,000	+ 51.9%
49249	17	0.0%	11	- 35.3%	15	- 37.5%	\$320,000	+ 120.7%
49250	12	- 36.8%	13	- 7.1%	21	+ 50.0%	\$150,000	+ 44.2%
49252	7	+ 250.0%	1	- 66.7%	4	0.0%	\$84,950	- 17.0%
49255	1	- 83.3%	1	0.0%	3	+ 50.0%	\$240,100	+ 105.3%
49262	6	+ 500.0%	2	0.0%	3	- 40.0%	\$200,000	+ 66.7%
49266	4	- 20.0%	4	- 42.9%	14	+ 133.3%	\$213,750	+ 47.4%
49271	4	+ 300.0%	5	0.0%	3	- 25.0%	\$76,000	- 52.5%
49274	12	+ 9.1%	9	- 40.0%	14	+ 7.7%	\$139,500	+ 46.8%
49282	0	--	0	--	0	--	--	--
49288	5	- 16.7%	2	- 60.0%	5	- 16.7%	\$125,000	+ 125.2%

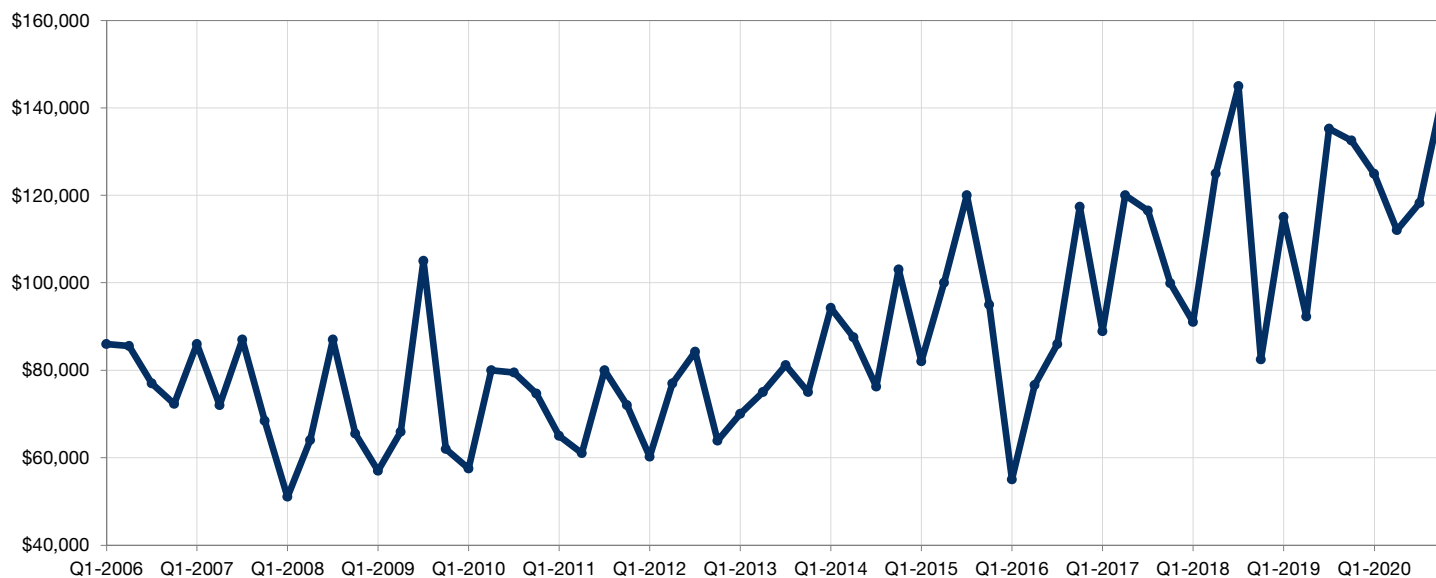
# Huron County

Key Metrics	Q4-2020	1-Year Change
New Listings	20	- 20.0%
Pending Sales	29	+ 20.8%
Closed Sales	41	+ 41.4%
Days on Market	97	- 27.6%
Median Sales Price	\$142,500	+ 7.5%
Pct. of List Price Received	94.3%	+ 2.5%
Homes for Sale	25	- 57.6%
Months Supply	2.0	- 63.6%
\$ Volume of Closed Sales (in millions)	\$7.7	+ 71.9%

## Market Activity



## Historical Median Sales Price for Huron County



# Huron County ZIP Codes

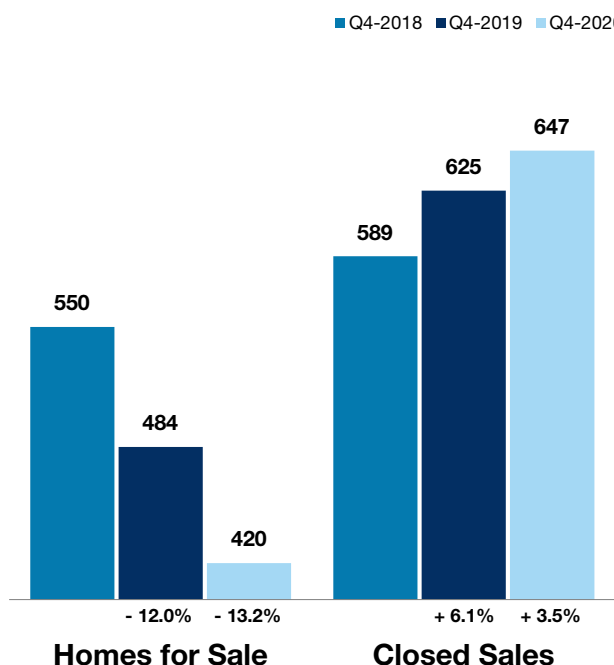
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48413	3	- 57.1%	5	- 16.7%	7	+ 75.0%	\$70,000	- 15.1%
48432	0	--	0	--	0	--	--	--
48441	4	+ 300.0%	2	--	3	+ 200.0%	\$120,000	- 45.5%
48445	1	--	0	--	1	0.0%	\$54,500	- 21.0%
48456	0	--	0	--	2	+ 100.0%	\$92,750	- 43.4%
48467	0	--	1	0.0%	3	+ 50.0%	\$260,000	+ 88.1%
48468	1	0.0%	3	+ 50.0%	2	--	\$174,950	--
48470	0	--	0	--	0	--	--	--
48475	1	- 50.0%	1	0.0%	2	+ 100.0%	\$205,000	+ 51.9%
484720	0	--	0	--	0	--	--	--
48725	2	- 60.0%	7	+ 600.0%	10	+ 100.0%	\$157,750	+ 9.5%
48726	8	--	5	--	7	+ 250.0%	\$139,900	+ 0.8%
48731	1	0.0%	1	0.0%	1	0.0%	\$130,000	+ 73.6%
48735	4	--	3	+ 200.0%	0	--	--	--
48754	0	--	0	--	0	--	--	--
48755	5	+ 150.0%	6	- 14.3%	10	0.0%	\$313,000	+ 117.4%
48759	1	0.0%	3	+ 50.0%	2	+ 100.0%	\$94,000	- 27.7%
48767	4	--	3	--	3	+ 200.0%	\$160,000	+ 95.1%

# Jackson County

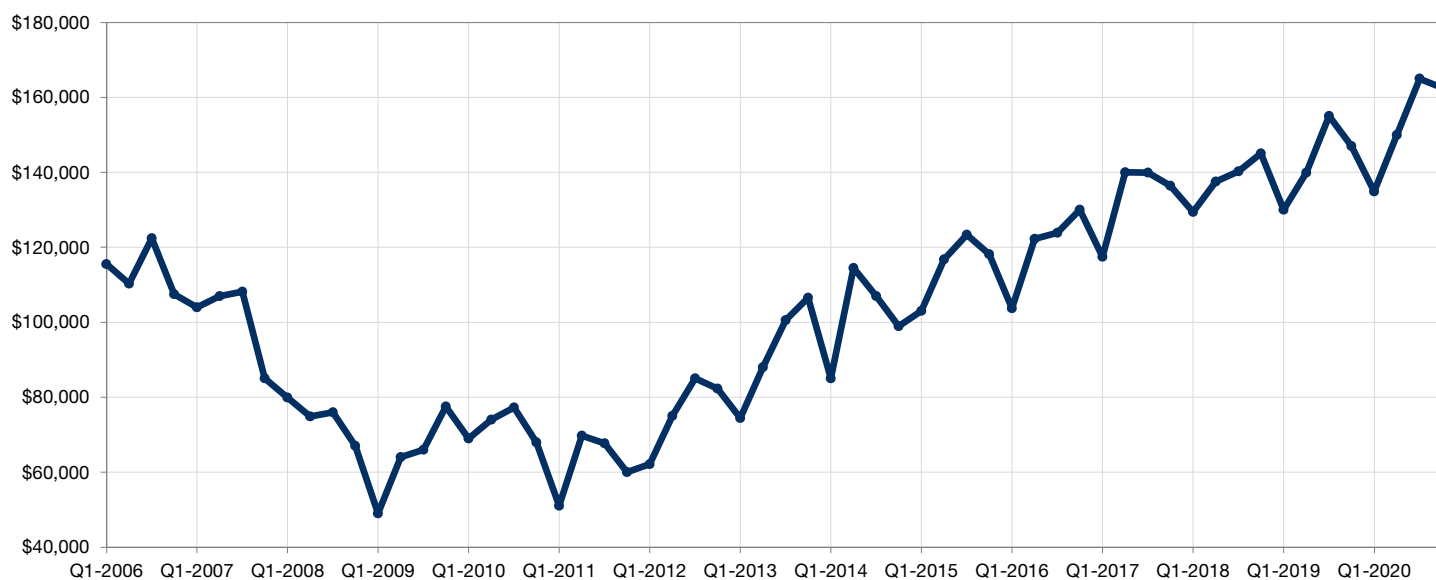
## Key Metrics

Key Metrics	Q4-2020	1-Year Change
New Listings	595	- 2.8%
Pending Sales	411	- 14.6%
Closed Sales	647	+ 3.5%
Days on Market	61	- 12.9%
Median Sales Price	\$162,500	+ 10.5%
Pct. of List Price Received	99.1%	+ 1.7%
Homes for Sale	420	- 13.2%
Months Supply	2.4	- 4.0%
\$ Volume of Closed Sales (in millions)	\$126.7	+ 22.6%

## Market Activity



## Historical Median Sales Price for Jackson County



# Jackson County ZIP Codes

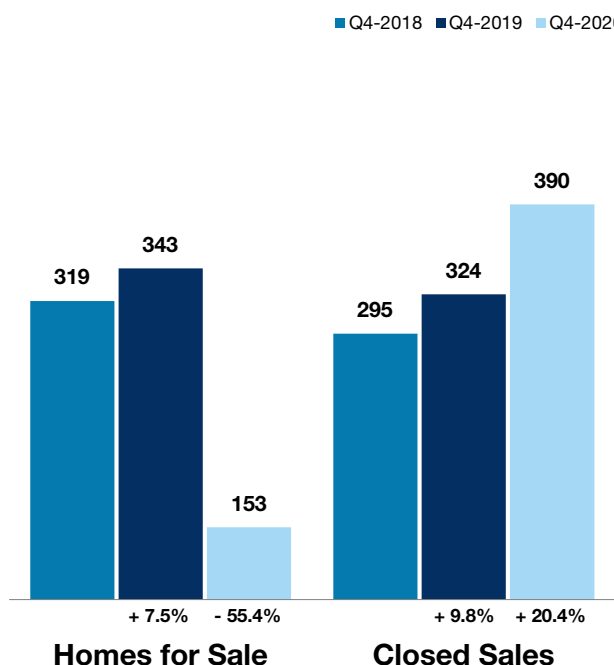
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
49201	135	+ 0.7%	105	- 16.0%	152	- 6.2%	\$192,000	+ 3.8%
49202	93	+ 22.4%	47	- 16.1%	76	+ 20.6%	\$96,800	+ 29.1%
49203	176	- 10.2%	125	- 3.1%	195	+ 16.1%	\$143,450	+ 15.4%
49230	43	- 10.4%	35	- 14.6%	58	+ 7.4%	\$228,500	+ 25.3%
49233	11	- 8.3%	7	- 36.4%	11	- 45.0%	\$185,000	+ 6.9%
49234	12	+ 20.0%	8	+ 33.3%	13	+ 44.4%	\$338,010	+ 40.8%
49237	7	- 12.5%	6	- 33.3%	11	- 21.4%	\$162,500	+ 10.2%
49240	28	- 39.1%	24	- 38.5%	36	- 7.7%	\$260,000	+ 15.6%
49241	10	+ 25.0%	4	- 42.9%	6	0.0%	\$130,500	- 10.9%
49246	11	- 15.4%	7	- 30.0%	12	- 36.8%	\$325,978	+ 53.0%
49249	17	0.0%	11	- 35.3%	15	- 37.5%	\$320,000	+ 120.7%
49252	7	+ 250.0%	1	- 66.7%	4	0.0%	\$84,950	- 17.0%
49254	21	+ 162.5%	14	+ 55.6%	21	+ 61.5%	\$160,000	+ 33.3%
49264	8	- 11.1%	2	- 50.0%	5	- 16.7%	\$177,000	+ 12.4%
49269	15	+ 7.1%	9	- 40.0%	18	0.0%	\$130,000	- 18.8%
49272	6	- 53.8%	3	- 75.0%	4	- 66.7%	\$199,000	+ 7.0%
49277	6	+ 50.0%	6	+ 50.0%	13	+ 62.5%	\$193,635	+ 79.3%
49283	16	+ 45.5%	12	+ 140.0%	20	+ 33.3%	\$208,500	- 9.3%
49284	8	- 42.9%	5	- 44.4%	6	- 45.5%	\$155,000	- 9.6%
49285	15	- 40.0%	21	+ 23.5%	21	+ 50.0%	\$167,450	- 26.9%



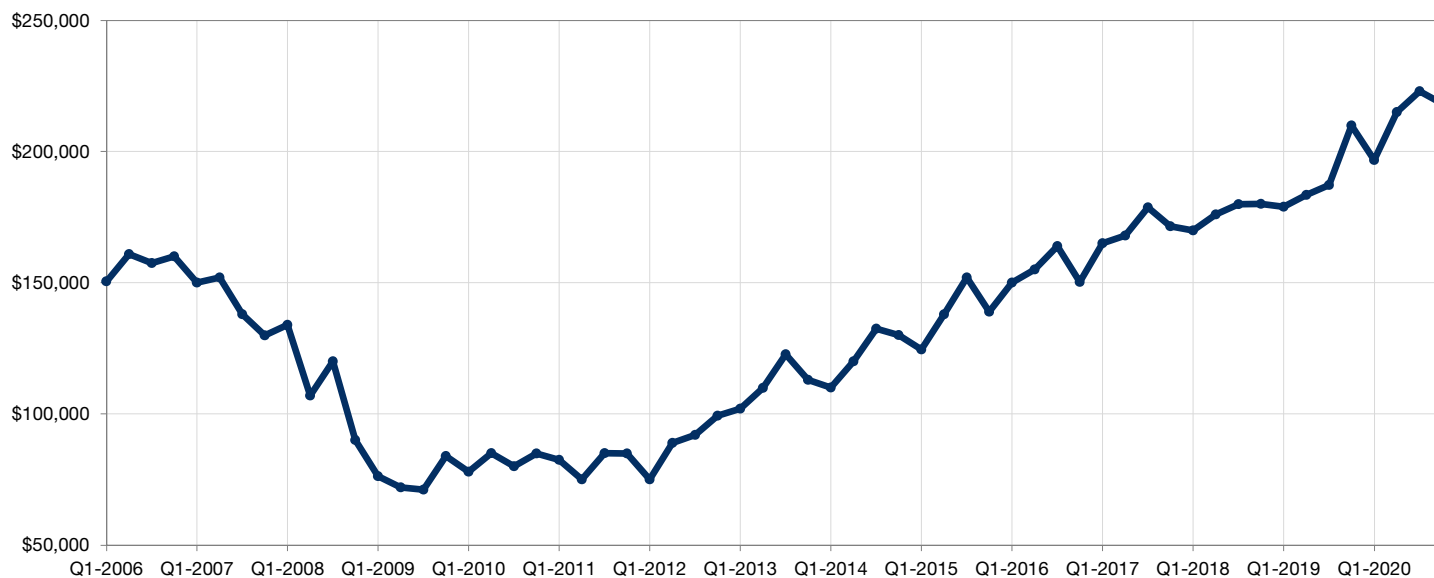
# Lapeer County

Key Metrics	Q4-2020	1-Year Change
New Listings	299	+ 3.1%
Pending Sales	307	+ 29.5%
Closed Sales	390	+ 20.4%
Days on Market	40	- 16.7%
Median Sales Price	\$218,270	+ 4.0%
Pct. of List Price Received	98.9%	+ 1.7%
Homes for Sale	153	- 55.4%
Months Supply	1.5	- 54.5%
\$ Volume of Closed Sales (in millions)	\$99.5	+ 38.1%

## Market Activity



## Historical Median Sales Price for Lapeer County



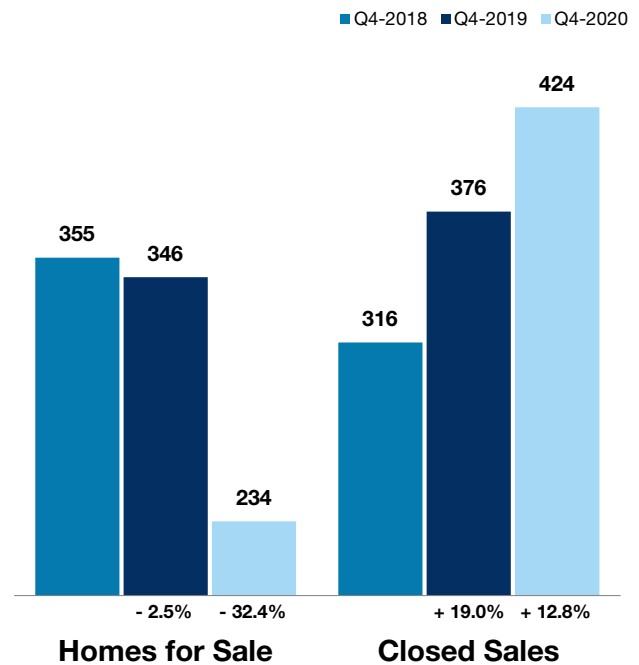
# Lapeer County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48002	8	- 20.0%	8	+ 33.3%	7	+ 133.3%	\$168,500	- 6.4%
48003	26	+ 8.3%	23	0.0%	35	+ 45.8%	\$240,000	+ 2.6%
48014	16	+ 23.1%	12	+ 20.0%	16	+ 23.1%	\$199,000	+ 24.4%
48097	14	+ 16.7%	13	- 13.3%	16	0.0%	\$142,500	- 2.7%
48371	86	- 7.5%	98	+ 69.0%	118	+ 34.1%	\$320,000	+ 10.6%
48412	18	- 5.3%	18	+ 5.9%	23	+ 21.1%	\$235,000	+ 9.3%
48416	6	- 40.0%	7	- 12.5%	11	+ 22.2%	\$205,000	+ 51.9%
48421	27	+ 8.0%	33	+ 94.1%	40	+ 53.8%	\$193,500	+ 1.8%
48423	112	- 0.9%	116	+ 23.4%	135	+ 13.4%	\$184,900	+ 10.1%
48428	13	- 23.5%	14	+ 16.7%	16	+ 6.7%	\$359,000	+ 40.8%
48435	6	+ 20.0%	5	0.0%	10	+ 66.7%	\$177,500	0.0%
48438	29	- 21.6%	34	+ 30.8%	41	+ 41.4%	\$280,000	+ 15.9%
48440	0	--	0	--	0	--	--	--
48444	30	+ 57.9%	35	+ 75.0%	46	+ 48.4%	\$214,900	+ 17.8%
48446	115	+ 35.3%	114	+ 44.3%	137	+ 18.1%	\$189,900	+ 4.9%
48453	11	- 8.3%	11	- 8.3%	21	+ 75.0%	\$149,900	+ 25.7%
48455	23	0.0%	20	- 25.9%	32	- 11.1%	\$432,500	+ 37.3%
48461	29	- 23.7%	26	+ 36.8%	29	+ 3.6%	\$199,000	+ 8.7%
48462	59	- 1.7%	52	+ 8.3%	58	+ 3.6%	\$324,950	+ 19.3%
48463	15	+ 15.4%	17	+ 30.8%	16	0.0%	\$142,000	- 5.3%
48464	4	- 66.7%	5	- 28.6%	9	+ 125.0%	\$155,000	- 6.1%
48727	2	- 33.3%	3	0.0%	3	- 40.0%	\$124,500	+ 7.3%
48744	3	- 81.3%	5	- 61.5%	8	+ 14.3%	\$122,500	+ 8.4%
48760	3	0.0%	2	0.0%	3	0.0%	\$191,000	- 13.2%

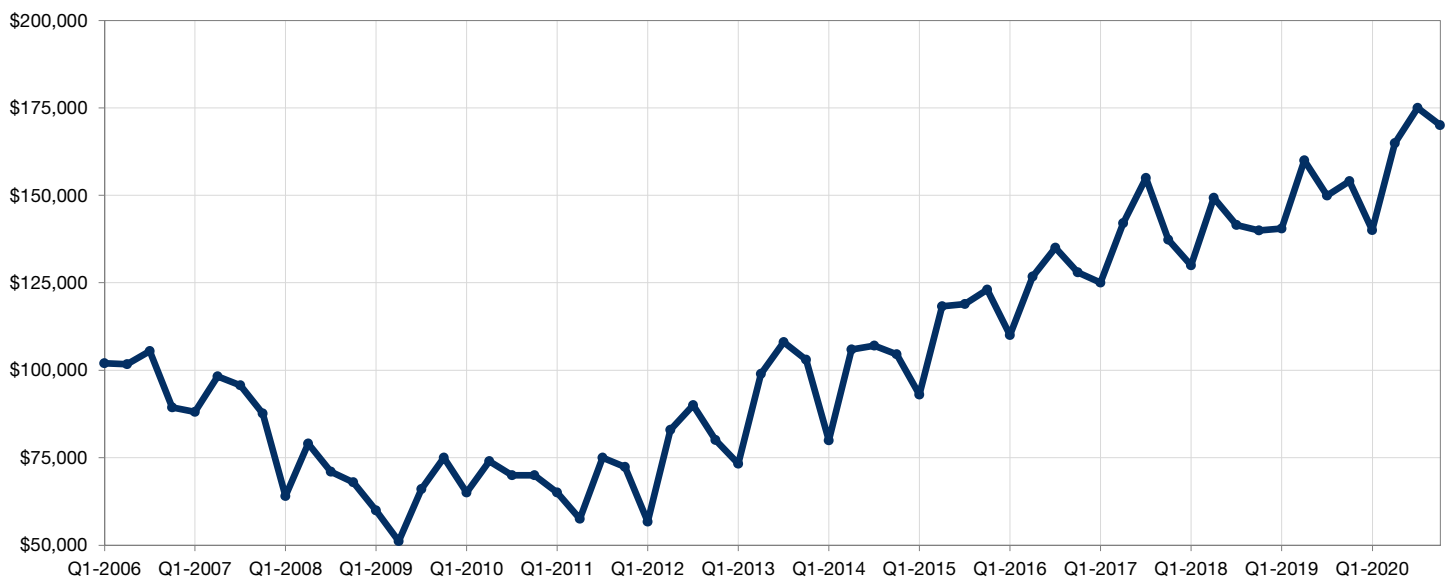
# Lenawee County

Key Metrics	Q4-2020	1-Year Change
New Listings	346	+ 3.6%
Pending Sales	320	- 0.6%
Closed Sales	424	+ 12.8%
Days on Market	66	- 7.0%
Median Sales Price	\$170,000	+ 10.4%
Pct. of List Price Received	98.5%	+ 1.4%
Homes for Sale	234	- 32.4%
Months Supply	1.9	- 34.5%
\$ Volume of Closed Sales (in millions)	\$81.2	+ 22.3%

## Market Activity



## Historical Median Sales Price for Lenawee County



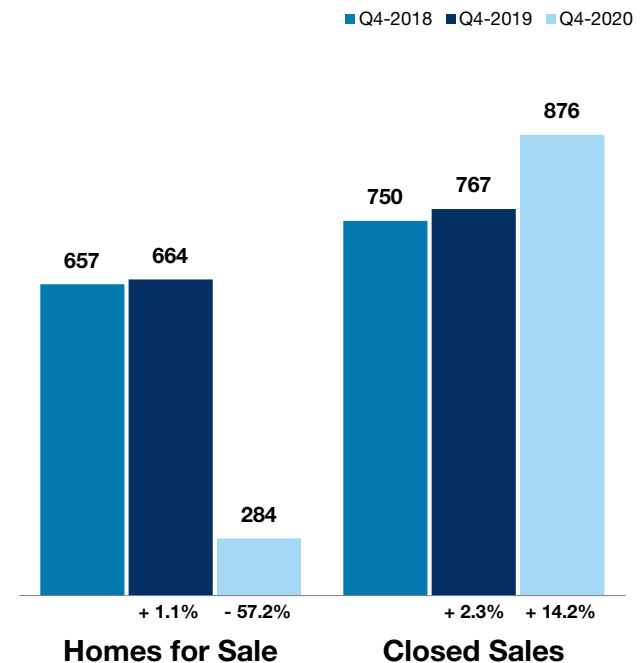
# Lenawee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
49220	9	- 18.2%	9	+ 12.5%	15	+ 50.0%	\$195,000	+ 36.0%
49221	146	+ 13.2%	136	+ 1.5%	171	+ 14.8%	\$150,000	+ 7.5%
49228	20	+ 11.1%	15	0.0%	16	0.0%	\$182,500	+ 40.4%
49229	6	- 25.0%	7	- 30.0%	11	- 26.7%	\$172,000	- 14.0%
49230	43	- 10.4%	35	- 14.6%	58	+ 7.4%	\$228,500	+ 25.3%
49233	11	- 8.3%	7	- 36.4%	11	- 45.0%	\$185,000	+ 6.9%
49235	4	- 42.9%	5	+ 25.0%	10	+ 233.3%	\$175,000	- 2.8%
49236	9	+ 28.6%	13	+ 30.0%	19	0.0%	\$170,000	+ 3.7%
49238	5	+ 25.0%	4	0.0%	6	+ 20.0%	\$175,000	+ 30.6%
49247	13	+ 8.3%	11	0.0%	18	+ 5.9%	\$158,000	+ 51.9%
49248	4	+ 300.0%	3	--	3	+ 200.0%	\$119,540	- 16.7%
49253	16	+ 6.7%	15	+ 66.7%	20	+ 53.8%	\$335,000	+ 63.4%
49256	9	- 52.6%	9	+ 12.5%	15	+ 87.5%	\$114,000	+ 6.6%
49265	19	- 24.0%	11	- 47.6%	21	- 25.0%	\$222,000	+ 9.9%
49267	7	- 36.4%	4	- 60.0%	8	- 33.3%	\$331,950	+ 93.6%
49268	4	+ 33.3%	6	+ 20.0%	8	+ 33.3%	\$151,500	+ 53.4%
49276	0	--	0	--	1	- 50.0%	\$264,900	- 17.9%
49279	1	- 85.7%	2	0.0%	1	- 66.7%	\$220,000	+ 64.2%
49286	66	+ 22.2%	62	+ 5.1%	72	+ 12.5%	\$196,750	+ 8.4%
49287	4	- 42.9%	6	0.0%	9	+ 80.0%	\$275,000	+ 34.1%

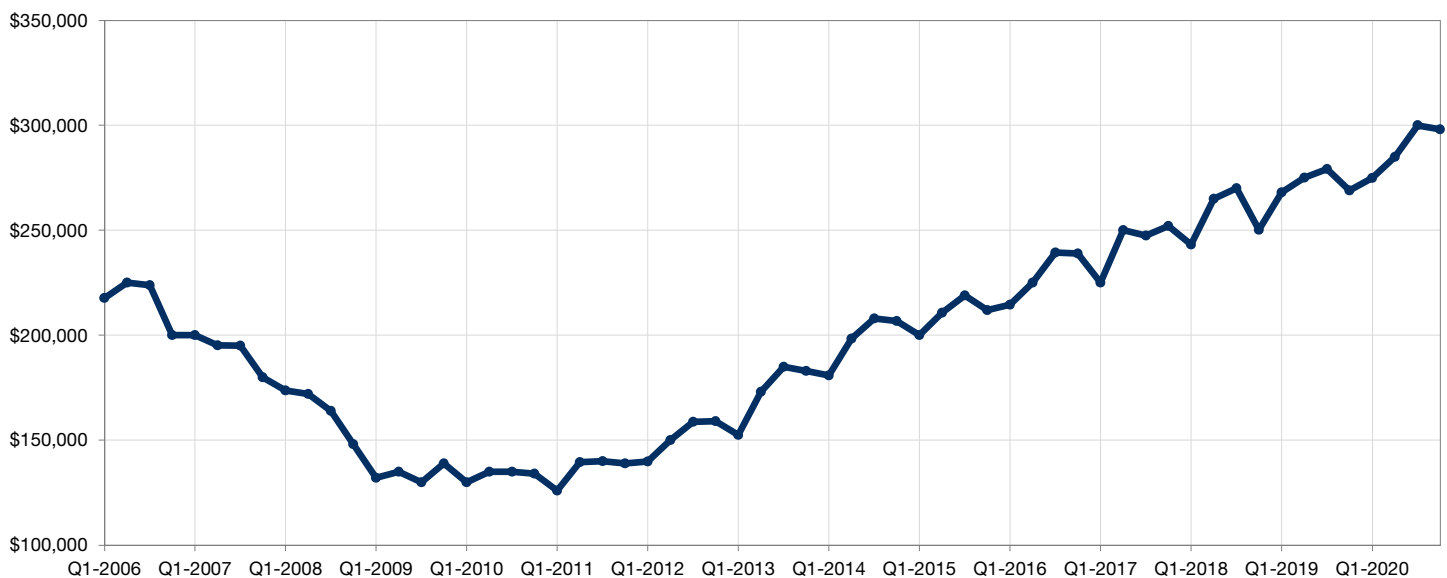
# Livingston County

Key Metrics	Q4-2020	1-Year Change
New Listings	719	- 15.8%
Pending Sales	768	+ 15.1%
Closed Sales	876	+ 14.2%
Days on Market	38	- 11.6%
Median Sales Price	\$298,000	+ 10.8%
Pct. of List Price Received	99.5%	+ 1.1%
Homes for Sale	284	- 57.2%
Months Supply	1.0	- 60.0%
\$ Volume of Closed Sales (in millions)	\$286.2	+ 28.0%

## Market Activity



## Historical Median Sales Price for Livingston County



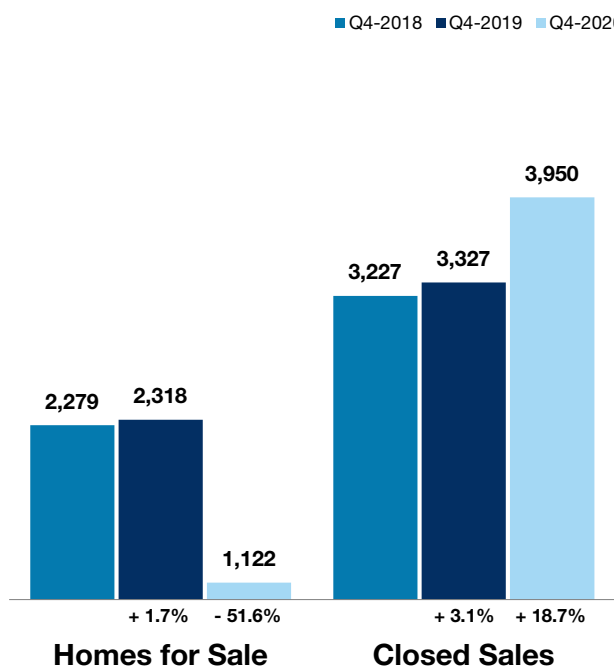
# Livingston County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48114	69	- 22.5%	78	+ 21.9%	85	+ 3.7%	\$353,000	+ 6.2%
48116	110	- 24.1%	127	+ 28.3%	135	+ 10.7%	\$295,000	+ 1.4%
48137	22	+ 10.0%	19	- 5.0%	19	0.0%	\$260,050	+ 18.2%
48139	1	--	2	--	2	- 33.3%	\$302,500	+ 105.1%
48143	1	--	1	--	0	--	--	--
48169	82	- 8.9%	83	+ 18.6%	100	+ 26.6%	\$293,000	+ 8.2%
48178	181	- 30.7%	170	+ 8.3%	164	- 7.3%	\$355,000	+ 8.4%
48189	48	+ 4.3%	55	+ 71.9%	61	+ 69.4%	\$290,000	+ 29.3%
48353	14	+ 16.7%	17	+ 21.4%	16	- 20.0%	\$231,677	- 7.3%
48380	34	+ 3.0%	28	+ 115.4%	33	+ 26.9%	\$476,000	+ 38.0%
48418	15	- 31.8%	16	0.0%	21	+ 31.3%	\$218,750	+ 16.0%
48430	132	- 2.2%	139	+ 12.1%	175	+ 23.2%	\$269,900	- 0.0%
48451	70	+ 2.9%	74	+ 12.1%	82	+ 5.1%	\$260,000	+ 11.1%
48816	1	0.0%	1	--	0	--	--	--
48836	54	- 12.9%	54	- 12.9%	62	0.0%	\$220,000	+ 6.0%
48843	183	- 23.4%	199	+ 8.7%	248	+ 18.1%	\$302,425	+ 14.1%
48855	83	+ 2.5%	75	+ 4.2%	81	- 2.4%	\$290,000	+ 23.4%
48872	29	+ 16.0%	25	+ 8.7%	30	+ 11.1%	\$224,450	+ 54.8%
48892	19	+ 46.2%	14	+ 27.3%	20	+ 25.0%	\$197,000	+ 11.0%
49285	15	- 40.0%	21	+ 23.5%	21	+ 50.0%	\$167,450	- 26.9%

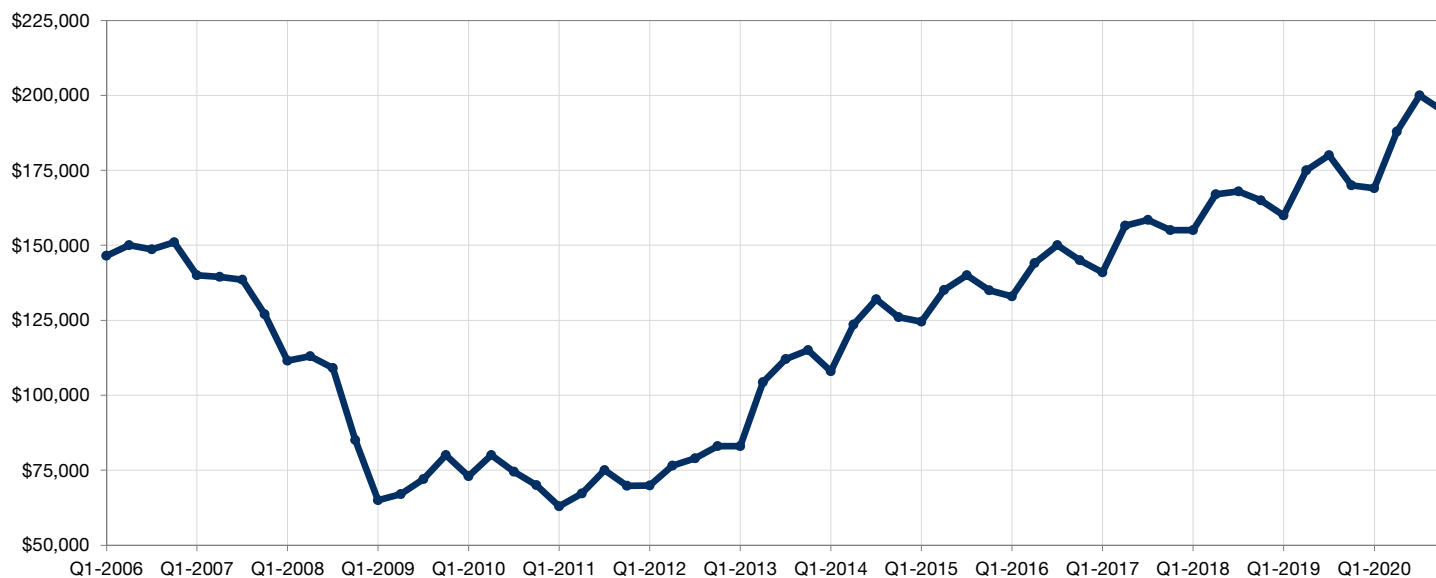
# Macomb County

Key Metrics	Q4-2020	1-Year Change
New Listings	3,540	- 4.1%
Pending Sales	3,469	+ 22.1%
Closed Sales	3,950	+ 18.7%
Days on Market	28	- 24.3%
Median Sales Price	\$195,000	+ 14.7%
Pct. of List Price Received	99.2%	+ 2.1%
Homes for Sale	1,122	- 51.6%
Months Supply	1.0	- 52.4%
\$ Volume of Closed Sales (in millions)	\$881.7	+ 36.4%

## Market Activity



## Historical Median Sales Price for Macomb County





# Macomb County ZIP Codes

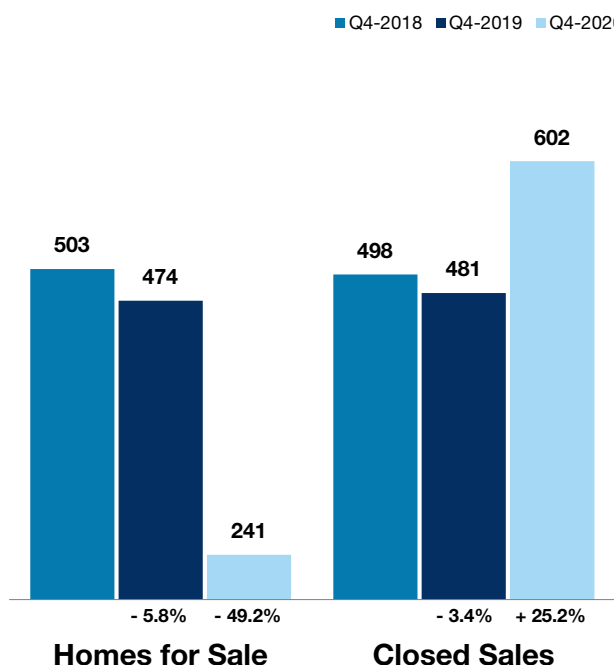
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48005	18	+ 38.5%	15	+ 87.5%	22	+ 83.3%	\$267,500	+ 38.1%
48015	30	+ 11.1%	26	- 3.7%	24	- 22.6%	\$141,500	+ 25.2%
48021	184	- 13.2%	180	+ 9.8%	173	- 4.9%	\$120,000	+ 27.3%
48026	58	- 24.7%	60	+ 17.6%	65	+ 18.2%	\$175,000	+ 15.2%
48035	125	+ 14.7%	121	+ 11.0%	137	+ 7.0%	\$152,500	+ 3.2%
48036	81	- 9.0%	75	+ 10.3%	79	+ 19.7%	\$215,000	+ 43.3%
48038	136	- 16.0%	140	+ 6.9%	171	+ 11.0%	\$215,000	+ 4.9%
48041	7	- 46.2%	13	+ 8.3%	17	+ 70.0%	\$225,000	- 1.1%
48042	143	+ 2.1%	132	+ 17.9%	179	+ 22.6%	\$350,000	+ 12.2%
48043	47	- 41.3%	50	- 26.5%	59	- 9.2%	\$139,900	+ 16.6%
48044	179	+ 0.6%	179	+ 9.8%	232	+ 22.1%	\$330,000	+ 19.3%
48045	103	- 17.6%	101	- 5.6%	108	- 17.6%	\$213,500	+ 22.0%
48046	0	--	0	--	0	--	--	--
48047	159	+ 12.0%	142	+ 23.5%	164	+ 35.5%	\$250,000	+ 5.9%
48048	41	+ 310.0%	32	+ 128.6%	28	+ 7.7%	\$227,000	+ 37.2%
48050	3	0.0%	6	+ 50.0%	6	+ 100.0%	\$279,500	+ 5.5%
48051	89	- 23.9%	83	+ 15.3%	103	+ 53.7%	\$240,000	+ 21.8%
48062	33	+ 13.8%	31	+ 55.0%	51	+ 88.9%	\$215,000	- 8.8%
48065	45	- 13.5%	47	+ 46.9%	49	+ 44.1%	\$350,000	+ 16.7%
48066	218	- 10.3%	222	+ 24.0%	255	+ 8.1%	\$130,000	+ 23.2%
48080	146	- 7.6%	141	+ 30.6%	168	+ 31.3%	\$165,000	+ 13.8%
48081	105	+ 15.4%	106	+ 34.2%	111	+ 14.4%	\$183,000	+ 9.6%
48082	95	+ 11.8%	94	+ 42.4%	104	+ 50.7%	\$174,250	+ 16.2%
48088	91	0.0%	98	+ 36.1%	113	+ 28.4%	\$185,000	+ 12.1%
48089	154	- 12.5%	154	+ 29.4%	154	+ 11.6%	\$85,505	+ 30.5%
48091	137	0.0%	113	+ 0.9%	130	- 0.8%	\$120,000	+ 17.1%
48092	109	+ 10.1%	110	+ 64.2%	134	+ 31.4%	\$187,500	+ 8.1%
48093	135	+ 32.4%	129	+ 27.7%	136	+ 27.1%	\$175,000	+ 20.7%
48094	64	- 34.7%	67	+ 13.6%	91	+ 23.0%	\$399,900	+ 21.2%
48095	25	+ 56.3%	16	+ 6.7%	19	0.0%	\$335,000	- 3.7%
48096	8	+ 100.0%	4	- 20.0%	7	0.0%	\$260,000	- 32.2%
48306	126	+ 10.5%	113	+ 25.6%	146	+ 37.7%	\$429,900	- 0.5%
48310	143	+ 11.7%	136	+ 22.5%	152	+ 12.6%	\$250,000	+ 11.6%
48312	125	+ 6.8%	131	+ 48.9%	140	+ 32.1%	\$223,250	+ 15.8%
48313	127	+ 15.5%	120	+ 23.7%	137	+ 14.2%	\$215,000	+ 4.6%
48314	63	- 14.9%	62	+ 1.6%	56	- 6.7%	\$240,000	+ 20.0%
48315	113	- 25.2%	122	+ 54.4%	129	+ 53.6%	\$347,000	+ 11.9%
48316	90	- 35.7%	101	+ 26.3%	126	+ 35.5%	\$308,500	+ 9.8%
48317	114	+ 14.0%	113	+ 50.7%	125	+ 38.9%	\$209,900	- 0.0%

# Monroe County

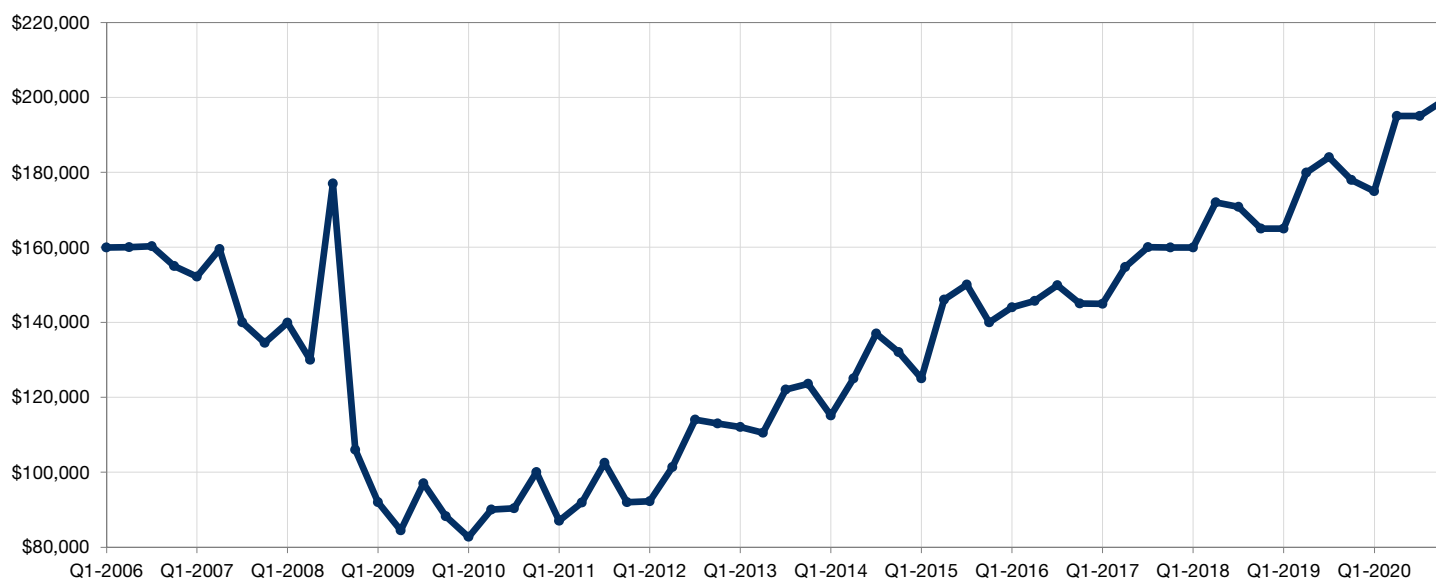
## Key Metrics

	Q4-2020	1-Year Change
New Listings	469	- 1.3%
Pending Sales	503	+ 23.9%
Closed Sales	602	+ 25.2%
Days on Market	42	- 27.6%
Median Sales Price	\$199,000	+ 11.8%
Pct. of List Price Received	99.3%	+ 2.6%
Homes for Sale	241	- 49.2%
Months Supply	1.4	- 51.7%
\$ Volume of Closed Sales (in millions)	\$126.7	+ 34.1%

## Market Activity



## Historical Median Sales Price for Monroe County



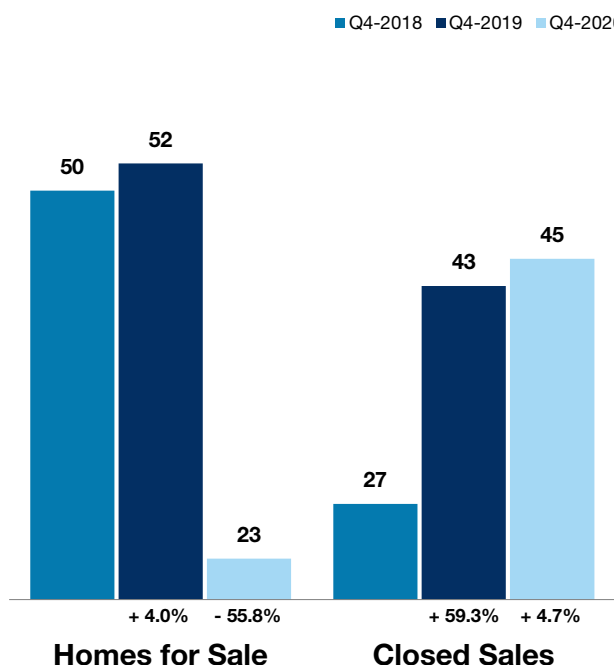
# Monroe County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48110	0	--	0	--	0	--	--	--
48117	17	- 63.0%	20	- 35.5%	31	- 26.2%	\$245,000	+ 14.6%
48131	43	+ 26.5%	41	+ 86.4%	40	+ 21.2%	\$234,000	+ 4.2%
48133	20	+ 17.6%	15	- 11.8%	21	+ 10.5%	\$115,000	- 18.7%
48140	10	+ 42.9%	9	+ 125.0%	7	+ 133.3%	\$300,000	- 6.1%
48144	38	+ 22.6%	45	+ 32.4%	53	+ 65.6%	\$228,900	- 0.9%
48145	7	- 36.4%	9	+ 50.0%	13	+ 160.0%	\$180,000	+ 66.7%
48157	4	- 42.9%	9	+ 50.0%	13	+ 225.0%	\$184,250	+ 71.4%
48159	6	+ 100.0%	4	- 55.6%	4	- 55.6%	\$233,500	+ 22.9%
48160	41	+ 20.6%	61	+ 41.9%	65	+ 47.7%	\$231,771	- 0.3%
48161	77	+ 22.2%	85	+ 39.3%	103	+ 37.3%	\$159,400	+ 1.5%
48162	102	- 8.1%	107	+ 21.6%	126	+ 12.5%	\$170,450	+ 7.7%
48166	42	+ 68.0%	36	+ 100.0%	38	+ 46.2%	\$221,500	- 4.6%
48177	0	--	0	--	0	--	--	--
48179	5	+ 25.0%	7	+ 75.0%	8	+ 33.3%	\$190,000	+ 15.2%
48182	50	- 30.6%	65	- 7.1%	77	- 3.8%	\$217,000	+ 14.5%
49228	20	+ 11.1%	15	0.0%	16	0.0%	\$182,500	+ 40.4%
49229	6	- 25.0%	7	- 30.0%	11	- 26.7%	\$172,000	- 14.0%
49267	7	- 36.4%	4	- 60.0%	8	- 33.3%	\$331,950	+ 93.6%
49270	15	+ 25.0%	14	+ 40.0%	21	+ 90.9%	\$194,900	+ 26.6%
49276	0	--	0	--	1	- 50.0%	\$264,900	- 17.9%

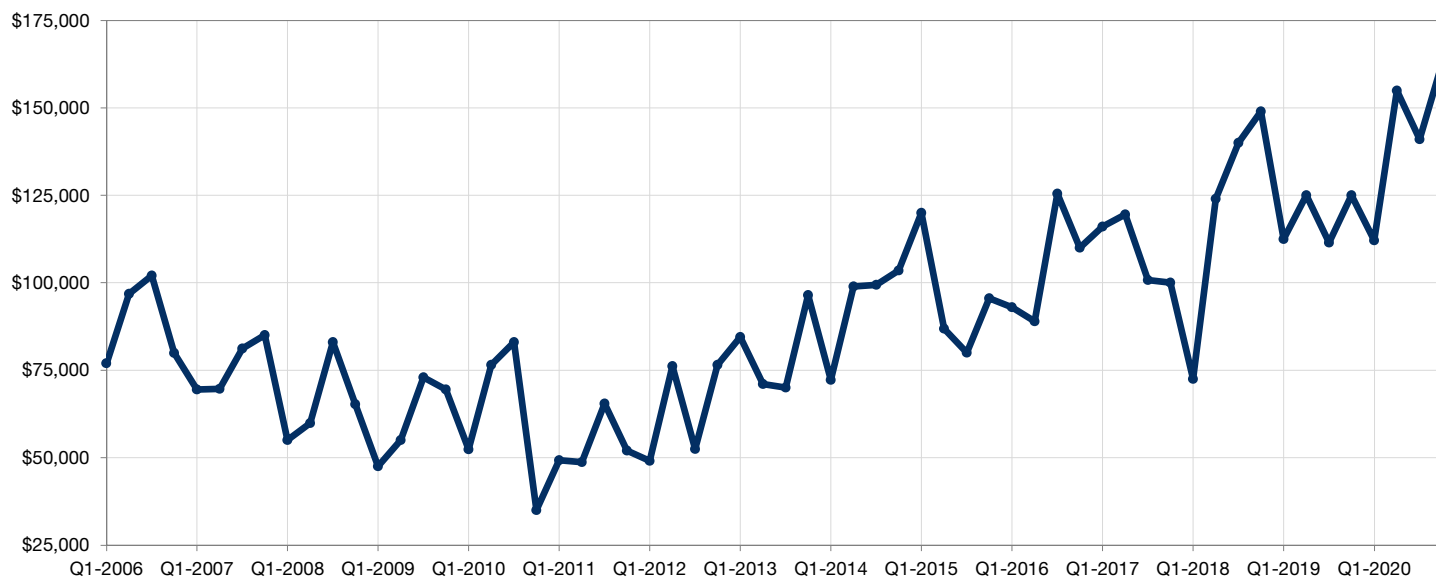
# Montcalm County

Key Metrics	Q4-2020	1-Year Change
New Listings	43	+ 13.2%
Pending Sales	42	+ 61.5%
Closed Sales	45	+ 4.7%
Days on Market	40	- 35.5%
Median Sales Price	\$163,000	+ 30.4%
Pct. of List Price Received	99.1%	+ 0.6%
Homes for Sale	23	- 55.8%
Months Supply	1.5	- 61.5%
\$ Volume of Closed Sales (in millions)	\$8.0	+ 43.6%

## Market Activity



## Historical Median Sales Price for Montcalm County



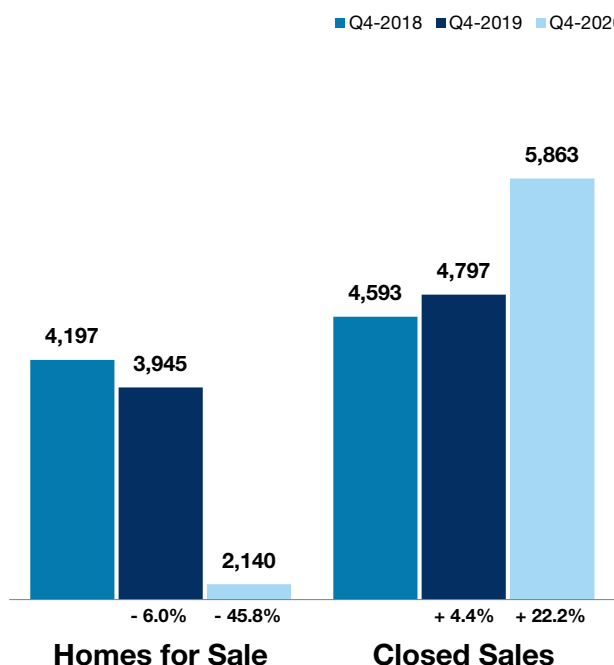
# Montcalm County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48811	5	--	3	--	6	+ 100.0%	\$103,000	+ 3.1%
48818	4	- 50.0%	2	- 33.3%	1	- 66.7%	\$275,000	+ 108.3%
48829	5	+ 400.0%	2	+ 100.0%	2	- 50.0%	\$78,950	- 29.3%
48834	0	--	0	--	0	--	--	--
48838	14	- 17.6%	14	+ 16.7%	13	0.0%	\$199,900	+ 49.2%
48845	0	--	1	--	1	--	\$189,900	--
48850	2	- 50.0%	3	+ 50.0%	6	+ 100.0%	\$177,000	+ 77.2%
48877	3	--	3	+ 200.0%	3	--	\$209,000	--
48884	4	+ 33.3%	5	+ 400.0%	4	+ 300.0%	\$178,000	+ 54.8%
48885	1	0.0%	0	--	0	--	--	--
48886	1	--	1	--	3	- 25.0%	\$123,500	+ 11.5%
48888	1	- 83.3%	3	- 40.0%	2	- 75.0%	\$83,000	- 50.3%
48891	2	+ 100.0%	3	+ 200.0%	3	+ 200.0%	\$75,000	+ 108.3%
49310	0	--	0	--	0	--	--	--
49322	0	--	0	--	0	--	--	--
49326	3	0.0%	3	0.0%	1	- 66.7%	\$170,000	+ 9.7%
49329	1	0.0%	0	--	0	--	--	--
49336	1	--	2	--	1	--	\$40,000	--
49337	0	--	0	--	1	--	\$138,000	--
49339	2	--	2	+ 100.0%	2	+ 100.0%	\$208,250	+ 75.7%
49343	2	--	1	--	1	--	\$217,500	--
49347	0	--	0	--	1	--	\$140,000	--

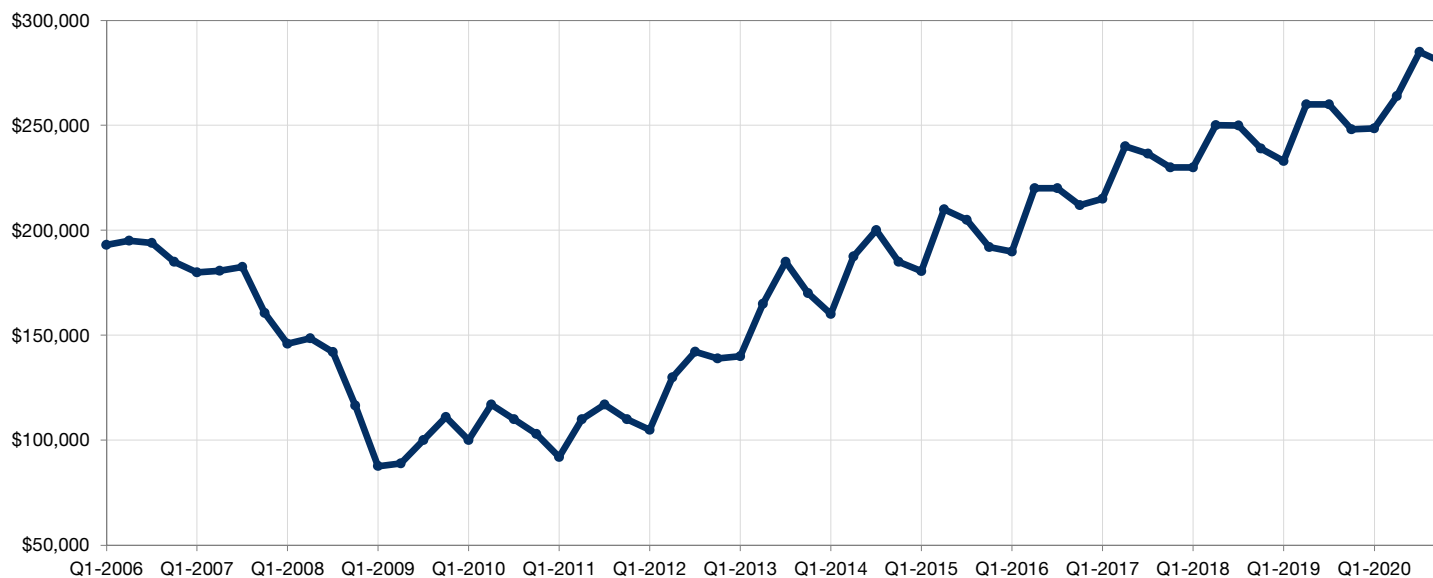
# Oakland County

Key Metrics	Q4-2020	1-Year Change
New Listings	5,532	- 5.7%
Pending Sales	5,068	+ 25.6%
Closed Sales	5,863	+ 22.2%
Days on Market	32	- 15.8%
Median Sales Price	\$280,000	+ 12.9%
Pct. of List Price Received	98.7%	+ 1.4%
Homes for Sale	2,140	- 45.8%
Months Supply	1.2	- 50.0%
\$ Volume of Closed Sales (in millions)	\$1,977.2	+ 39.3%

## Market Activity



## Historical Median Sales Price for Oakland County



# Oakland County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48007	0	--	0	--	0	--	--	--
48009	248	+ 3.3%	156	+ 41.8%	189	+ 56.2%	\$619,000	+ 52.8%
48012	0	--	0	--	0	--	--	--
48017	58	+ 18.4%	57	+ 35.7%	72	+ 26.3%	\$218,000	+ 1.9%
48025	98	+ 16.7%	70	+ 27.3%	84	+ 23.5%	\$436,500	+ 9.7%
48030	106	- 20.9%	91	+ 1.1%	115	+ 16.2%	\$130,000	+ 13.0%
48033	42	- 41.7%	48	- 2.0%	49	- 7.5%	\$184,500	+ 40.8%
48034	24	- 14.3%	27	+ 58.8%	23	+ 9.5%	\$245,000	+ 63.4%
48037	0	--	0	--	0	--	--	--
48067	218	+ 7.9%	182	+ 14.5%	204	+ 27.5%	\$283,500	+ 10.4%
48068	0	--	0	--	0	--	--	--
48069	21	+ 50.0%	12	+ 140.0%	16	+ 45.5%	\$371,000	+ 10.7%
48070	21	- 16.0%	31	+ 47.6%	33	+ 26.9%	\$362,500	+ 11.5%
48071	117	- 10.7%	133	+ 24.3%	141	+ 8.5%	\$165,000	+ 11.9%
48072	131	+ 0.8%	121	+ 44.0%	136	+ 37.4%	\$251,500	+ 9.3%
48073	254	+ 14.9%	225	+ 31.6%	238	+ 5.3%	\$250,000	+ 3.5%
48075	82	+ 5.1%	71	+ 9.2%	80	+ 8.1%	\$185,750	+ 14.3%
48076	104	+ 22.4%	86	+ 24.6%	96	+ 3.2%	\$225,000	+ 18.4%
48083	66	- 14.3%	68	+ 13.3%	79	+ 19.7%	\$240,000	+ 6.2%
48084	35	- 22.2%	35	+ 12.9%	38	+ 15.2%	\$341,250	+ 11.9%
48085	102	+ 29.1%	82	+ 54.7%	94	+ 28.8%	\$330,000	+ 11.9%
48086	0	--	0	--	0	--	--	--
48098	71	- 12.3%	69	+ 3.0%	84	+ 21.7%	\$374,000	+ 1.9%
48099	0	--	0	--	0	--	--	--
48165	20	- 33.3%	20	+ 17.6%	17	- 48.5%	\$345,000	+ 9.5%
48167	103	+ 22.6%	91	+ 15.2%	113	+ 32.9%	\$375,000	+ 29.3%
48168	105	- 2.8%	96	+ 68.4%	107	+ 32.1%	\$493,036	+ 12.1%
48178	181	- 30.7%	170	+ 8.3%	164	- 7.3%	\$355,000	+ 8.4%
48220	198	+ 19.3%	166	+ 37.2%	158	- 2.5%	\$219,000	+ 17.3%
48237	84	- 12.5%	87	+ 13.0%	93	+ 10.7%	\$170,000	+ 21.0%
48301	98	- 12.5%	68	+ 33.3%	82	+ 34.4%	\$560,000	+ 5.7%
48302	111	- 12.6%	87	+ 35.9%	97	+ 19.8%	\$500,000	+ 13.6%
48303	0	--	0	--	0	--	--	--
48304	169	+ 13.4%	100	+ 38.9%	109	+ 31.3%	\$369,950	+ 6.0%
48306	126	+ 10.5%	113	+ 25.6%	146	+ 37.7%	\$429,900	- 0.5%
48307	156	- 9.8%	145	+ 22.9%	180	+ 35.3%	\$317,000	+ 16.2%
48308	0	--	0	--	0	--	--	--
48309	108	- 0.9%	107	+ 28.9%	131	+ 36.5%	\$336,100	+ 0.3%
48320	22	+ 57.1%	18	+ 80.0%	25	+ 66.7%	\$211,000	+ 11.1%
48321	0	--	0	--	0	--	--	--
48322	138	- 9.2%	121	+ 8.0%	155	+ 25.0%	\$296,000	+ 4.1%
48323	84	- 18.4%	78	+ 52.9%	99	+ 50.0%	\$380,000	+ 10.9%
48324	82	- 17.2%	90	+ 69.8%	97	+ 38.6%	\$321,500	+ 1.5%



# Oakland County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48325	0	--	0	--	0	--	--	--
48326	73	- 9.9%	77	+ 8.5%	85	+ 3.7%	\$195,000	- 23.5%
48327	99	- 9.2%	97	+ 10.2%	109	+ 4.8%	\$225,000	+ 31.6%
48328	99	- 26.1%	104	+ 23.8%	122	+ 22.0%	\$188,450	+ 13.2%
48329	104	- 8.8%	110	+ 19.6%	127	+ 29.6%	\$204,000	+ 9.6%
48330	0	--	0	--	0	--	--	--
48331	82	- 9.9%	81	+ 30.6%	102	+ 37.8%	\$342,290	+ 8.1%
48332	0	--	0	--	0	--	--	--
48333	0	--	0	--	0	--	--	--
48334	65	+ 8.3%	60	+ 7.1%	79	+ 41.1%	\$273,250	+ 16.3%
48335	59	- 4.8%	56	+ 14.3%	52	- 17.5%	\$326,500	+ 16.6%
48336	116	- 4.9%	119	+ 33.7%	129	+ 14.2%	\$220,000	+ 4.8%
48340	55	- 1.8%	54	+ 12.5%	58	+ 1.8%	\$94,375	+ 23.8%
48341	35	- 32.7%	41	+ 7.9%	44	+ 33.3%	\$137,750	+ 31.2%
48342	26	- 42.2%	25	- 19.4%	20	- 41.2%	\$75,500	+ 16.2%
48343	0	--	0	--	0	--	--	--
48346	72	- 10.0%	66	- 2.9%	68	- 1.4%	\$298,500	+ 29.8%
48347	0	--	0	--	0	--	--	--
48348	114	- 8.8%	120	+ 96.7%	146	+ 62.2%	\$397,500	+ 1.4%
48350	18	- 30.8%	26	+ 62.5%	31	+ 47.6%	\$345,000	+ 19.0%
48353	14	+ 16.7%	17	+ 21.4%	16	- 20.0%	\$231,677	- 7.3%
48356	32	+ 68.4%	34	+ 100.0%	31	+ 24.0%	\$265,000	- 3.6%
48357	27	- 15.6%	27	- 10.0%	42	+ 35.5%	\$348,450	+ 0.4%
48359	36	+ 44.0%	26	+ 8.3%	38	+ 72.7%	\$306,250	- 0.4%
48360	68	+ 11.5%	63	+ 65.8%	79	+ 71.7%	\$350,000	+ 13.9%
48361	0	--	0	--	0	--	--	--
48362	65	- 5.8%	67	+ 55.8%	85	+ 46.6%	\$270,000	+ 17.4%
48363	27	0.0%	30	+ 100.0%	36	+ 157.1%	\$582,500	+ 25.5%
48366	1	--	0	--	0	--	--	--
48367	12	- 42.9%	12	- 7.7%	18	+ 50.0%	\$337,500	+ 31.5%
48370	6	+ 50.0%	11	+ 83.3%	14	+ 133.3%	\$395,202	+ 7.6%
48371	86	- 7.5%	98	+ 69.0%	118	+ 34.1%	\$320,000	+ 10.6%
48374	70	+ 18.6%	61	+ 84.8%	72	+ 71.4%	\$465,000	- 6.3%
48375	80	- 28.6%	74	- 7.5%	99	+ 20.7%	\$345,000	+ 19.0%
48376	0	--	0	--	0	--	--	--
48377	48	- 36.0%	43	- 6.5%	67	+ 26.4%	\$290,000	+ 9.5%
48380	34	+ 3.0%	28	+ 115.4%	33	+ 26.9%	\$476,000	+ 38.0%
48381	55	+ 5.8%	62	+ 82.4%	65	+ 62.5%	\$340,000	+ 4.6%
48382	84	- 32.3%	87	+ 33.8%	116	+ 23.4%	\$339,000	+ 6.8%
48383	30	- 31.8%	42	+ 68.0%	53	+ 55.9%	\$300,000	- 4.8%
48386	79	+ 36.2%	66	+ 43.5%	65	- 1.5%	\$315,000	+ 37.2%
48390	98	- 20.3%	95	+ 2.2%	114	+ 7.5%	\$241,000	+ 17.6%
48391	0	--	0	--	0	--	--	--

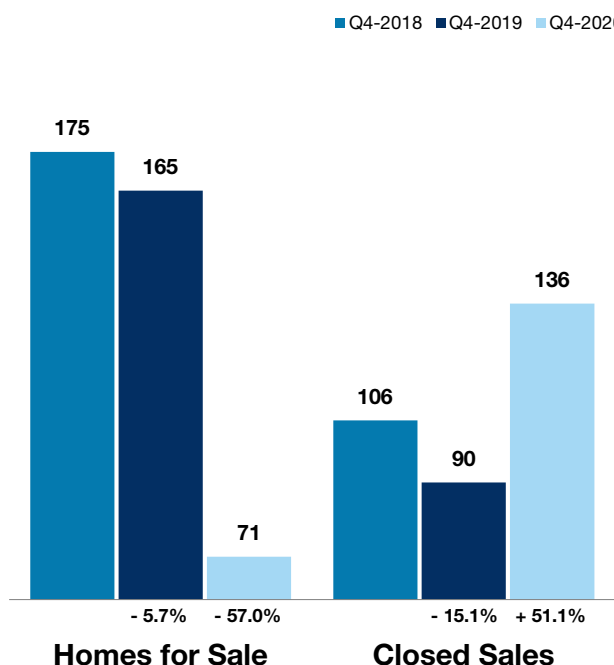
# Oakland County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48393	49	- 26.9%	47	- 13.0%	50	- 15.3%	\$293,000	+ 12.7%
48428	13	- 23.5%	14	+ 16.7%	16	+ 6.7%	\$359,000	+ 40.8%
48430	132	- 2.2%	139	+ 12.1%	175	+ 23.2%	\$269,900	- 0.0%
48438	29	- 21.6%	34	+ 30.8%	41	+ 41.4%	\$280,000	+ 15.9%
48439	222	+ 4.2%	208	+ 3.0%	278	+ 15.8%	\$218,000	+ 8.3%
48442	104	- 2.8%	89	+ 29.0%	108	+ 38.5%	\$239,950	+ 24.0%
48455	23	0.0%	20	- 25.9%	32	- 11.1%	\$432,500	+ 37.3%
48462	59	- 1.7%	52	+ 8.3%	58	+ 3.6%	\$324,950	+ 19.3%

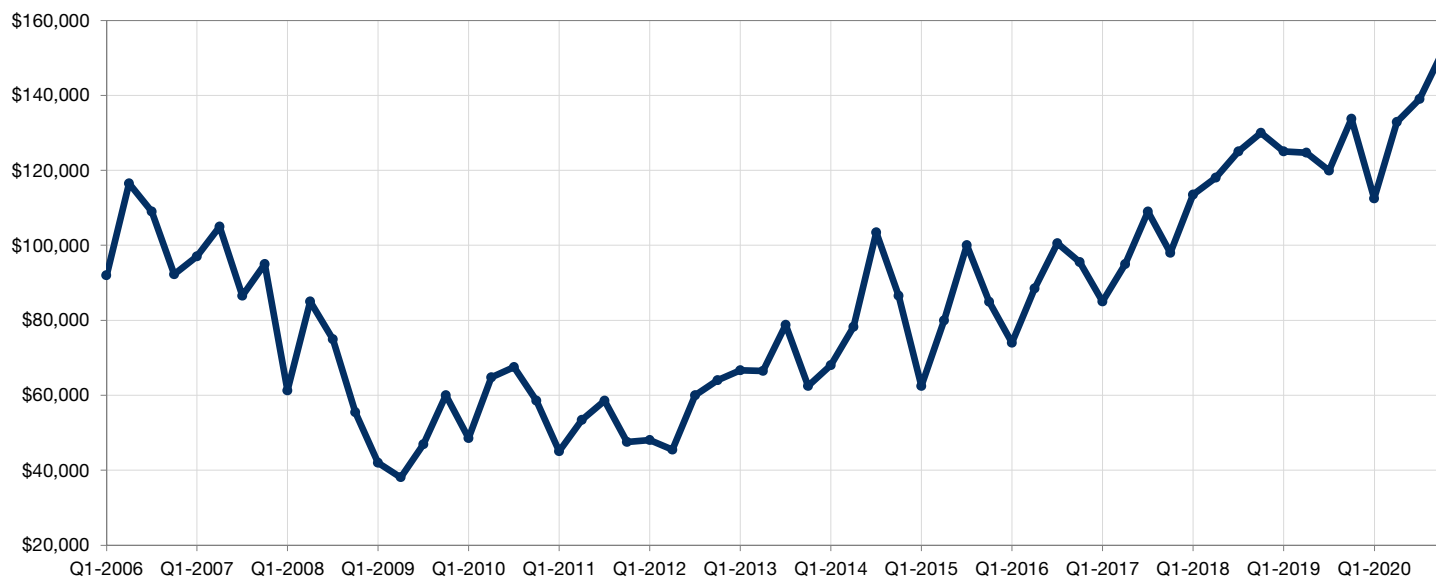
# Sanilac County

Key Metrics	Q4-2020	1-Year Change
New Listings	86	- 5.5%
Pending Sales	92	+ 27.8%
Closed Sales	136	+ 51.1%
Days on Market	63	- 22.2%
Median Sales Price	\$151,500	+ 13.3%
Pct. of List Price Received	97.1%	+ 3.6%
Homes for Sale	71	- 57.0%
Months Supply	1.8	- 68.4%
\$ Volume of Closed Sales (in millions)	\$26.7	+ 108.8%

## Market Activity



## Historical Median Sales Price for Sanilac County



# Sanilac County ZIP Codes

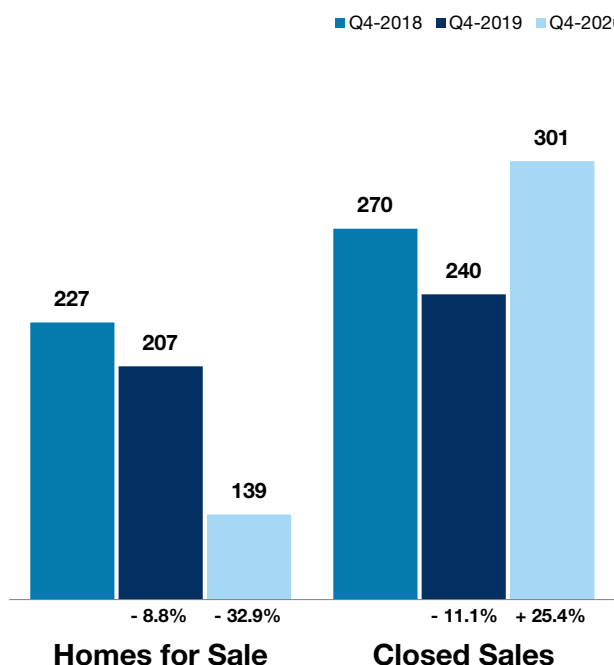
ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48032	4	- 20.0%	2	- 77.8%	3	- 76.9%	\$244,000	+ 38.7%
48097	14	+ 16.7%	13	- 13.3%	16	0.0%	\$142,500	- 2.7%
48401	5	+ 400.0%	2	+ 100.0%	7	+ 250.0%	\$166,500	- 14.1%
48410	0	--	0	--	0	--	--	--
48416	6	- 40.0%	7	- 12.5%	11	+ 22.2%	\$205,000	+ 51.9%
48419	3	0.0%	4	+ 100.0%	6	+ 200.0%	\$174,950	+ 69.9%
48422	9	- 50.0%	14	+ 55.6%	18	+ 28.6%	\$121,500	+ 2.3%
48426	4	+ 100.0%	3	--	2	--	\$26,250	--
48427	9	+ 80.0%	8	+ 300.0%	9	+ 200.0%	\$240,000	+ 264.2%
48434	0	--	1	--	1	--	\$299,000	--
48441	4	+ 300.0%	2	--	3	+ 200.0%	\$120,000	- 45.5%
48450	26	+ 8.3%	24	+ 26.3%	35	+ 45.8%	\$180,000	+ 19.6%
48453	11	- 8.3%	11	- 8.3%	21	+ 75.0%	\$149,900	+ 25.7%
48454	0	--	1	- 83.3%	2	- 71.4%	\$222,500	+ 134.2%
48456	0	--	0	--	2	+ 100.0%	\$92,750	- 43.4%
48465	1	0.0%	0	--	3	+ 200.0%	\$395,900	+ 216.7%
48466	3	+ 50.0%	2	0.0%	3	- 25.0%	\$175,000	+ 23.7%
48469	4	- 55.6%	11	+ 120.0%	11	+ 175.0%	\$148,000	- 51.1%
48470	0	--	0	--	0	--	--	--
48471	8	- 11.1%	10	+ 25.0%	12	+ 33.3%	\$117,000	- 16.4%
48472	0	--	1	- 50.0%	2	0.0%	\$139,450	- 36.6%
48475	1	- 50.0%	1	0.0%	2	+ 100.0%	\$205,000	+ 51.9%
48726	8	--	5	--	7	+ 250.0%	\$139,900	+ 0.8%
48729	1	- 50.0%	1	- 50.0%	3	+ 200.0%	\$202,000	- 10.2%
48741	5	+ 25.0%	5	0.0%	2	- 66.7%	\$115,000	- 58.6%

# Shiawassee County

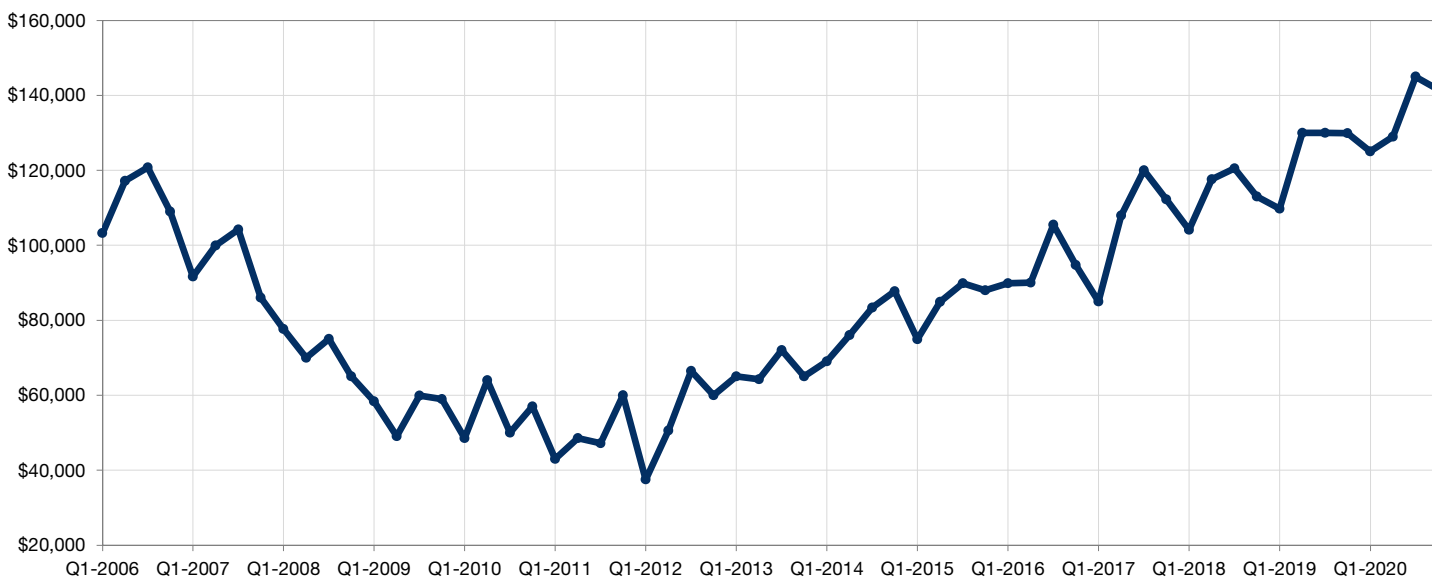
## Key Metrics

Key Metrics	Q4-2020	1-Year Change
New Listings	273	+ 0.7%
Pending Sales	242	+ 12.0%
Closed Sales	301	+ 25.4%
Days on Market	36	- 16.3%
Median Sales Price	\$141,500	+ 8.9%
Pct. of List Price Received	99.7%	+ 1.7%
Homes for Sale	139	- 32.9%
Months Supply	1.7	- 32.0%
\$ Volume of Closed Sales (in millions)	\$48.8	+ 47.2%

## Market Activity



## Historical Median Sales Price for Shiawassee County



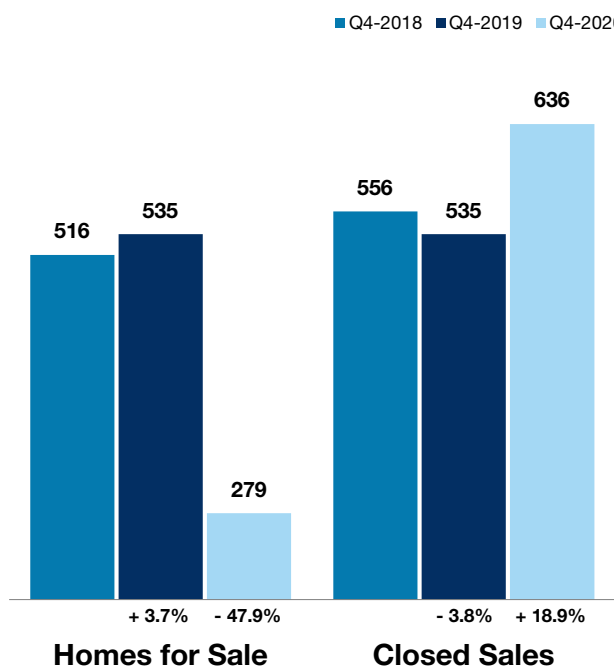
# Shiawassee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48414	6	- 53.8%	8	0.0%	12	+ 20.0%	\$128,000	- 1.9%
48418	15	- 31.8%	16	0.0%	21	+ 31.3%	\$218,750	+ 16.0%
48429	32	- 17.9%	33	+ 37.5%	39	+ 56.0%	\$132,500	- 8.1%
48436	9	+ 12.5%	11	+ 57.1%	13	+ 62.5%	\$220,000	+ 34.1%
48449	11	+ 57.1%	11	+ 22.2%	10	- 9.1%	\$203,200	+ 25.4%
48460	5	- 44.4%	4	- 60.0%	3	- 40.0%	\$139,000	- 10.3%
48649	3	+ 200.0%	5	+ 150.0%	2	- 77.8%	\$33,500	- 76.1%
48817	25	- 13.8%	17	- 32.0%	14	- 56.3%	\$108,000	- 1.4%
48831	3	- 78.6%	4	- 42.9%	8	+ 60.0%	\$110,500	- 16.9%
48841	1	--	1	--	3	--	\$98,000	--
48848	26	+ 8.3%	18	- 25.0%	39	+ 39.3%	\$181,000	+ 1.1%
48857	9	+ 12.5%	10	+ 42.9%	16	+ 166.7%	\$155,000	- 11.4%
48866	16	+ 77.8%	9	- 18.2%	10	+ 11.1%	\$85,000	- 36.6%
48867	124	+ 17.0%	109	+ 38.0%	126	+ 29.9%	\$125,000	+ 11.6%
48872	29	+ 16.0%	25	+ 8.7%	30	+ 11.1%	\$224,450	+ 54.8%

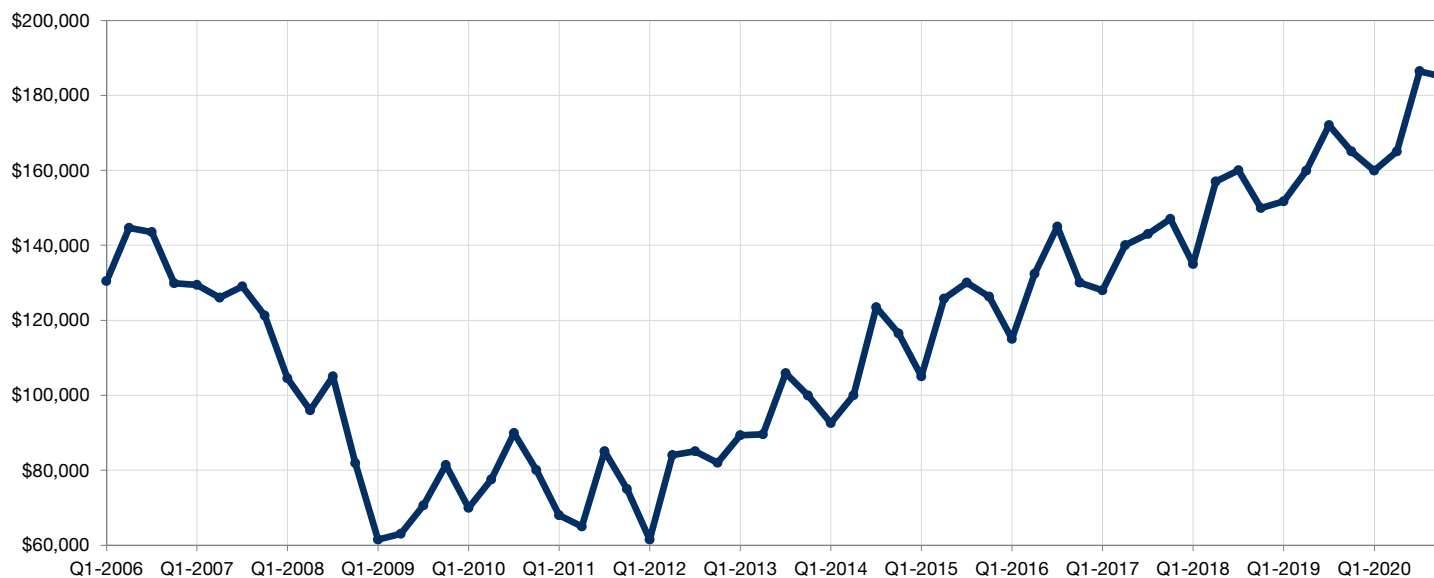
# St. Clair County

Key Metrics	Q4-2020	1-Year Change
New Listings	548	- 7.0%
Pending Sales	505	+ 13.7%
Closed Sales	636	+ 18.9%
Days on Market	41	- 10.9%
Median Sales Price	\$185,000	+ 12.1%
Pct. of List Price Received	98.2%	+ 1.9%
Homes for Sale	279	- 47.9%
Months Supply	1.5	- 51.6%
\$ Volume of Closed Sales (in millions)	\$142.4	+ 44.6%

## Market Activity



## Historical Median Sales Price for St. Clair County



# St. Clair County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48001	72	+ 9.1%	54	+ 50.0%	62	+ 55.0%	\$185,000	+ 12.1%
48002	8	- 20.0%	8	+ 33.3%	7	+ 133.3%	\$168,500	- 6.4%
48004	0	--	0	--	0	--	--	--
48005	18	+ 38.5%	15	+ 87.5%	22	+ 83.3%	\$267,500	+ 38.1%
48006	13	+ 85.7%	14	- 12.5%	9	- 40.0%	\$264,900	+ 17.7%
48014	16	+ 23.1%	12	+ 20.0%	16	+ 23.1%	\$199,000	+ 24.4%
48022	4	- 33.3%	2	0.0%	3	- 50.0%	\$190,000	- 29.5%
48023	11	- 26.7%	6	- 40.0%	11	+ 22.2%	\$228,000	+ 3.6%
48027	8	- 20.0%	6	- 50.0%	7	- 50.0%	\$215,000	+ 7.1%
48028	17	+ 41.7%	7	+ 133.3%	13	+ 333.3%	\$465,000	+ 43.1%
48032	4	- 20.0%	2	- 77.8%	3	- 76.9%	\$244,000	+ 38.7%
48039	21	- 27.6%	19	- 9.5%	24	- 11.1%	\$162,500	+ 4.8%
48040	48	- 9.4%	51	+ 34.2%	57	+ 14.0%	\$157,250	- 0.1%
48041	7	- 46.2%	13	+ 8.3%	17	+ 70.0%	\$225,000	- 1.1%
48049	14	- 39.1%	17	- 15.0%	23	- 11.5%	\$230,000	+ 19.9%
48054	22	+ 15.8%	21	+ 133.3%	28	+ 100.0%	\$208,200	- 17.9%
48059	35	- 47.0%	45	- 13.5%	69	+ 4.5%	\$200,000	+ 25.2%
48060	135	- 1.5%	114	+ 10.7%	145	+ 20.8%	\$132,000	+ 10.2%
48062	33	+ 13.8%	31	+ 55.0%	51	+ 88.9%	\$215,000	- 8.8%
48063	10	+ 100.0%	11	+ 175.0%	15	+ 36.4%	\$300,000	+ 57.9%
48064	10	+ 66.7%	8	+ 33.3%	6	- 40.0%	\$330,000	+ 21.0%
48074	36	+ 2.9%	41	+ 41.4%	48	+ 65.5%	\$202,500	+ 22.7%
48079	47	- 4.1%	46	+ 43.8%	64	+ 60.0%	\$250,375	+ 39.8%
48097	14	+ 16.7%	13	- 13.3%	16	0.0%	\$142,500	- 2.7%
48416	6	- 40.0%	7	- 12.5%	11	+ 22.2%	\$205,000	+ 51.9%
48444	30	+ 57.9%	35	+ 75.0%	46	+ 48.4%	\$214,900	+ 17.8%

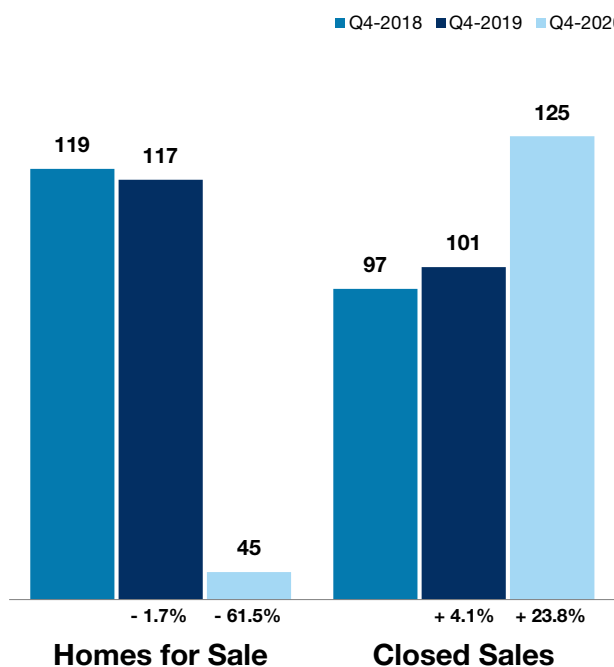


# Tuscola County

## Key Metrics

Key Metrics	Q4-2020	1-Year Change
New Listings	113	+ 24.2%
Pending Sales	105	+ 23.5%
Closed Sales	125	+ 23.8%
Days on Market	29	- 47.3%
Median Sales Price	\$144,250	+ 23.3%
Pct. of List Price Received	99.1%	+ 3.9%
Homes for Sale	45	- 61.5%
Months Supply	1.4	- 60.0%
\$ Volume of Closed Sales (in millions)	\$19.3	+ 34.3%

## Market Activity



## Historical Median Sales Price for Tuscola County



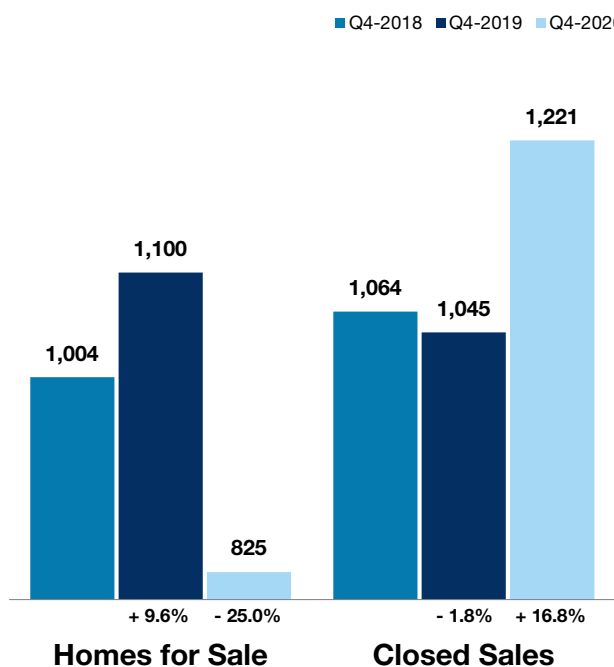
# Tuscola County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48415	16	- 23.8%	16	- 23.8%	22	- 15.4%	\$140,000	- 8.8%
48420	99	+ 20.7%	67	+ 3.1%	105	+ 31.3%	\$160,000	+ 11.5%
48426	4	+ 100.0%	3	--	2	--	\$26,250	--
48435	6	+ 20.0%	5	0.0%	10	+ 66.7%	\$177,500	0.0%
48453	11	- 8.3%	11	- 8.3%	21	+ 75.0%	\$149,900	+ 25.7%
48454	0	--	1	- 83.3%	2	- 71.4%	\$222,500	+ 134.2%
48464	4	- 66.7%	5	- 28.6%	9	+ 125.0%	\$155,000	- 6.1%
48701	2	0.0%	1	0.0%	0	--	--	--
48723	11	- 52.2%	8	- 42.9%	11	- 42.1%	\$94,000	- 0.9%
48726	8	--	5	--	7	+ 250.0%	\$139,900	+ 0.8%
48727	2	- 33.3%	3	0.0%	3	- 40.0%	\$124,500	+ 7.3%
48729	1	- 50.0%	1	- 50.0%	3	+ 200.0%	\$202,000	- 10.2%
48733	0	--	0	--	1	- 80.0%	\$19,900	- 84.0%
48734	17	- 22.7%	14	- 17.6%	16	0.0%	\$243,450	+ 27.5%
48735	4	--	3	+ 200.0%	0	--	--	--
48736	0	--	0	--	0	--	--	--
48741	5	+ 25.0%	5	0.0%	2	- 66.7%	\$115,000	- 58.6%
48744	3	- 81.3%	5	- 61.5%	8	+ 14.3%	\$122,500	+ 8.4%
48746	25	+ 38.9%	24	+ 9.1%	35	+ 12.9%	\$187,000	+ 14.2%
48757	7	+ 133.3%	8	+ 300.0%	14	+ 366.7%	\$176,750	- 21.2%
48758	0	--	0	--	1	0.0%	\$140,000	+ 70.7%
48759	1	0.0%	3	+ 50.0%	2	+ 100.0%	\$94,000	- 27.7%
48760	3	0.0%	2	0.0%	3	0.0%	\$191,000	- 13.2%
48767	4	--	3	--	3	+ 200.0%	\$160,000	+ 95.1%
48768	34	+ 112.5%	34	+ 88.9%	32	+ 68.4%	\$126,000	+ 59.5%

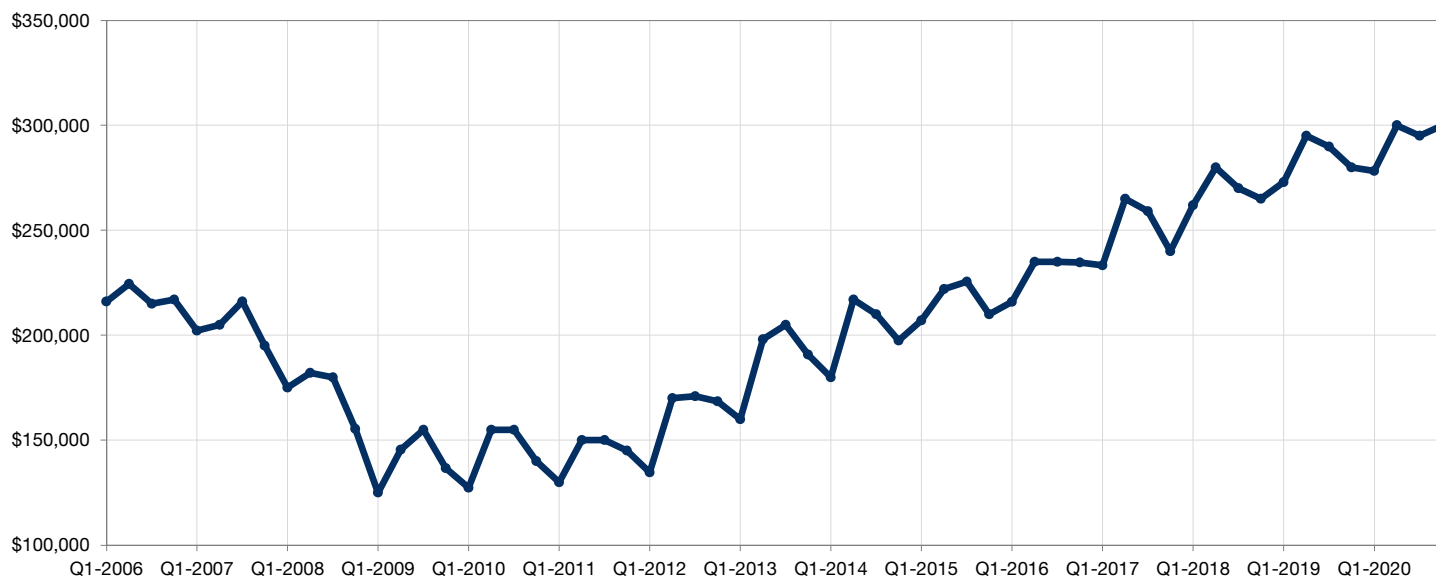
# Washtenaw County

Key Metrics	Q4-2020	1-Year Change
New Listings	1,177	+ 15.5%
Pending Sales	1,154	+ 23.4%
Closed Sales	1,221	+ 16.8%
Days on Market	35	- 22.2%
Median Sales Price	\$300,000	+ 7.1%
Pct. of List Price Received	99.2%	+ 1.4%
Homes for Sale	825	- 25.0%
Months Supply	2.1	- 27.6%
\$ Volume of Closed Sales (in millions)	\$431.6	+ 24.1%

## Market Activity



## Historical Median Sales Price for Washtenaw County



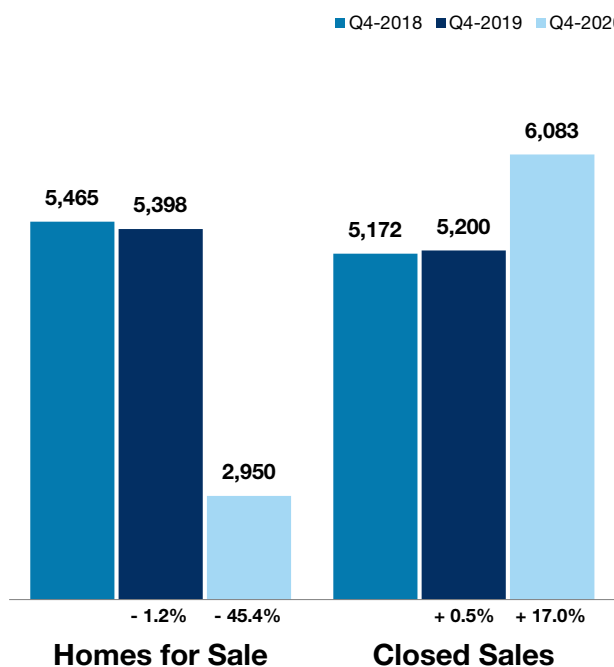
# Washtenaw County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48103	192	+ 6.1%	185	+ 17.8%	190	+ 11.8%	\$402,450	+ 8.3%
48104	93	+ 43.1%	86	+ 6.2%	86	+ 1.2%	\$430,000	+ 34.4%
48105	108	+ 30.1%	91	+ 16.7%	105	+ 19.3%	\$410,000	- 3.5%
48108	110	+ 50.7%	101	+ 44.3%	94	+ 19.0%	\$315,050	+ 21.2%
48109	0	--	0	--	0	--	--	--
48118	48	- 5.9%	41	- 12.8%	52	+ 2.0%	\$329,000	+ 17.5%
48130	56	+ 21.7%	63	+ 80.0%	72	+ 100.0%	\$375,000	0.0%
48137	22	+ 10.0%	19	- 5.0%	19	0.0%	\$260,050	+ 18.2%
48158	25	+ 78.6%	31	+ 6.9%	34	0.0%	\$252,450	+ 4.1%
48160	41	+ 20.6%	61	+ 41.9%	65	+ 47.7%	\$231,771	- 0.3%
48167	103	+ 22.6%	91	+ 15.2%	113	+ 32.9%	\$375,000	+ 29.3%
48168	105	- 2.8%	96	+ 68.4%	107	+ 32.1%	\$493,036	+ 12.1%
48169	82	- 8.9%	83	+ 18.6%	100	+ 26.6%	\$293,000	+ 8.2%
48170	199	+ 23.6%	173	+ 26.3%	219	+ 37.7%	\$330,000	+ 4.8%
48175	1	--	1	--	2	--	\$338,750	--
48176	99	- 10.0%	79	+ 8.2%	88	+ 8.6%	\$345,000	- 5.3%
48178	181	- 30.7%	170	+ 8.3%	164	- 7.3%	\$355,000	+ 8.4%
48189	48	+ 4.3%	55	+ 71.9%	61	+ 69.4%	\$290,000	+ 29.3%
48190	1	- 50.0%	1	--	1	--	\$125,000	--
48191	11	+ 120.0%	5	- 16.7%	6	- 40.0%	\$334,950	+ 40.1%
48197	192	+ 4.3%	208	+ 15.6%	213	+ 9.8%	\$249,900	+ 2.4%
48198	157	+ 34.2%	164	+ 57.7%	177	+ 41.6%	\$165,000	+ 3.2%
49229	6	- 25.0%	7	- 30.0%	11	- 26.7%	\$172,000	- 14.0%
49236	9	+ 28.6%	13	+ 30.0%	19	0.0%	\$170,000	+ 3.7%
49240	28	- 39.1%	24	- 38.5%	36	- 7.7%	\$260,000	+ 15.6%
49285	15	- 40.0%	21	+ 23.5%	21	+ 50.0%	\$167,450	- 26.9%

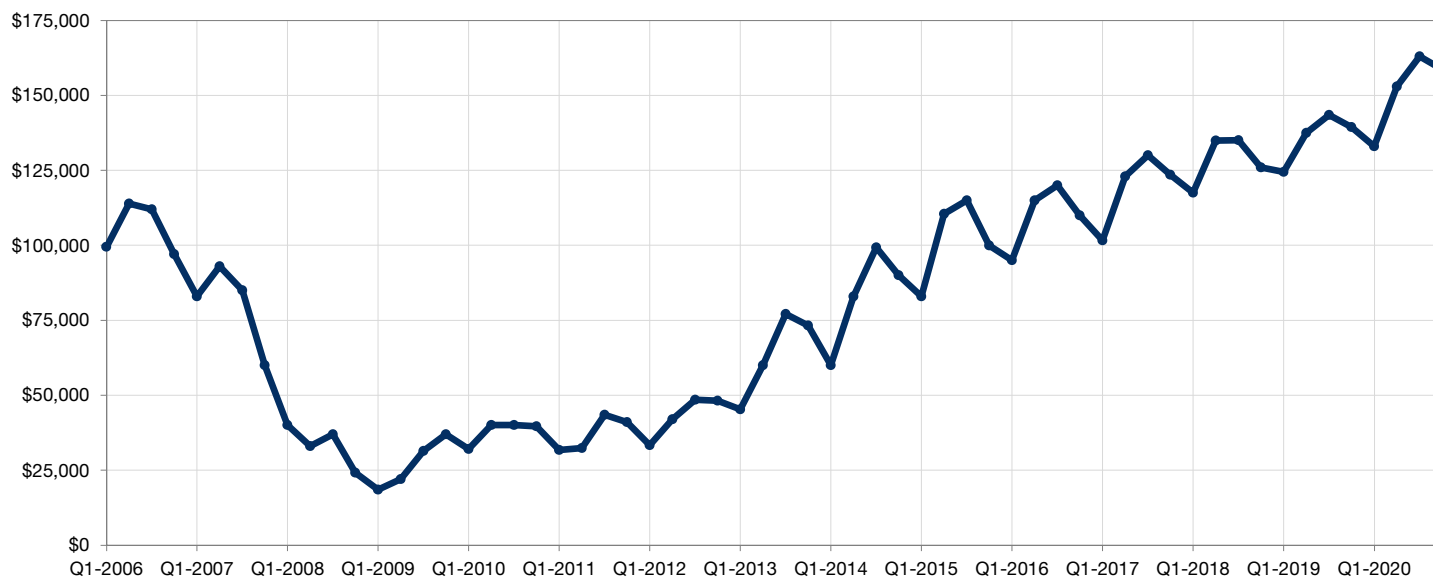
# Wayne County

Key Metrics	Q4-2020	1-Year Change
New Listings	6,076	- 11.4%
Pending Sales	5,505	+ 21.6%
Closed Sales	6,083	+ 17.0%
Days on Market	33	- 10.8%
Median Sales Price	\$158,600	+ 13.7%
Pct. of List Price Received	98.4%	+ 2.6%
Homes for Sale	2,950	- 45.4%
Months Supply	1.6	- 48.4%
\$ Volume of Closed Sales (in millions)	\$1,188.7	+ 34.5%

## Market Activity



## Historical Median Sales Price for Wayne County



# Wayne County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48101	104	- 14.0%	112	+ 5.7%	133	+ 11.8%	\$160,000	+ 23.1%
48111	133	+ 9.9%	143	+ 33.6%	157	+ 18.9%	\$237,250	+ 24.9%
48120	13	+ 62.5%	11	+ 22.2%	14	+ 27.3%	\$226,500	+ 17.7%
48122	32	- 48.4%	25	- 16.7%	32	0.0%	\$94,950	+ 11.7%
48124	198	- 4.3%	187	+ 26.4%	195	+ 7.7%	\$157,000	+ 10.2%
48125	122	- 1.6%	112	+ 23.1%	132	+ 14.8%	\$110,450	+ 26.2%
48126	111	- 17.2%	95	+ 5.6%	100	+ 4.2%	\$177,500	+ 18.3%
48127	173	0.0%	145	+ 27.2%	152	+ 17.8%	\$186,000	+ 16.3%
48128	61	- 10.3%	55	+ 34.1%	72	+ 50.0%	\$215,000	+ 22.9%
48134	64	- 28.9%	60	0.0%	86	+ 24.6%	\$222,500	- 3.3%
48135	124	- 8.8%	115	+ 11.7%	133	+ 9.0%	\$150,000	+ 7.1%
48138	65	0.0%	49	0.0%	64	+ 18.5%	\$344,450	+ 11.6%
48141	83	+ 9.2%	85	+ 70.0%	72	+ 28.6%	\$60,500	+ 28.0%
48146	172	+ 9.6%	161	+ 23.8%	160	+ 11.9%	\$112,500	+ 21.2%
48150	123	+ 15.0%	128	+ 43.8%	147	+ 25.6%	\$200,000	+ 8.1%
48152	140	- 0.7%	119	+ 10.2%	131	+ 1.6%	\$230,000	+ 24.3%
48154	151	+ 6.3%	149	+ 18.3%	175	+ 11.5%	\$248,000	+ 10.2%
48164	33	- 21.4%	34	+ 3.0%	40	+ 17.6%	\$277,450	- 0.9%
48166	42	+ 68.0%	36	+ 100.0%	38	+ 46.2%	\$221,500	- 4.6%
48167	103	+ 22.6%	91	+ 15.2%	113	+ 32.9%	\$375,000	+ 29.3%
48168	105	- 2.8%	96	+ 68.4%	107	+ 32.1%	\$493,036	+ 12.1%
48170	199	+ 23.6%	173	+ 26.3%	219	+ 37.7%	\$330,000	+ 4.8%
48173	28	- 54.1%	36	+ 9.1%	41	+ 10.8%	\$190,000	+ 11.8%
48174	102	- 1.0%	102	+ 21.4%	97	+ 24.4%	\$145,000	+ 14.2%
48180	229	- 6.5%	216	+ 16.8%	258	+ 27.7%	\$130,000	+ 15.6%
48183	146	+ 5.8%	157	+ 16.3%	181	+ 5.8%	\$195,000	+ 15.4%
48184	69	+ 60.5%	82	+ 82.2%	98	+ 81.5%	\$125,000	+ 23.7%
48185	158	- 15.5%	161	+ 18.4%	202	+ 29.5%	\$168,700	+ 6.4%
48186	105	- 26.1%	110	- 1.8%	143	+ 20.2%	\$150,000	+ 16.3%
48187	164	- 1.2%	174	+ 29.9%	195	+ 5.4%	\$285,000	+ 9.6%
48188	185	- 10.6%	195	+ 24.2%	227	+ 17.6%	\$300,000	+ 13.2%
48192	120	+ 44.6%	100	+ 19.0%	105	+ 2.9%	\$145,000	+ 12.4%
48193	57	+ 5.6%	54	+ 35.0%	63	+ 18.9%	\$182,500	+ 1.4%
48195	94	0.0%	94	+ 30.6%	116	+ 14.9%	\$150,000	+ 18.1%
48201	15	- 62.5%	18	+ 12.5%	15	- 6.3%	\$399,200	+ 6.7%
48202	71	- 12.3%	45	+ 80.0%	41	+ 46.4%	\$190,750	+ 32.5%
48203	56	- 17.6%	36	+ 38.5%	36	+ 56.5%	\$97,950	+ 179.9%
48204	46	- 27.0%	44	+ 41.9%	30	+ 11.1%	\$35,750	+ 19.2%
48205	93	- 47.8%	65	+ 22.6%	66	+ 10.0%	\$37,000	+ 37.0%
48206	81	- 35.7%	59	+ 31.1%	50	+ 13.6%	\$120,000	+ 12.7%
48207	73	+ 25.9%	31	+ 34.8%	40	+ 42.9%	\$157,250	+ 8.4%
48208	35	+ 84.2%	10	- 9.1%	10	- 23.1%	\$147,500	+ 35.3%
48209	18	- 35.7%	18	+ 20.0%	16	+ 6.7%	\$91,500	+ 14.4%

# Wayne County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change	Q4-2020	1-Year Change
48210	39	+ 85.7%	16	- 5.9%	22	+ 46.7%	\$73,500	+ 47.9%
48211	8	+ 60.0%	4	+ 33.3%	4	--	\$132,450	--
48212	85	- 12.4%	70	+ 20.7%	64	+ 6.7%	\$122,100	+ 21.5%
48213	20	- 41.2%	19	+ 46.2%	15	- 6.3%	\$38,000	+ 52.0%
48214	88	+ 29.4%	41	+ 7.9%	42	+ 13.5%	\$230,000	+ 70.4%
48215	28	- 50.0%	29	- 17.1%	34	+ 54.5%	\$31,500	- 53.0%
48216	16	+ 300.0%	7	0.0%	12	- 14.3%	\$427,673	+ 16.4%
48217	7	- 61.1%	2	- 83.3%	5	- 58.3%	\$24,000	- 12.7%
48218	14	- 26.3%	19	+ 35.7%	12	- 40.0%	\$50,150	+ 16.0%
48219	112	- 37.8%	98	+ 6.5%	104	+ 5.1%	\$62,750	+ 39.4%
48221	147	- 36.1%	139	+ 20.9%	149	+ 17.3%	\$120,000	+ 20.0%
48223	60	- 30.2%	59	+ 47.5%	57	+ 32.6%	\$120,000	+ 82.4%
48224	160	- 31.6%	138	+ 5.3%	145	+ 7.4%	\$63,500	+ 69.3%
48225	96	- 17.2%	81	+ 47.3%	77	+ 16.7%	\$110,500	+ 1.0%
48226	13	- 13.3%	4	+ 100.0%	6	+ 50.0%	\$226,500	- 19.8%
48227	95	- 41.0%	99	+ 12.5%	93	- 3.1%	\$44,000	+ 44.3%
48228	141	- 26.6%	96	+ 10.3%	109	+ 26.7%	\$37,000	+ 23.3%
48229	29	+ 38.1%	26	+ 100.0%	27	+ 125.0%	\$45,000	- 27.4%
48230	91	+ 30.0%	71	+ 39.2%	86	+ 17.8%	\$375,000	+ 7.8%
48233	0	--	0	--	0	--	--	--
48234	74	- 19.6%	49	- 9.3%	31	- 43.6%	\$37,750	+ 37.8%
48235	98	- 27.9%	93	+ 1.1%	100	+ 7.5%	\$54,000	+ 0.9%
48236	150	- 2.0%	143	+ 40.2%	157	+ 31.9%	\$303,000	+ 14.3%
48238	59	- 37.9%	53	+ 29.3%	47	+ 30.6%	\$40,000	+ 42.9%
48239	149	- 23.2%	156	+ 26.8%	192	+ 28.9%	\$140,000	+ 19.7%
48240	109	+ 6.9%	100	+ 37.0%	97	+ 11.5%	\$120,000	+ 27.7%
48242	0	--	0	--	0	--	--	--
48243	0	--	0	--	0	--	--	--